

QUOTE: 2003226602899-03

DATE: 06/17/2026

PAGE: 1 of 4

TO: San Bernardino County Employees' Retirement Association
 Daniel Mejia
 348 W. Hospitality Lane, Suite 100
 San Bernardino, CA 92408

 dmejia@sbcera.org
 (p) 909-885-7980 ext 1345
 (f) (909) 885-7446

FROM: Presidio Networked Solutions Group, LLC
 Chris Sanchez
 5000 Hopyard Rd
 Suite 188
 Pleasanton, CA 94588

 csanchez@presidio.com
 (p) +1.925.568.2457

BILL TO: San Bernardino County Employees' Retirement Association

 348 W. Hospitality Lane, Suite 100
 San Bernardino, CA 92408

SHIP TO: San Bernardino County Employees' Retirement Association

 348 W. Hospitality Lane, Suite 100
 San Bernardino, CA 92408

Customer#: SANBE021

Contract Vehicle: California Palo Alto NASPO AR3229 CA# 7-20-70-47-06

Account Manager: Chris Sanchez

Inside Sales Rep: Jacob Gutierrez

Title: SBCERA - Palo Alto Prisma and Firewall Renewal + XSAIM + U42

#	Part #	Description	List Price	Unit Price	Qty	Discount	Ext List Price	Ext Price
Prisma Access								
1	PANPRISMAACCESSNETENTERPRISE	Prisma Access Net Enterprise Edition includes private app access and outbound internet security for network, premium security subscription, worldwide service locations, 5 service connections, and standard success per Mbps per year Start Date: 08/01/2027 End Date: 07/20/2029 Serial #s: 0124000000015939	\$345.01	\$198.86	600	42.37%	\$207,006.00	\$119,316.00
2	PANPRISMAACCESSMUSERENTERPRISE	Prisma Access Mobile User Enterprise Edition includes private app access and outbound internet security for mobile users, premium security subscription, worldwide service locations, 5 service connections, and standard success per mobile use Start Date: 08/01/2027 End Date: 07/20/2029 Serial #s: 0124000000015939	\$345.01	\$216.16	200	37.35%	\$69,002.00	\$43,232.00
3	PANPRISMAACCESSNETINTERCONCT	Prisma Access Net Interconnect add-on includes secure remote network to remote network and mobile users to remote network connectivity, and standard success per unit per year Start Date: 08/01/2027 End Date: 07/20/2029 Serial #s: 0124000000015939	\$69.00	\$38.90	600	43.63%	\$41,400.00	\$23,340.00

4	PANPRISMAACCESSP REMUSGSUCCESS	For US Government accounts only. Prisma Access Premium Success Start Date: 08/01/2027 End Date: 07/20/2029 Serial #s: 0124000000015939	\$100,580.05	\$90,522.04	1	10.00%	\$100,580.05	\$90,522.04
5	PAN-PRISMA- ACCESS-CASB	Prisma Access NG-CASB add-on, includes SaaS Security Inline, DLP Inline, SaaS Security API, DLP API, SSPM and AI Access Security, Standard Success plan per unit per year Start Date: 08/01/2027 End Date: 07/20/2029 Serial #s: 0124000000015939	\$276.00	\$172.92	200	37.35%	\$55,200.00	\$34,584.00
6	PAN-PRISMA- ACCESS-SEB-UPG	Prisma Access Secure Enterprise Browser Add-on to Prisma Access includes the Secure Enterprise Browser for Internet/SaaS and private app access, Management Console, and Standard Success Plan per unit per year Start Date: 08/01/2027 End Date: 07/20/2029 Serial #s: 0124000000015939	\$75.00	\$0.00	200	100.00%	\$15,000.00	\$0.00
7	PAN-PRISMA- ACCESS-MU-SCM- PRO	Strata Cloud Manager with AIOps and ADEM subscription for Prisma Access Mobile Users, includes Strata Logging Service with 1 year of retention. Price per user Start Date: 08/01/2027 End Date: 07/20/2029 Serial #s: 0124000000015939	\$147.86	\$74.11	200	49.88%	\$29,572.00	\$14,822.00
8	PAN-PRISMA- ACCESS-NET-SCM- PRO	Strata Cloud Manager with AIOps and ADEM subscription for Prisma Access Remote Networks, includes Strata Logging Service with 1 year of retention. Price per Mbps. Start Date: 08/01/2027 End Date: 07/20/2029 Serial #s: 0124000000015939	\$147.86	\$74.11	600	49.88%	\$88,716.00	\$44,466.00
9	PAN-CONSULT-DAY- XSIAM	Consulting Service for Cortex XSIAM - per day, minimum 5 days	\$4,851.00	\$0.00	3	100.00%	\$14,553.00	\$0.00
10	PAN-CONSULT-PRJM- DAY-XSIAM	Palo Alto Networks professional services project manager (per day) for XSIAM	\$3,518.00	\$0.00	1	100.00%	\$3,518.00	\$0.00
Total (Prisma Access):							\$624,547.05	\$370,282.04
Firewall								
11	PAN-NGFW-SCM-PRO	Strata Cloud Manager - Pro (includes Strata Logging Service) for NGFW subscription capacity for the current entire firewall estate (per quote) Start Date: 08/29/2027 End Date: 07/20/2029 Serial #s: 05790008500	\$11,355.96	\$6,647.36	1	41.47%	\$11,355.96	\$6,647.36

12	PAN-SVC-PREMUSG-1410-R	PA-1410, For US Government accounts only, Premium support, 1 year (12 months) term, renewal. Start Date: 08/29/2027 End Date: 07/20/2029 Serial #s: 026701026317 026701026327	\$4,355.30	\$3,919.77	2	10.00%	\$8,710.60	\$7,839.54
13	PAN-PA-1410-BND-PRECISIONAI-R	PA-1410, Precision AI Network Security Subscription Renewal Bundle (Advanced Threat Prevention, Advanced URL Filtering, Advanced Wildfire, Advanced DNS Security, Advanced SD-WAN and Device Security), 1 years (12 months) term Start Date: 08/29/2027 End Date: 07/20/2029 Serial #s: 026701026317 026701026327	\$19,428.41	\$11,386.55	2	41.40%	\$38,856.82	\$22,773.10
Total (Firewall):							\$58,923.38	\$37,260.00
Managed XSIAM-XDR								
14	PAN-XSIAM-FRNS	Annual Forensics add-on for 1 Cortex XDR endpoint on XSIAM, includes 30 days of data retention	\$150.00	\$59.03	200	60.65%	\$30,000.00	\$11,806.00
15	PAN-XSIAM-INCDT-EP-RTN	An additional 30 days of storage for XSIAM of the Endpoints Alerts & Incidents data beyond the 180 days in the base license. Price per Endpoint & per month.	\$1.50	\$0.59	250	60.67%	\$375.00	\$147.50
16	PAN-XSIAM-BASE-ENT	XSIAM Enterprise is priced per Employee tier, includes 1 EP for each	\$300.00	\$168.65	1000	43.79%	\$300,000.00	\$168,650.00
17	PAN-XSIAM-BASE-GB	XSIAM Base daily ingestion in GB	\$1,200.00	\$472.22	100	60.65%	\$120,000.00	\$47,222.00
18	PAN-XSIAM-EP-HOT-RTN	An additional 30days of hot storage for XSIAM of the Endpoints ingested data beyond the 30days in the based license. Price per Endpoint & per month.	\$45.00	\$17.71	1250	60.65%	\$56,250.00	\$22,137.50
19	PAN-XSIAM-GB-HOT-RTN	An additional 30days of hot storage for XSIAM of the entire ingested data (excluding endpoints) beyond the 30days in the based license. Price per daily ingested GB & per month.	\$90.00	\$35.42	500	60.65%	\$45,000.00	\$17,710.00
20	PAN-XSIAM-ADV-SOC	Enterprise Advanced SOC Data bundle, includes TIM and ASM for XSIAM, per user for year	\$375,000.00	\$161,869.29	1	56.84%	\$375,000.00	\$161,869.29
21	PAN-XSIAM-ITDR	Identity Threat Detection and Response Module for Cortex XSIAM	\$120.00	\$47.22	1000	60.65%	\$120,000.00	\$47,220.00
22	PAN-XSIAM-EM	Exposure Management add-on for XSIAM	\$150.00	\$59.03	1000	60.65%	\$150,000.00	\$59,030.00
23	PAN-XSIAM-EMAIL	Email Security add-on for XSIAM	\$120.00	\$47.22	1000	60.65%	\$120,000.00	\$47,220.00
24	PAN-XSIAM-PREM-SUCCESS	Premium Success for Cortex XSIAM	\$243,000.00	\$95,623.78	1	60.65%	\$243,000.00	\$95,623.78



Exhibit A: Page 4

QUOTE:

2003226602899-03

DATE:

06/17/2026

PAGE:

4 of 4

25	PAN-XSIAM-U42-MXSIAM	Palo Alto Networks Managed XSIAM service for XSIAM (MXSIAM) for EP, Cloud and GB. Customers purchasing the service will receive MDR, MTH, and SOC Engineering services. Listed price is per \$ of XSIAM EP and GB	\$1,377,600.00	\$588,570.29	1	57.28%	\$1,377,600.00	\$588,570.29
26	PAN-CONSULT-CUSTOM-XSIAM	Palo Alto Networks consulting services to be used for outcome based engagements. It requires a completed SOW. (Cortex XSIAM)	\$1.00	\$0.92	302592	8.00%	\$302,592.00	\$278,384.64
Total (Managed XSIAM-XDR):							\$3,239,817.00	\$1,545,591.00
Unit42								
27	PAN-U42-EOD-24HR-L3	UNIT 42 PUBLIC SECTOR EXPERTISE ON DEMAND SUBSCRIPTION , 24 HOUR REMOTE RESPONSE TIME. UP TO 100 CONSULTING HOURS	\$44,000.00	\$44,000.00	1	0.00%	\$44,000.00	\$44,000.00
Total (Unit42):							\$44,000.00	\$44,000.00

	Total List Price:	\$3,967,287.43
	Sub Total:	\$1,997,133.04
	Grand Total:	\$1,997,133.04

This quote is governed by the Terms and Conditions of Palo Alto NASPO AR3229 CA# 7-20-70-47-06 Contract.

Subject to the Vendor Availability and Pricing Notice contained herein, this quote is valid for acceptance for the earlier of (i) a period of fourteen (14) days from the quote date, or (ii) such shorter period as established by any applicable third-party vendor for items included in this quote.

Pursuant to this contract your PO must reflect the following contract:

Palo Alto NASPO AR3229 CA# 7-20-70-47-06

No signed quote. PO required.