

DRIVE

PREPARED FOR:



San Bernardino County Employees'
Retirement Association

LEGAL NOTICES

Exhibit A: Page 2

CONFIDENTIALITY

The information contained in this Presentation by Drive Capital, LLC ("Drive") should be treated with extreme confidentiality. By accepting this Presentation, each recipient ("potential investor") agrees, with respect to all information that is disclosed in this Presentation (including, without limitation, all information pertaining to the current Drive-sponsored funds, the funds' underlying portfolio companies, other investments and affiliated persons of such funds or the portfolio companies) or is disclosed in documents that are provided to the potential investor along with this Presentation (collectively, the "confidential information"), to (1) treat as confidential and not disclose the confidential information and (2) prohibit all of its authorized representatives from sharing or disclosing any confidential information. Potential investors and their authorized representatives, however, are permitted to disclose any confidential information (a) that has become generally available to the public or (b) as may be required or appropriate in any Presentation, statement or testimony submitted to any governmental authority having or claiming to have jurisdiction over such potential investor. This Presentation has been prepared exclusively for the purpose of providing information to potential investors and it is not to be used by any other person or for any other purpose. The information presented herein is not intended for public disclosure or distribution, each of which could result in economic or other damages to Drive, the partnerships and/or the portfolio companies described herein.

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FINANCIAL PERFORMANCE INFORMATION

Financial performance information concerning the partnerships' portfolio companies reported herein may not have been determined in accordance with US generally accepted accounting principles, may be based on estimates, may not be audited, and is subject to change. Financial performance information is generally provided directly by the portfolio company. The historical investment performance of the partnerships set forth herein is being provided for informational purposes only. Please see the Reference Materials furnished together with this Presentation for important information regarding the calculation of gross and net IRRs and multiples and other performance data. Past performance of a partnership provides no assurance of the future performance of the same or a different partnership. Actual returns will depend on, among many other factors, including, but not limited to, future operating results of the partnership's portfolio companies, the value of the partnership's portfolio companies and market conditions at the time of disposition, any related transaction costs, and the timing and manner of sale. Recipients of this information should not assume that present or future funds managed by Drive will have access to the same or similar investment opportunities or that any such investment opportunities will be profitable or as profitable.

INVESTMENT PERFORMANCE OF ALL DRIVE INVESTMENTS

See the detailed investment performance in the Reference Materials furnished together with this Presentation for a list of all Drive investments and their performance as well as important information regarding the calculation of the information contained herein.

FORWARD LOOKING STATEMENTS

Certain statements made throughout this Presentation that are not historical facts may contain forward-looking statements regarding the intentions, expectations, objectives and targets of the relevant funds. Any such forward-looking statements are based on assumptions that Drive believes to be reasonable, but are subject to a wide range of risks and uncertainties and, therefore, there can be no assurance that actual results may not differ from those expressed or implied by such forward-looking statements. In particular, projected performance information contained herein has been prepared by Drive based on the information it received from the portfolio companies. Drive has relied upon the accuracy of such information and does not assume any responsibility for any independent verification of such information, except as otherwise expressly set forth herein. The projected returns attributable to portfolio company investments have been calculated by Drive based on the foregoing information and numerous assumptions and estimates which may not be realized for a variety of reasons, ranging from general economic conditions to issuer specific considerations. Accordingly, any projected performance information contained herein is merely illustrative of potential returns, and actual realized performance may be materially lower than those projections and/or not realized in the period hypothesized. Drive assumes no responsibility for the forecasts and the underlying assumptions, and expresses no view about the reasonableness of the forecasts or the probability that the projected results can be achieved. Projected performance included herein is calculated before the deduction of expenses, fees and carried interest. The impact of fees, expenses and carried interest can be significant to investment performance, particularly when compounded over time.

INVESTMENT RISKS

All securities investments risk the loss of capital. No guarantee or representation is made that a partnership will achieve its investment objective. An investment in a partnership is speculative and involves certain risk factors which potential investors should consider before investing. Potential investors should be able to afford a complete loss of all capital invested in a partnership.

CASE STUDIES

The case studies included in this Presentation are for illustrative purposes only. There is no guarantee that future Drive funds will have access to similar investment opportunities or that such investment opportunities will be profitable or as profitable.

TRADEMARKS

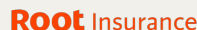
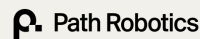
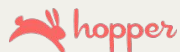
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WHO WE ARE

- America's premier venture investment firm **\$2.2B AUM**
- Strong multi-fund performance track record on a DPI basis with over **50%** of invested capital distributed back to LPs
- Utilizing our Founder's multi-decade VC playbook to invest in an overlooked part of the continent with the fastest growing GDP in the world
- Vertically integrated investment platform purpose built to support companies from idea to **IPO: Seed / Venture / Expansion**
- Internal engineering team which has developed one of the industry's most comprehensive early stage sourcing & tracking engines

NOTABLE PORTFOLIO COMPANIES:



DRIVE TODAY

160

PORTFOLIO COMPANIES

18%

AVERAGE OWNERSHIP

10,856

PORTFOLIO EMPLOYEES

\$5B

AGGREGATE REVENUE

15 COMPANIES > \$100M ARR



COMPANY COUNT INCLUDES ACTIVE AND EXITED COMPANIES AS OF 6.30.25. AVERAGE OWNERSHIP OF ACTIVE COMPANIES AS OF 6.30.25. HEADCOUNT AND REVENUE PROJECTIONS REPORTED BY PORTFOLIO COMPANIES AS OF 6.30.25; UNAUDITED AND SUBJECT TO CHANGE



TEAM



OUR PEDIGREE

SEQUOIA 



WHO WE SERVE



LUIS VON AHN
•
GUATEMALA &
PITTSBURGH,
PA

duolingo



DEVARIS
BROWN
•
FLOSSMOOR, IL

meroxxa



TAMMY SUN
•
TAIWAN &
BENTONVILLE,
AR

CARROT



ALEX
FROMMEYER
•
LOUISVILLE, KY

beam



MARTIN, MASSI
&
METI BASIRI
•
IRAN &
WATERLOO, ON

 **ApplyBoard**



ALEX & ANDY
LONSBERRY
•
CLEVELAND, OH

 **Path Robotics**



FREDERIC
LALONE
•
MONTREAL, QC

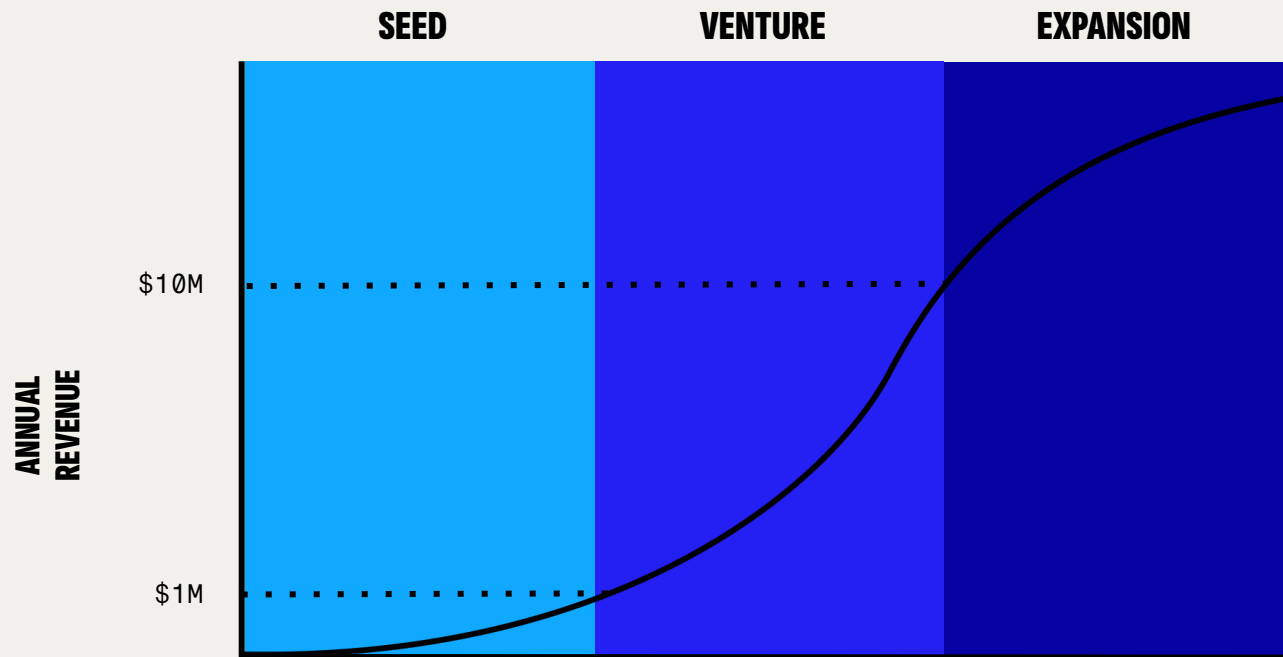
 **hopper**



ALEX
TIMM
•
COLUMBUS, OH

Root

PURPOSE BUILT PLATFORM: SEED TO IPO



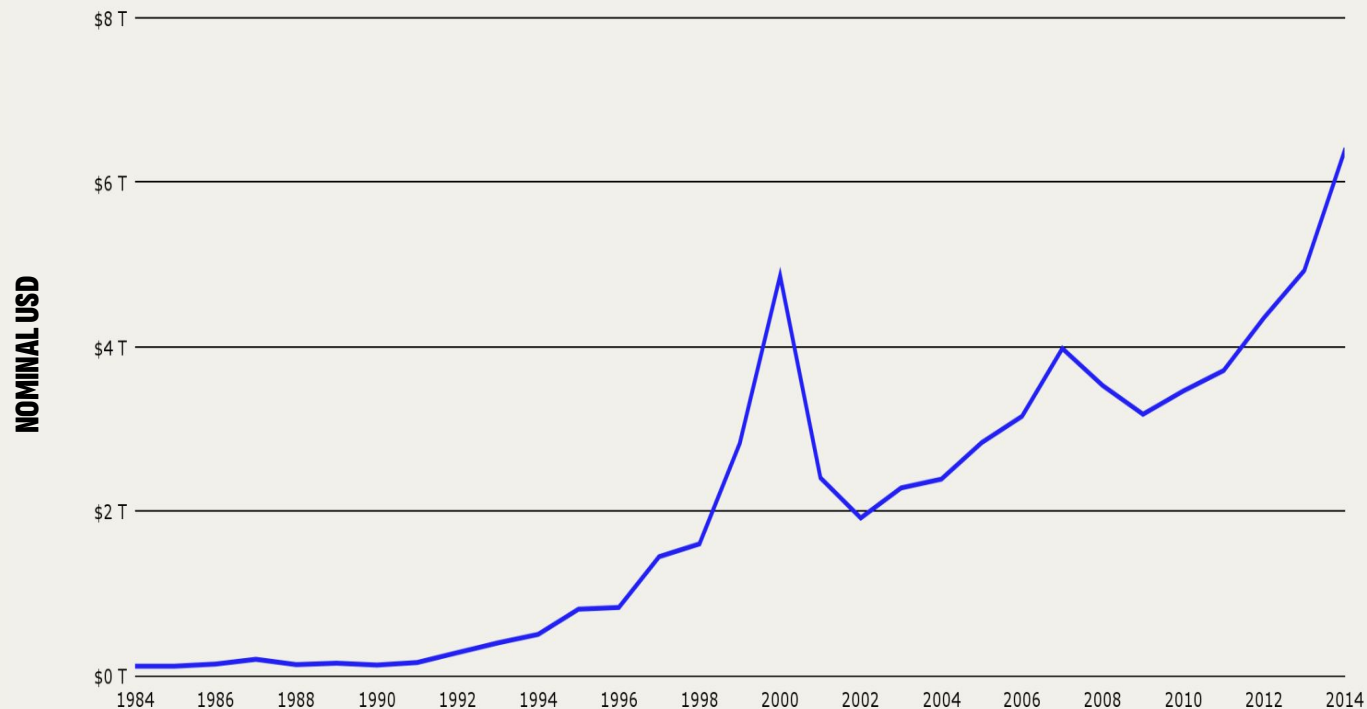
DISTRIBUTIONS

\$1,002

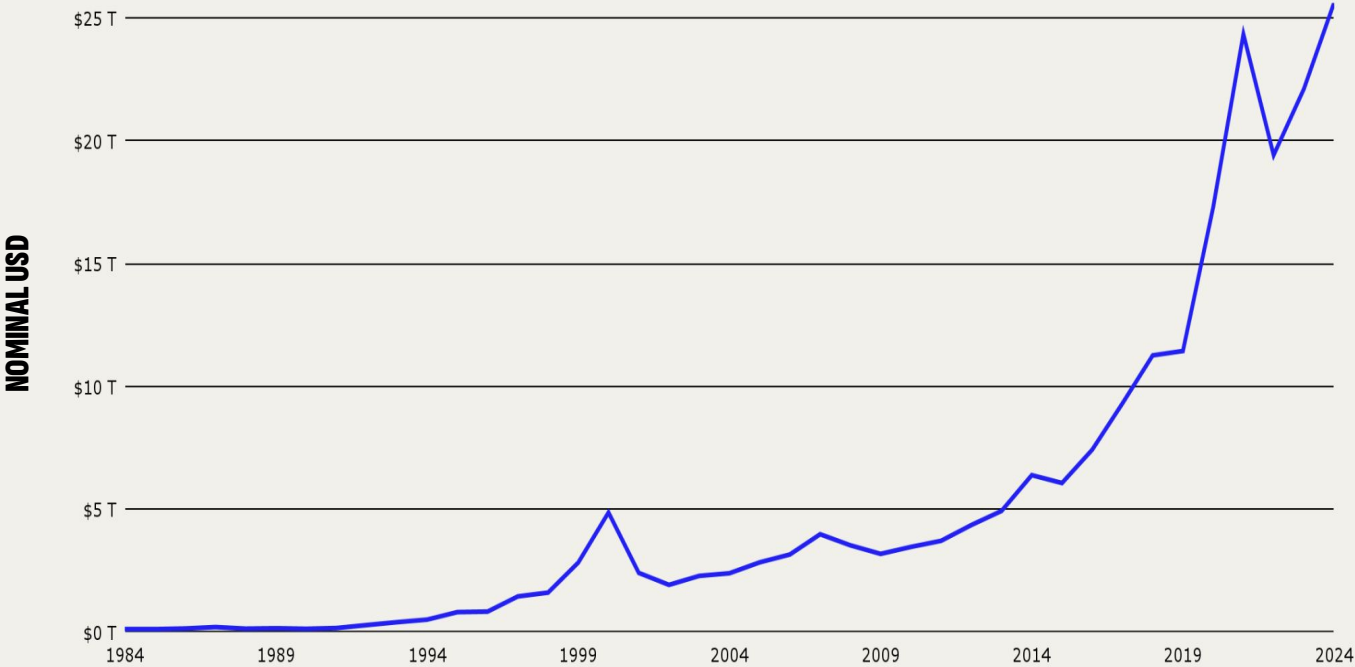
TOTAL DOLLARS (M) DISTRIBUTED AS OF JUNE 30, 2025



GLOBAL AGGREGATE TECH MARKET CAP



GLOBAL AGGREGATE TECH MARKET CAP



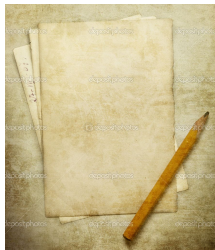
INDUSTRY DIGITIZATION

Low Digitization  High Digitization

	ASSETS			USAGE				LABOR		
	Overall Digitization	Spending	Asset Stock	Transactions	Interactions	Business Processes	Market Making	Spending on Workers	Capital Deepening	Digitization of Work
Information and Communication Technology										
Media										
Professional Services										
Finance and Insurance										
Wholesale Trade										
Advanced Manufacturing										
Oil and Gas										
Utilities										
Chemicals and Pharmaceuticals										
Basic Goods Manufacturing										
Mining										
Real Estate										
Transportation and Warehousing										
Education										
Retail Trade										
Entertainment and Recreation										
Personal and Local Services										
Government										
Healthcare										



TECTONIC SHIFTS



1564



1860



1936



1983



1984



NETSCAPE®

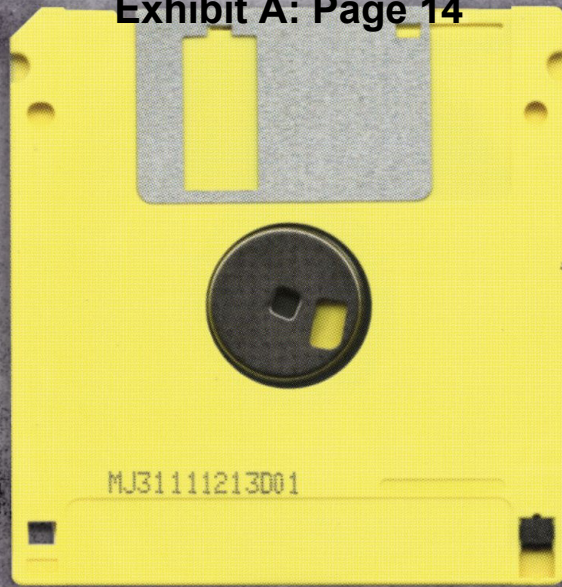
1990



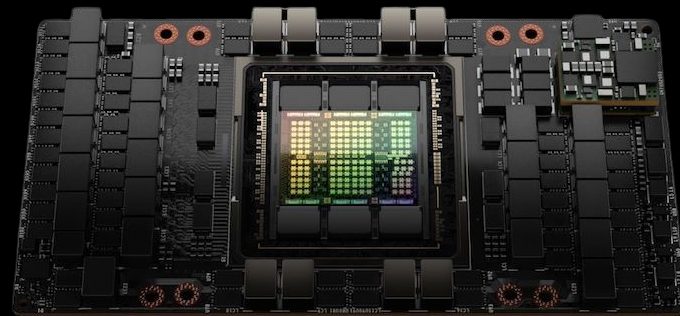
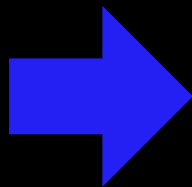
2007



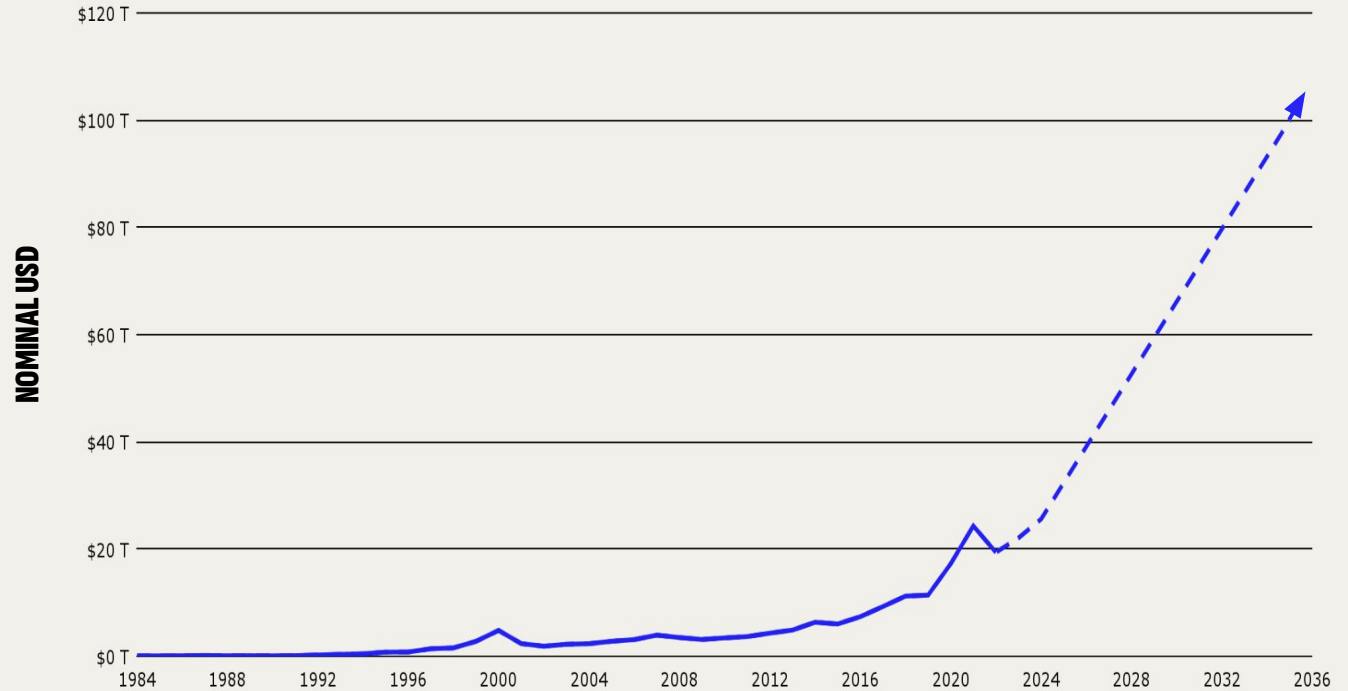
2007



**I remember
the future**



GLOBAL AGGREGATE TECH MARKET CAP POTENTIAL



Source: S&P CapitalIQ

Business | Schumpeter

Has Silicon Valley lost its monopoly over global tech?

The heartland of the technology industry has become at once less dominant and more so



% OF US TECH MARKET

INFRASTRUCTURE
APP & SERVICES



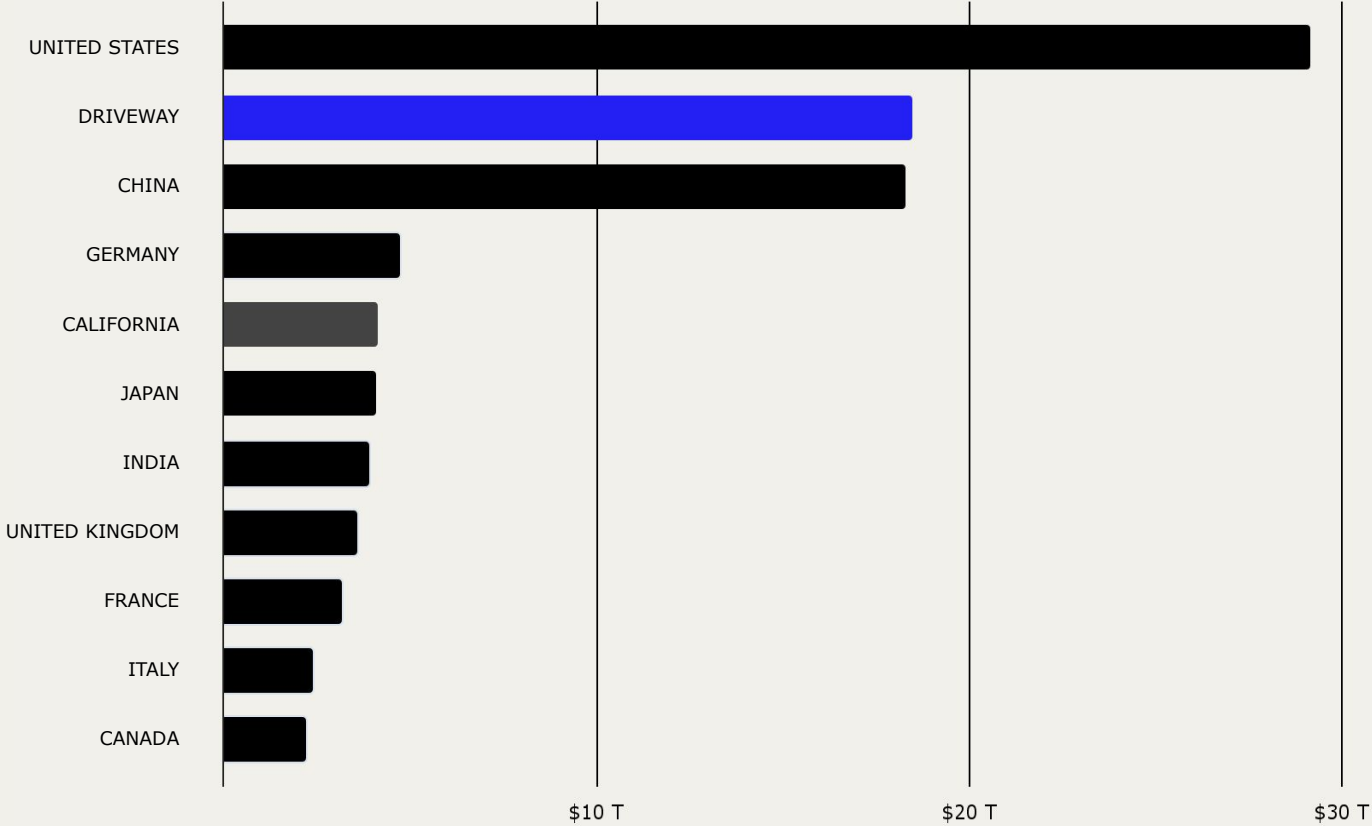
SOURCE: CAPITALIQ 2024



**THE GREATEST EMERGING
MARKET FOR VC IS AMERICA.**

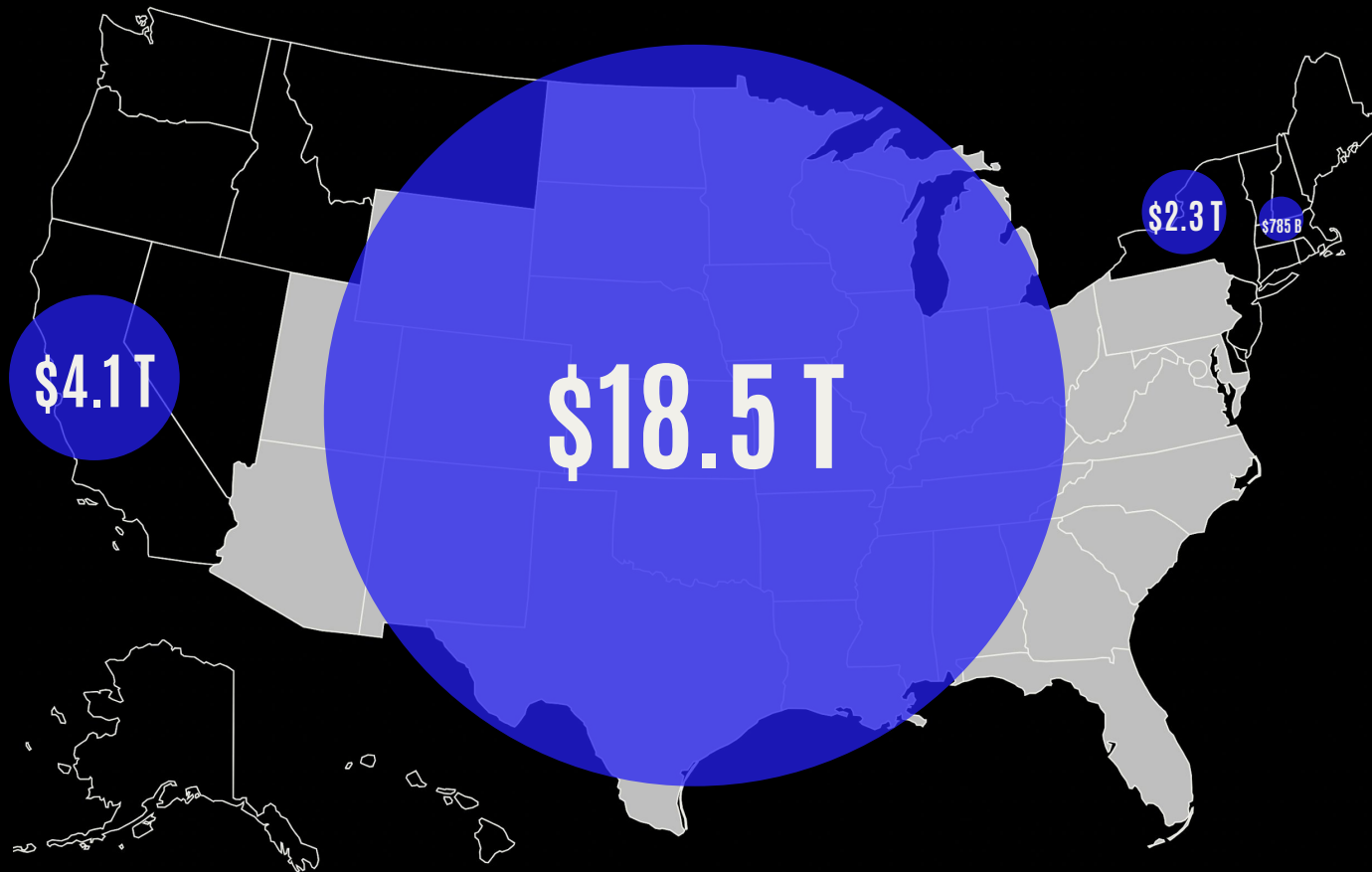


SECOND
LARGEST
GLOBAL GDP



SOURCE: BUREAU OF ECONOMIC ANALYSIS, Q3 2024 & INTERNATIONAL MONETARY FUND, WORLD ECONOMIC OUTLOOK DATABASE, 2024

2024 US NOMINAL GDP



SOURCE: BUREAU OF ECONOMIC ANALYSIS, GDP PER STATE Q4 2024



RAW INGREDIENTS IN THE DRIVEWAY

330

**FORTUNE 500
COMPANIES**

77%

**AI RESEARCH
DOLLARS**

68%

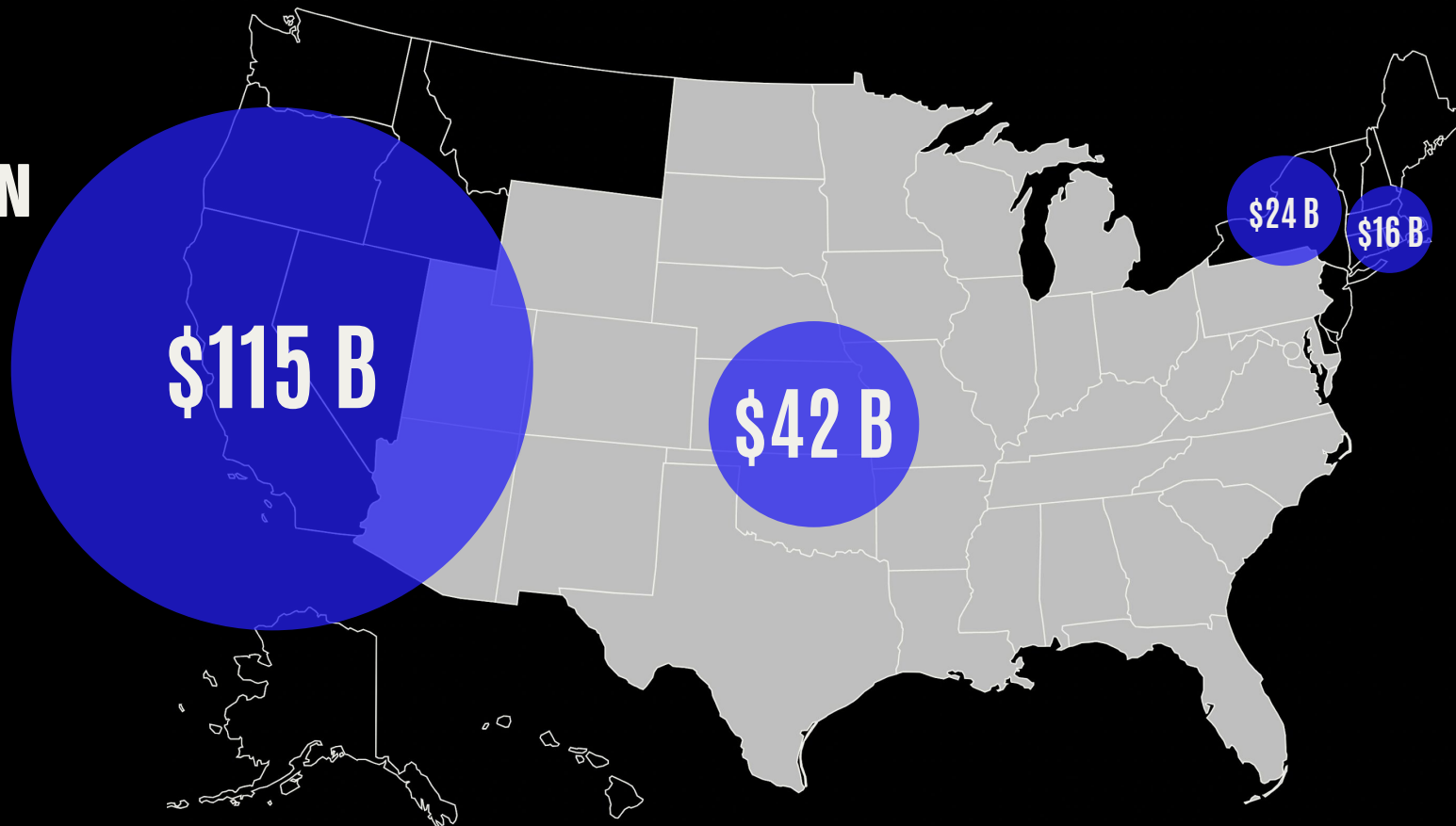
**US ENG
GRADUATES**

71%

**DATA
CENTERS**



2024 US VENTURE ALLOCATION

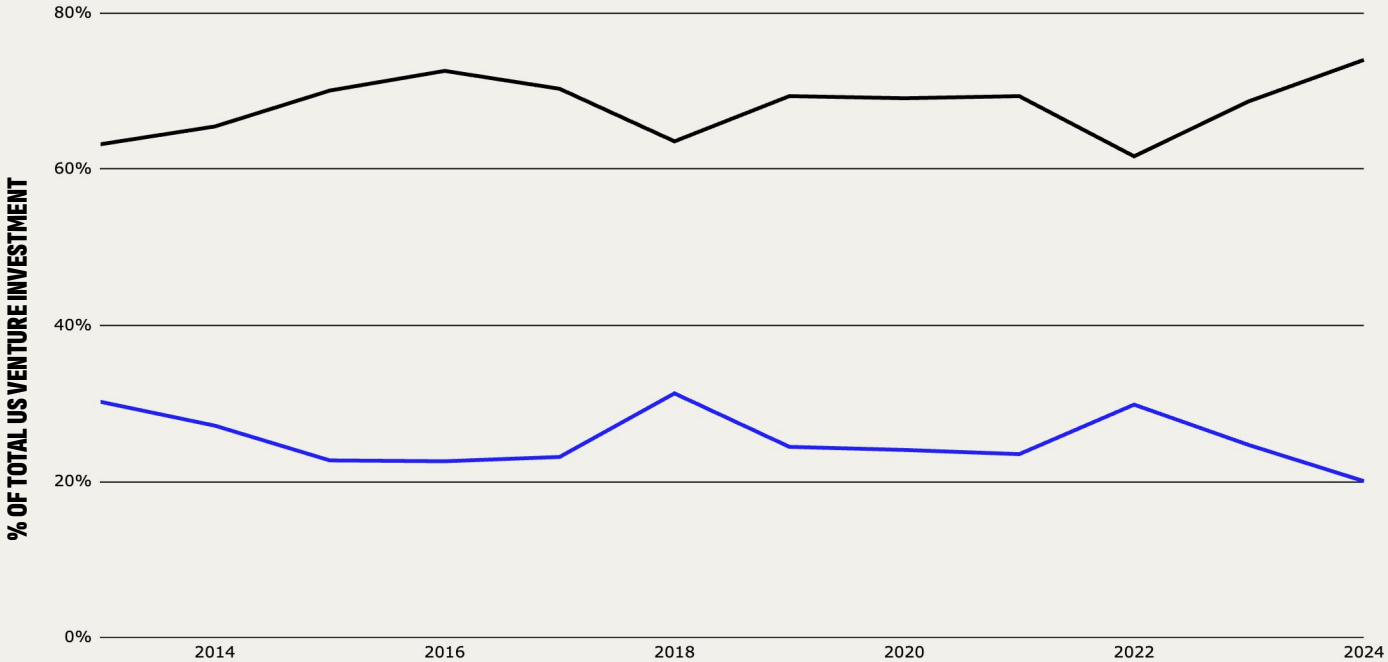


SOURCE: BUREAU OF ECONOMIC ANALYSIS, GDP PER STATE Q4 2024



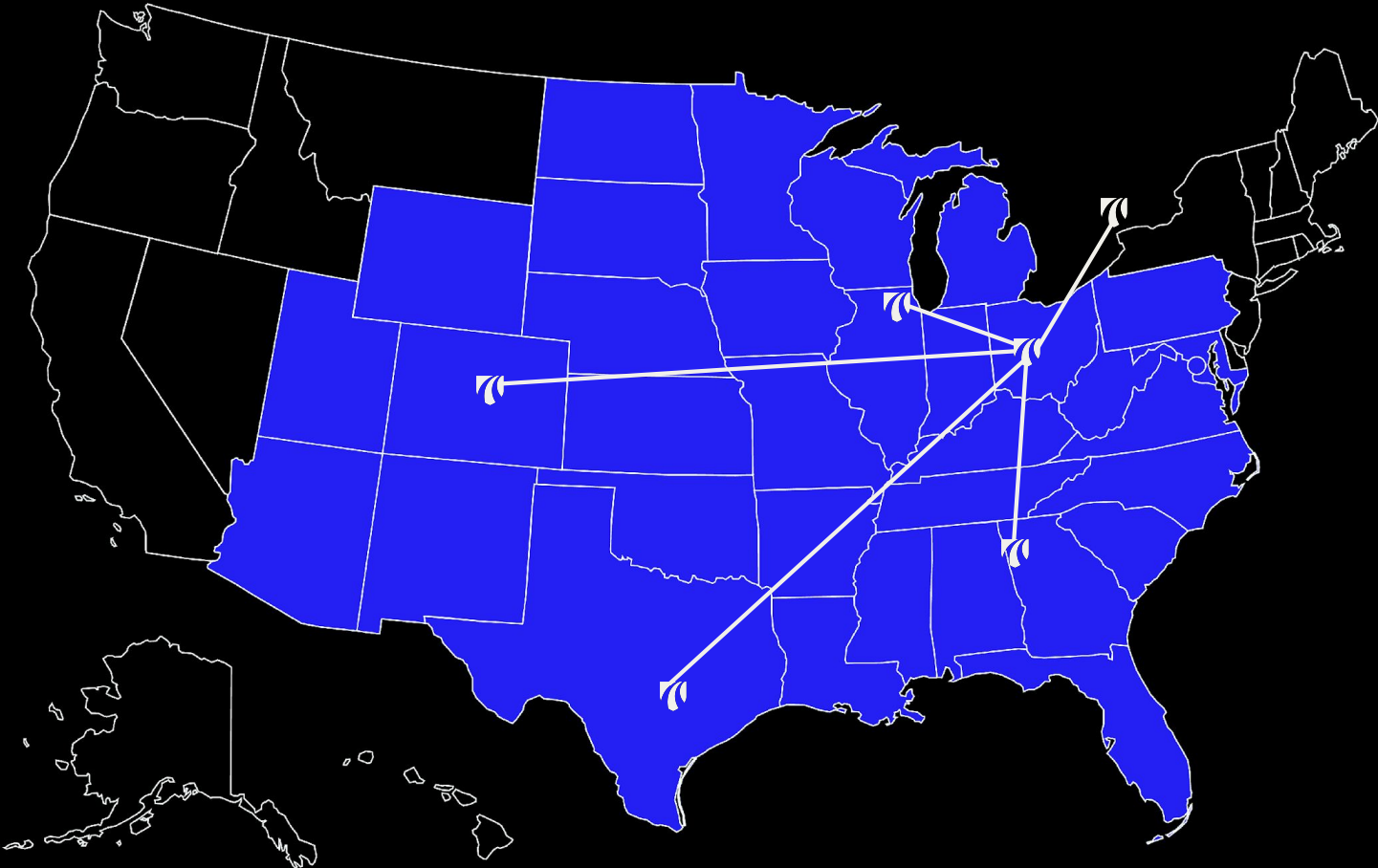
PORTION OF US VENTURE ALLOCATION

- DRIVEWAY
- CA + NY + MA



SOURCING EDGE: 6 CITY SEED PROGRAM

 DRIVE OFFICE
 DRIVEWAY



HERBIE

CURRENTLY TRACKING

467K+ Companies

132K+ Founders

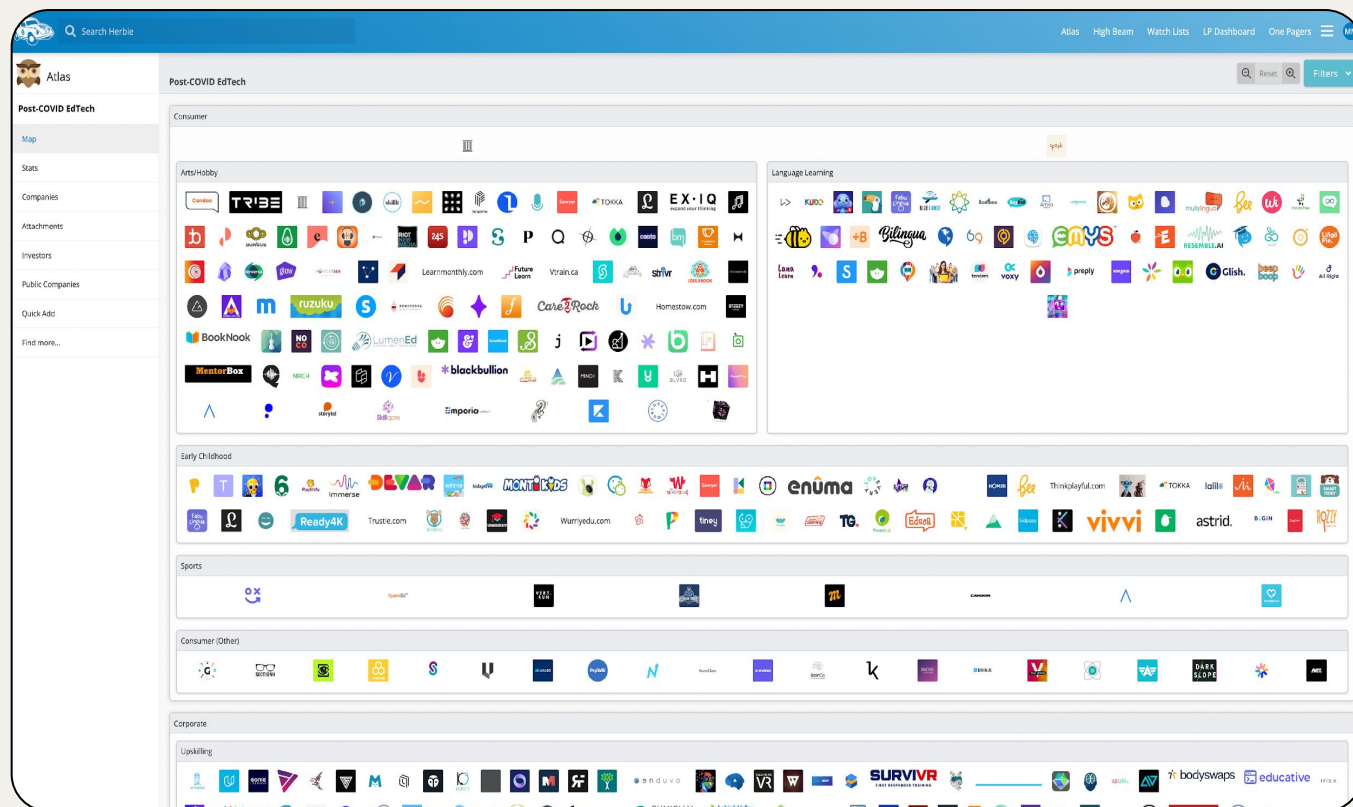
DAILY ADDITIONS

142+ New Companies

49+ Compelling Founders

EFFICIENCY AMPLIFIER*

5x improvement to investor sourcing



*BASED ON SOURCING TIME SAVED ON HERBIE RECOMMENDED COMPANIE. STATS REPORTED AS OF 12.31.24

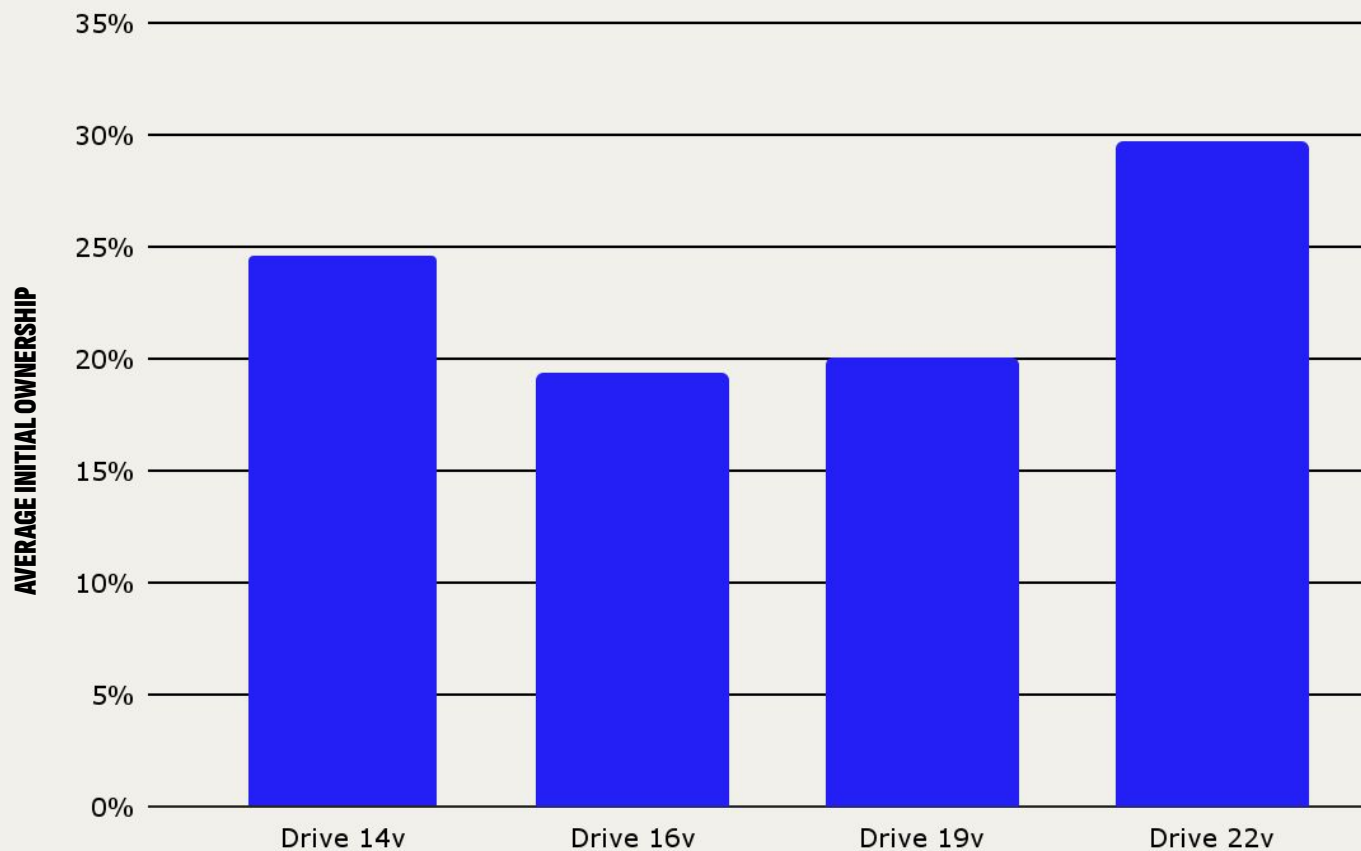


DRIVE'S TERM SHEET WIN RATE

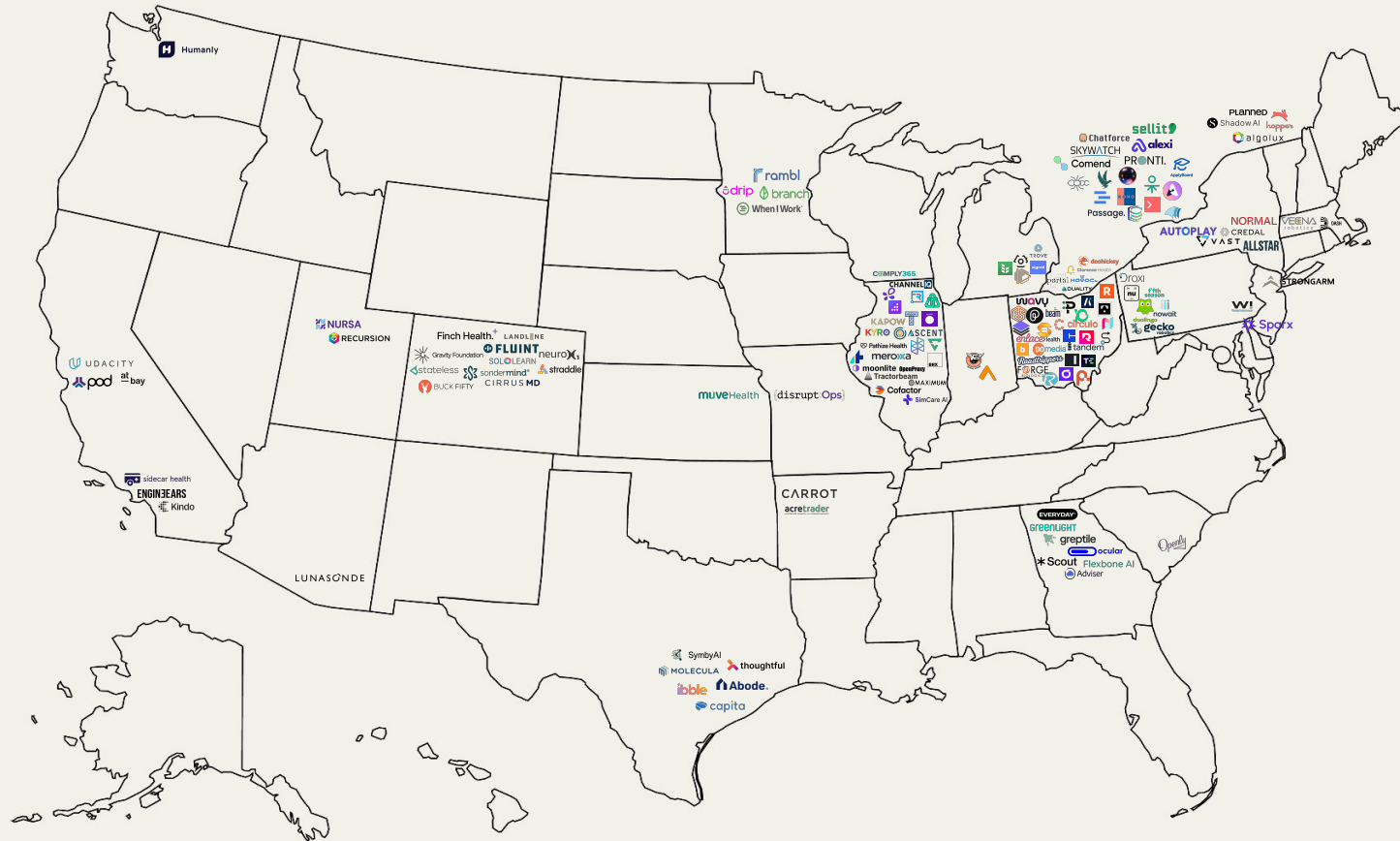
92%



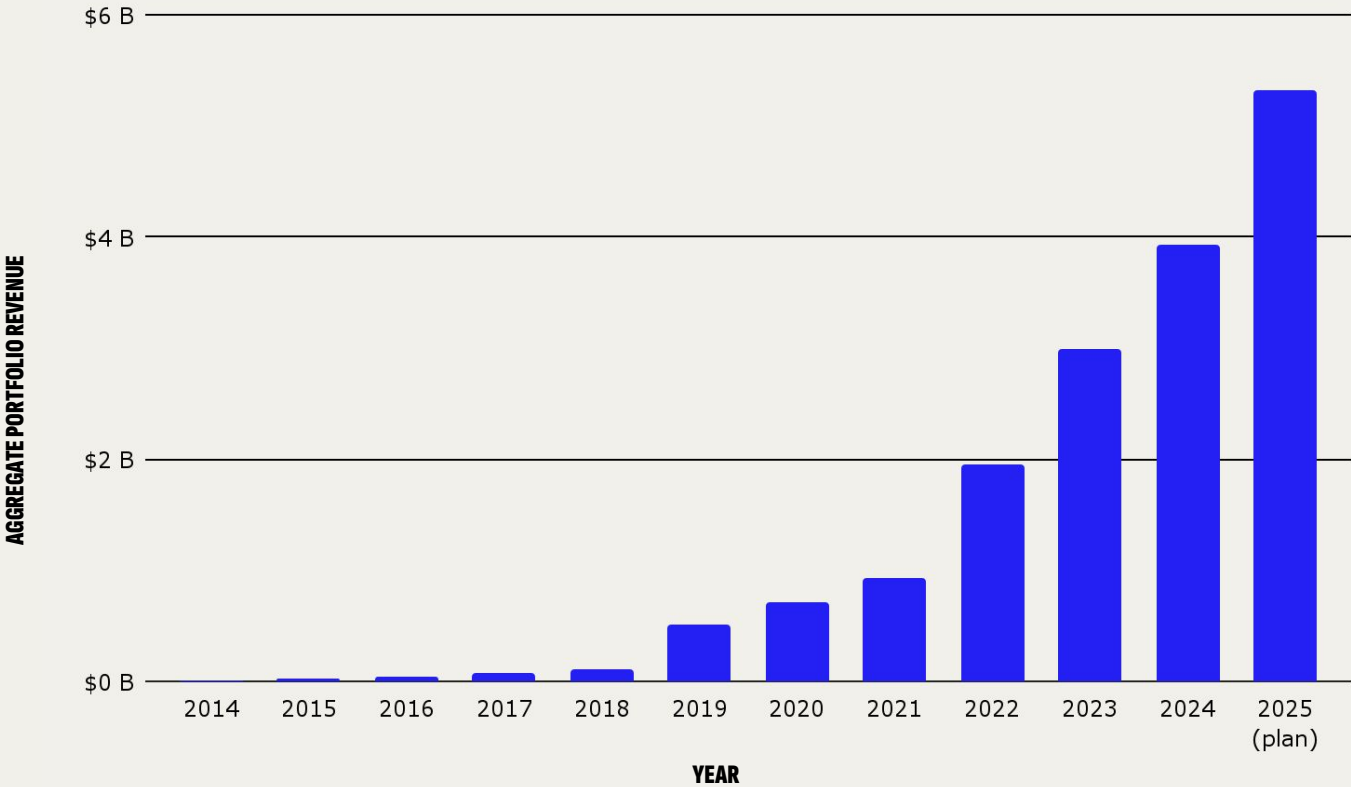
AVG OWNERSHIP ON FIRST VENTURE CHECK



AGGREGATE DRIVE PORTFOLIO

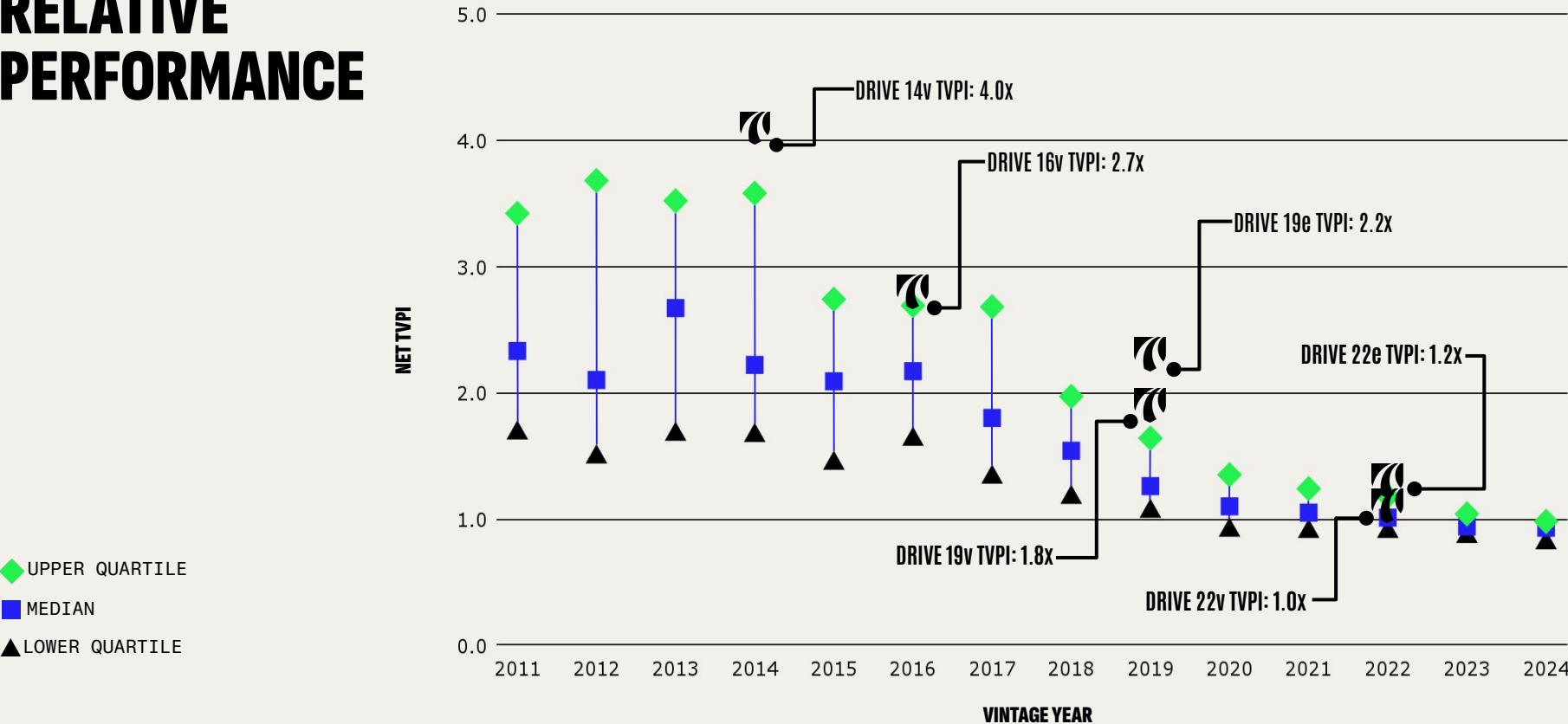


A FOCUS ON
REVENUE
GROWTH



METRICS RELY ON INFORMATION AND PROJECTIONS OBTAINED FROM PORTFOLIO COMPANIES. ALL SUCH INFORMATION AND PROJECTIONS ARE UNAUDITED AND SUBJECT TO CHANGE.

RELATIVE PERFORMANCE



DATA OBTAINED FROM THE MOST RECENTLY AVAILABLE PUBLISHED US VENTURE CAPITAL INDEX AND SELECTED BENCHMARK STATISTICS REPORT BY CAMBRIDGE ASSOCIATES DATED MARCH 31, 2025 IS BEING COMPARED WITH DRIVE CAPITAL JUNE 30, 2025 UNAUDITED DATA.

PERFORMANCE
SUMMARY

	VINTAGE	FUND SIZE	NET TVPI	NET DPI	NET IRR	MAR '24 AGM CHANGE TVPI
DRIVE 14v	2014	\$252.1M	4.0x	1.8x	18.3%	71.7%
DRIVE 16v	2016	\$300.4M	2.7x	0.3x	17.3%	94.2%
DRIVE 19v	2019	\$358.5M	1.8x	0.9x	17.4%	85.6%
DRIVE 19e	2019	\$303.6M	2.2x	0.0x	17.6%	64.2%
DRIVE 22v	2022	\$408.1M	1.0x	0.0x	NM	NM
DRIVE 22e	2022	\$648.1M	1.2x	0.2x	NM	NM

UNAUDITED PERFORMANCE FIGURES AS OF 6.30.25



Financial performance information concerning the partnerships' portfolio companies reported herein may not have been determined in accordance with US generally accepted accounting principles, may be based on estimates, may not be audited, and is subject to change. Financial performance information is generally provided directly by the portfolio company. The historical investment performance of the partnerships set forth herein is being provided for informational purposes only. Please see the Reference Materials furnished together with this Presentation for important information regarding the calculation of gross and net IRRs and multiples and other performance data. Past performance of a partnership provides no assurance of the future performance of the same or a different partnership. Actual returns will depend on, among many other factors, including, but not limited to, future operating results of the partnership's portfolio companies, the value of the partnership's portfolio companies and market conditions at the time of disposition, any related transaction costs, and the timing and manner of sale. Recipients of this information should not assume that present or future funds managed by Drive will have access to the same or similar investment opportunities or that any such investment opportunities will be profitable or as profitable. Lastly, it is the belief of the General Partner that performance metrics are not meaningful until a Fund is at least 75% invested.

Exhibit A: Page 34

DRIVE CO-INVESTMENT TRACK RECORD

COMPANY	LOCATION	CO-INVEST ROUND	DRIVE FUNDS	TVPI	DPI	GROSS IRR
 KOHO	TOR, ON	SERIES D-2	16v, 19e	5.6x	0.0x	196.0%
 Path Robotics	COL, OH	SERIES D	16v, 22e	0.9x	0.0x	-3.2%
 thoughtful	AUS, TX	SERIES A	19v	5.0x	4.9x*	337.3%
 hopper	MON, QC	SERIES G	22e	1.0x	0.0x	0.0%
 VIRO ^N EXIS BIO-THERAPEUTICS	COL, OH	SERIES A-1	22v	1.0x	0.0x	0.0%
 VAST	NY, NY / ISRAEL	SERIES E	22e	1.7x	0.0x	46.4%
			VINTAGE	TVPI	DPI	NET IRR
SEPARATE ACCOUNT TRACK RECORD			2022	2.6x	0.9x*	85.8%

AS OF 3.31.25

*INCLUDES DISTRIBUTIONS SUBSEQUENT TO 3.31.25



PATH ROBOTICS

COLUMBUS, OH



ANDY LONSBERRY
CEO

PARTNERED IN DEC 2018

[Robotic Welding Solutions](#)[How We Work](#)[Who We Are](#)[REQUEST A DEMO](#)

Truly Autonomous Welding

Powered by AI Technology.

We create manufacturing robots that autonomously scan, position and weld your parts without the need for skilled welders or robot programmers.

[FIND OUT MORE](#)[THE ROBOTS](#)

HOW IT WORKS

THOUGHTFUL

AUSTIN, TX



ALEX ZEKOFF
CEO

PARTNERED IN JULY 2021

ACQUIRED IN MAY 2025



platform solutions resources about

login

Request Demo

AI-powered Revenue Cycle Automation

We deploy AI across your healthcare organization to maximize profitability and unlock operational excellence.

Request Demo

TRUSTED BY



SURPASS

BEHAVIORAL
HEALTH WORKS

Proliance
SURGEONS

ButterflyEffects

easterseals

MIDWEST EYE INSTITUTE
evolution m2

ACHILLE
FOOT & ANKLE

The

Unmatched Outcomes





PATRICK QUIGLEY
CEO

PARTNERED IN DEC 2020



sidecar health

Members ▾

Employers ▾

Brokers ▾

Better coverage meets better access

Sidecar Health puts you in control with upfront transparent pricing, unprecedented access to care and peace of mind that you can always get the care you need without surprises. It's health insurance the way it should be™

Why choose Sidecar Health 



FORGE BIOLOGICS

COLUMBUS, OH



TIM MILLER
CEO

PARTNERED IN DEC 2019

ACQUIRED IN DEC 2023



Exhibit A: Page 38

MANUFACTURING SOLUTIONS

PIPELINE & SCIENCE

CAREERS

NEWS & INSIGHTS

CONNECT

Manufacturing gene therapies for *life*

Forge is a gene therapy development engine, enabling access to life-changing discoveries by bringing them from concept to reality

[Learn More](#)

DRIVE 25

DRIVE 25 VINTAGE

SINGLE PLATFORM STRUCTURE

SEED & VENTURE (40%)
EXPANSION (60%)

DRIVE 25

CO-INVEST PROGRAM



 **DRIVE** 25

ir@drivecapital.com

