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**TO:** San Bernardino County Employees' Retirement Association  
 Daniel Mejia  
 348 W. Hospitality Lane, Suite 100  
 San Bernardino, CA 92408  
  
 dmejia@sbcera.org  
 (p) 909-885-7980 ext 1345  
 (f) (909) 885-7446

**FROM:** Presidio Networked Solutions Group, LLC  
 Chris Sanchez  
 5000 Hopyard Rd  
 Suite 188  
 Pleasanton, CA 94588  
  
 csanchez@presidio.com  
 (p) +1.925.568.2457

**BILL TO:** San Bernardino County Employees' Retirement Association  
  
 348 W. Hospitality Lane, Suite 100  
 San Bernardino, CA 92408

**SHIP TO:** San Bernardino County Employees' Retirement Association  
  
 348 W. Hospitality Lane, Suite 100  
 San Bernardino, CA 92408

**Customer#:** SANBE021

**Contract Vehicle:** California County of San Bernadino Terms and Conditions

**Account Manager:** Chris Sanchez

**Inside Sales Rep:** Jacob Gutierrez

**Title:** SBCERA - Palo Alto Prisma and Firewall Renewal + XSAIM + U42

#	Part #	Description	Unit Price	Qty	Ext Price
<b>Prisma Access</b>					
1	PANPRISMAACCESSNETE NTERPRISE	Prisma Access Net Enterprise Edition includes private app access and outbound internet security for network, premium security subscription, worldwide service locations, 5 service connections, and standard success per Mbps per year  <b>Start Date:</b> 08/01/2027 <b>End Date:</b> 07/20/2029 <b>Serial #s:</b> 0124000000015939	\$198.86	600	\$119,316.00
2	PANPRISMAACCESSMUEN TERPRISE	Prisma Access Mobile User Enterprise Edition includes private app access and outbound internet security for mobile users, premium security subscription, worldwide service locations, 5 service connections, and standard success per mobile use  <b>Start Date:</b> 08/01/2027 <b>End Date:</b> 07/20/2029 <b>Serial #s:</b> 0124000000015939	\$216.16	200	\$43,232.00
3	PANPRISMAACCESSNETIN TERCONCT	Prisma Access Net Interconnect add-on includes secure remote network to remote network and mobile users to remote network connectivity, and standard success per unit per year  <b>Start Date:</b> 08/01/2027 <b>End Date:</b> 07/20/2029 <b>Serial #s:</b> 0124000000015939	\$38.90	600	\$23,340.00
4	PANPRISMAACCESSPREM USGSUCCESS	For US Government accounts only. Prisma Access Premium Success  <b>Start Date:</b> 08/01/2027 <b>End Date:</b> 07/20/2029 <b>Serial #s:</b> 0124000000015939	\$94,303.52	1	\$94,303.52
5	PAN-PRISMA-ACCESS- CASB	Prisma Access NG-CASB add-on, includes SaaS Security Inline, DLP Inline, SaaS Security API, DLP API, SSPM and AI Access Security, Standard Success plan per unit per year  <b>Start Date:</b> 08/01/2027 <b>End Date:</b> 07/20/2029 <b>Serial #s:</b> 0124000000015939	\$172.92	200	\$34,584.00

6	PAN-PRISMA-ACCESS-SEB-UPG	Prisma Access Secure Enterprise Browser Add-on to Prisma Access includes the Secure Enterprise Browser for Internet/SaaS and private app access, Management Console, and Standard Success Plan per unit per year	\$0.00	200	\$0.00
		<b>Start Date:</b> 08/01/2027			
		<b>End Date:</b> 07/20/2029			
		<b>Serial #s:</b> 012400000015939			
7	PAN-PRISMA-ACCESS-MU-SCM-PRO	Strata Cloud Manager with AIOps and ADEM subscription for Prisma Access Mobile Users, includes Strata Logging Service with 1 year of retention. Price per user	\$74.11	200	\$14,822.00
		<b>Start Date:</b> 08/01/2027			
		<b>End Date:</b> 07/20/2029			
		<b>Serial #s:</b> 012400000015939			
8	PAN-PRISMA-ACCESS-NET-SCM-PRO	Strata Cloud Manager with AIOps and ADEM subscription for Prisma Access Remote Networks, includes Strata Logging Service with 1 year of retention. Price per Mbps.	\$74.11	600	\$44,466.00
		<b>Start Date:</b> 08/01/2027			
		<b>End Date:</b> 07/20/2029			
		<b>Serial #s:</b> 012400000015939			
9	PAN-CONSULT-DAY-XSIAM	Consulting Service for Cortex XSIAM - per day, minimum 5 days	\$0.00	3	\$0.00
10	PAN-CONSULT-PRJM-DAY-XSIAM	Palo Alto Networks professional services project manager (per day) for XSIAM	\$0.00	1	\$0.00
<b>Total (Prisma Access):</b>					<b>\$374,063.52</b>
<b>Firewall</b>					
11	PAN-NGFW-SCM-PRO	Strata Cloud Manager - Pro (includes Strata Logging Service) for NGFW subscription capacity for the current entire firewall estate (per quote)	\$6,647.36	1	\$6,647.36
		<b>Start Date:</b> 08/29/2027			
		<b>End Date:</b> 07/20/2029			
		<b>Serial #s:</b> 05790008500			
12	PAN-SVC-PREMUSG-1410-R	PA-1410, For US Government accounts only, Premium support, 1 year (12 months) term, renewal.	\$3,919.77	2	\$7,839.54
		<b>Start Date:</b> 08/29/2027			
		<b>End Date:</b> 07/20/2029			
		<b>Serial #s:</b> 026701026317 026701026327			
13	PAN-PA-1410-BND-PRECISIONAI-R	PA-1410, Precision AI Network Security Subscription Renewal Bundle (Advanced Threat Prevention, Advanced URL Filtering, Advanced Wildfire, Advanced DNS Security, Advanced SD-WAN and Device Security), 1 years (12 months) term	\$11,386.55	2	\$22,773.10
		<b>Start Date:</b> 08/29/2027			
		<b>End Date:</b> 07/20/2029			
		<b>Serial #s:</b> 026701026317 026701026327			
<b>Total (Firewall):</b>					<b>\$37,260.00</b>
<b>Managed XSIAM-XDR</b>					
14	PAN-XSIAM-FRNS	Annual Forensics add-on for 1 Cortex XDR endpoint on XSIAM, includes 30 days of data retention	\$59.03	200	\$11,806.00
15	PAN-XSIAM-INCDT-EP-RTN	An additional 30 days of storage for XSIAM of the Endpoints Alerts & Incidents data beyond the 180 days in the base license. Price per Endpoint & per month.	\$0.59	250	\$147.50
16	PAN-XSIAM-BASE-ENT	XSIAM Enterprise is priced per Employee tier, includes 1 EP for each	\$168.65	1000	\$168,650.00
17	PAN-XSIAM-BASE-GB	XSIAM Base daily ingestion in GB	\$472.22	100	\$47,222.00
18	PAN-XSIAM-EP-HOT-RTN	An additional 30days of hot storage for XSIAM of the Endpoints ingested data beyond the 30days in the based license. Price per Endpoint & per month.	\$17.71	1250	\$22,137.50



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19	PAN-XSIAM-GB-HOT-RTN	An additional 30days of hot storage for XSIAM of the entire ingested data (excluding endpoints) beyond the 30days in the based license. Price per daily ingested GB & per month.	\$35.42	500	\$17,710.00
20	PAN-XSIAM-ADV-SOC	Enterprise Advanced SOC Data bundle, includes TIM and ASM for XSIAM, per user for year	\$161,869.29	1	\$161,869.29
21	PAN-XSIAM-ITDR	Identity Threat Detection and Response Module for Cortex XSIAM	\$47.22	1000	\$47,220.00
22	PAN-XSIAM-EM	Exposure Management add-on for XSIAM	\$59.03	1000	\$59,030.00
23	PAN-XSIAM-EMAIL	Email Security add-on for XSIAM	\$47.22	1000	\$47,220.00
24	PAN-XSIAM-PREM-SUCCESS	Premium Success for Cortex XSIAM	\$95,623.78	1 for 36 mo(s)	\$95,623.78
25	PAN-XSIAM-U42-MXSIAM	Palo Alto Networks Managed XSIAM service for XSIAM (MXSIAM) for EP, Cloud and GB. Customers purchasing the service will receive MDR, MTH, and SOC Engineering services. Listed price is per \$ of XSIAM EP and GB	\$588,570.29	1	\$588,570.29
26	PAN-CONSULT-CUSTOM-XSIAM	Palo Alto Networks consulting services to be used for outcome based engagements. It requires a completed SOW. (Cortex XSIAM)	\$0.92	302592	\$278,384.64
<b>Total (Managed XSIAM-XDR):</b>					<b>\$1,545,591.00</b>
<b>Unit42</b>					
27	PAN-U42-EOD-24HR-L3	UNIT 42 PUBLIC SESCTOR EXPERTISE ON DEMAND SUBSCRIPTION , 24 HOUR REMOTE RESPONSE TIME. UP TO 100 CONSULTING HOURS	\$45,657.00	1	\$45,657.00
<b>Total (Unit42):</b>					<b>\$45,657.00</b>

<b>Sub Total:</b>		<b>\$2,002,571.52</b>
<b>Grand Total:</b>		<b>\$2,002,571.52</b>



THE FOLLOWING TERMS AND CONDITIONS SHALL GOVERN THIS QUOTE.

IF THE SAN BERNARDINO COUNTY BOARD OF SUPERVISORS (BOARD) HAS APPROVED A CONTRACT FOR THE GOODS AND/OR SERVICES BEING PROVIDED UNDER THIS PURCHASE ORDER, AND THE CONTRACT CONTAINS ADDITIONAL AND/OR DIFFERENT TERMS THAN THOSE LISTED IN THE PURCHASE ORDER, THE TERMS OF THE BOARD APPROVED CONTRACT WILL PREVAIL.

Providing goods and/or services pursuant to this Purchase Order reflects Vendor's acknowledgment of, and agreement to be bound by, the following Terms and Conditions:

1. **INVOICES:** Invoice each purchase order separately. Items on this purchase order must not be billed with those on other purchase orders. No charge for packing or drayage will be allowed except when specified on order and evidenced by a copy of the freight bill attached to the invoice. A freight bill must accompany invoices whenever freight charges are prepaid and added to the invoice. Purchase order number and consignee must be clearly shown on all invoices, shipping documents, shipments, correspondence, and related papers.

2. **PAYMENTS:** Payments shall be made, upon submission of itemized invoices of the prices stipulated, for supplies delivered and accepted or service rendered and accepted, less deductions, if any, as herein provided. Payment on partial deliveries may be made when authorized by the Purchasing Agent.

Note: To expedite payment of the invoice, mail or email the invoice to the "Bill To" address shown on the purchase order promptly, and include the purchase order number on the invoice.

If for any reason, an over-payment is made, we require prompt refund via your properly referenced check, in order that we can expedite clearing of the overpayment through our accounting system.

3. **DEFICIT REDUCTION ACT OF 2005, SECTION 6032 IMPLEMENTATION:** As a condition of payment for services, goods, supplies and merchandise provided to beneficiaries in the Medical Assistance Program (fMedi-Cal), providers must comply with the False Claims Act Employee Training and Policy Requirements in 1902 (A) of the Social Security Act (42 USC 1396 (A) (68)), set forth in that subsection and as the Federal Secretary of Health and Human Services may specify.

4. **INSPECTION:** All materials and workmanship are subject to inspection and test by the County for compliance with specifications as included herein. In the event articles or services are defective or not in conformity with this order, the County shall have the right either to reject the items or require correction. Defective articles or services shall be removed from the County premises and/or corrected by and at the expense of the Vendor. Failure to inspect and accept or reject shall not relieve the Vendor of responsibility for compliance with specifications. Final acceptance shall be conclusive except as to latent defects, fraud, or such gross mistakes as amount to fraud.

6. **CHANGES:** This purchase order may, at any time, by written order, be changed as to the materials or services to be furnished, quantities ordered, unit price, discount, delivery point or arrangements, terms, or any other matters affecting a valid order. In the event such change causes an increase or decrease in cost of performance hereunder, an equitable adjustment will be made for the cost, subject to the written approval of the Purchasing Agent. No change or other modification to this purchase order, by invoice, shipping documents or other communication, shall be binding upon the Purchasing Agent unless accepted in writing.

7. **VARIATIONS-QUANTITIES:** No variation in the quality or quantity of any item called for by this purchase order shall be acceptable except pursuant to written change order so authorizing, and no change in cost shall be valid unless so ordered.

8. **TERMINATION:** This purchase order may be terminated in whole or in part at the end or during any fiscal year by written notice to Vendor for any reason including insufficient funding. Such termination shall be effective in the quantity, manner, and time specified in such notice and the County shall be liable at the stipulated price for only such materials and/or services as have been delivered, and/or rendered and accepted. The County shall not be liable for any excess costs arising out of such termination, and failure of the Vendor to cease delivery and/or work upon receipt of termination notice shall not occasion a claim for extra costs.

9. **LIABILITY:** The County shall not be responsible for any damages that may be claimed by reason of death or injury of the person of the Vendor's officers, agents, employees, invitees, or licensees, or for damage to any property of the Vendor or that may arise or result at any time because of personal injury or damage to property sustained by any other person or persons, which may have been caused or contributed to, proximately, by reason of, or in the course of carrying out this purchase order. The Vendor shall assume full responsibility for the result of any claim arising under this purchase order, and the Vendor shall indemnify, defend, and hold harmless the County, all officers and employees thereof, from all damages, costs, or expenses, in law or in equity, because of personal injury, property damage, or alleged or actual patent infringements, based on the performance of this purchase order.

10. **DELAYS-DAMAGES:** In the event the Vendor fails to perform this purchase order within the time specified, if any, or a reasonable time after placement of the order, the Purchasing Agent may, by written notice, order the Vendor to cease further deliveries and may hold the Vendor liable for any damage caused the County by reason of such delay. Periods of performance may be extended if the facts as to the cause of the delay justify such extension in the opinion of the Purchasing Agent.

11. **COMPLIANCE:** The articles covered by this purchase order or contract must conform to safety orders of OSHA, CALOSHA, and/or NIOSHA and applicable Safety Data Sheets.

12. **ELECTRONIC FUNDS TRANSFERS:** Vendor shall accept all payments from the County via electronic funds transfer (EFT) directly deposited into the Vendor's designated checking or other bank account. Vendor shall promptly comply with directions and accurately complete forms provided by the County required to process EFT payments.

13. **CONTRACTOR'S LICENSE:** Unless otherwise qualified, Vendor agrees for the period of any agreement formulated that a total price more than \$500.00 for any public work requires an active Contractor's License Number. It is the Vendor's responsibility to make sure that their license is active, valid and on file with the department to which the services are being provided. If Contractor is not licensed as required, Contractor will not be paid for any work performed in violation of this requirement.

14. **INSURANCE:** County self-insures goods upon title of goods being transferred to County. Prior to commencement of work, Certificates of Insurance shall be delivered and approved by the County Department to which products or services are being provided. Commencement of work prior to delivery and approval of Certificates of Insurance shall not act as a waiver of the Terms and Conditions attached hereto and may be treated as a material breach of this agreement. The required insurance policies shall have coverage limits of at least \$1,000,000.00 per claim or occurrence and a \$2,000,000.00 general aggregate. Additional or other insurance may be required by addendum.

15. **PREVAILING WAGE:** Where labor is required for public works as part of any requirements covered by this purchase order and as such is defined by the California Labor Code, Vendor shall pay no less than the applicable prevailing wages specified.

16. **COMPLIANCE WITH LAWS:** Vendor shall fully comply with all applicable provisions of federal, state and local laws, rules and regulations, and Vendor agrees to hold the County, its agents, officers and employees harmless from any and all liability, costs, including, but not limited to attorney's fees and damages resulting from failure of compliance.

17. **NONDISCRIMINATION:** By acceptance of this purchase order, Vendor certifies and agrees that all persons employed by it, its affiliates, subsidiaries or holding companies are and will be treated equally by it without regard to or because of race, religion, ancestry, national origin, disability or sex and in compliance with all anti-discrimination laws of the United States and the State of California. Vendor further certifies and agrees that it will deal with its subcontractors, bidders or vendors without regard to or because of race, religion, ancestry, national origin, disability or sex. If the County finds that the above provisions have been violated, the same shall constitute a material breach of contract and the County through the Purchasing Agent may determine to cancel, terminate or suspend the purchase order. The parties agree that in the event the Vendor violates the anti-discrimination provisions of the purchase order, the County shall at its option and in lieu of cancellation, termination or suspension of this purchase order, be entitled to liquidated damages pursuant to California Civil Code section 1671 of the greater of ten percent (10%) of the purchase order amount or One Thousand Dollars (\$1000).

18. **GOVERNING LAW AND VENUE:** This purchase order shall be governed by and construed in accordance with the laws of the State of California. Vendor agrees and consents to the exclusive jurisdiction of the courts of the State of California for all purposes regarding this purchase order, and further agrees and consents that venue for any action shall be exclusively in the San Bernardino County, California.

19. **ASSIGNMENT AND DELEGATION:** Vendor shall not assign its rights or delegate its duties under this purchase order without County's prior written authorization and any assignment or delegation without such authorization shall be null and void and shall constitute a material breach of this purchase order. The Purchasing Agent may immediately cancel or terminate the purchase order.



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20. MOST FAVORED CUSTOMER: Vendor represents that the prices charged the County in this purchase order do not exceed existing selling prices to other customers for the same or substantially similar articles or services for comparable quantities under similar terms and conditions.

21. COVENANT AGAINST GRATUITIES: The offering of gifts, excluding token gifts of a promotional or advertising nature, or gratuities by the Vendor or any agent or representative of the Vendor is strictly prohibited. The Vendor warrants that no gratuities (in the form of entertainment, gifts or otherwise) were offered or given by the Vendor, or any agent or representative of the Vendor, to any officer or employee of the County with a view toward securing this purchase order or favorable treatment with respect to any determination concerning this.

Quote valid for 30 days from date shown above.  
All prices subject to change without notice. Supply subject to availability.

Purchase Order should be issued to:  
Presidio Networked Solutions Group, LLC  
7701 Las Colinas Ridge #600  
Irving, TX 75063

Tax ID# 76-0515249; Size Business: Large; CAGE Code: 639L4; DUNS#11-436-9671  
Credit: Net 60 days  
Delivery: FOB Destination

Customer hereby authorizes and agrees to make timely payment for products delivered and services rendered, including payments for partial shipments

\_\_\_\_\_  
Customer Signature

\_\_\_\_\_  
Date