Benefits Marketing Presentation

Prepared for:

San Bernardino County Employees' Retirement Association

Recommendations and Package Options PACE Options

Presented By:

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Important

This proposal is based upon census data and information provided by your company. Final rates may be adjusted to reflect the overall risk of the group, as determined through medical underwriting, based on the final enrollment data required prior to coverage being in force.

This proposal does not pre-empt or take the place of the actual insurance contracts. For further details, refer to the actual proposal and/or insurance contract. In the event you should have specific questions concerning the program or its coverage, please contact our office for assistance.



Proposed Benefit Package

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Effective: 10/1/2022

	Current	Proposed Package	е	
Signature HMO	\$ 40,455.24	PACE Anthem HMO \$10	\$	47,868.09
Access+ HMO	\$ 5,618.04	PACE Anthem HMO \$35	\$	7,108.84
Kaiser HMO \$10	\$ 20,874.51	PACE Kaiser \$10	\$	20,804.82
Kaiser Choice HMO	\$ 4,022.96	PACE Kaiser \$25	\$	4,009.89
Blue Shield PPO	\$ 1,247.26	PACE Anthem PPO 250	\$	881.93
Dental PPO	\$ 4,750.08	Dental PPO MDP	\$	4,669.44
Dental HMO	\$ 671.60	Dental HMO MDP	\$	620.40
Vision	\$ 428.94	Vision EyeMed (Standard)	\$	824.90
Group Life /AD&D	\$ 212.24	Group Life/AD&D (Standard)	\$	645.00
Disability	\$ 7,305.48	Disability (Standard)	\$	4,788.21
EAP	\$ 100.00	EAP Standard (6 visit)	\$	17.00
COBRA	\$ -	Igoe	\$	275.00
FMLA	\$ 237.32	Standard FMLA	\$	204.00
FSA	\$ -	Igoe	\$	333.20
Monthly Premium	\$85,924	\$93,051		
Annual Premium	\$1,031,084	\$1,116,609		
Change Over Current		8.29%		
Change Over Current		\$85,525		



Signature HMO

,	Current	Proposed
Carrier Name	Blue Shield	Anthem (PACE)
Plan Name	Signature HMO	HMO \$10
Rate Guarantee	July 2023	December 2023
General Plan Information		
Annual Deductible (Individual)	\$0	\$0
Annual Deductible (Family)	\$0	\$0
Coinsurance	N/A	N/A
Office Visit/Exam Copay	\$10 copay (Level I), \$30 (Level 2)	\$10 copay
Outpatient Specialist Visit Copay	\$10 copay (Level I), \$30 (Level 2)	\$30 copay
Annual Out-of-Pocket Limit/Individual	\$1,500	\$2,000
Annual Out-of-Pocket Limit/Family	\$3,000	\$4,000
Outpatient Services		
Preventive Services		
Most ACA-Mandated Preventive Care Services	100%	100%
Diagnostic X-Ray and Lab Tests	100%	100%
Maternity Care		
Pregnancy and Maternity Pre-Natal Care	100%	\$10 copay
Inpatient Hospital Services		
Inpatient Hospitalization	100%	\$250 copay/admit
Surgical Services		
Outpatient Facility Charge	100%	\$125 copay/admit
Emergency Services		
Emergency Room Copay (waived if admitted)	\$50 copay	\$100 copay
Ambulance		
Air & Ground	100%	\$100 copay
Urgent Care		
Urgent Care Facility	\$10 copay (Level I), \$30 (Level 2)	\$10 copay
Mental Health & Substance Abuse		
Inpatient Care	100%	\$250 copay/admit
Outpatient Care	\$10 copay (Level I), \$30 (Level 2)	\$10 copay



Signature HMO

		Current	Proposed
Carrier Name	ſ	Blue Shield	Anthem (PACE)
Plan Name	Ī	Signature HMO	HMO \$10
Prescription Drug Benefits			
Rx Deductible		\$0	\$0
Rx Annual Out-of-Pocket Limit/Individual		Combined with Medical OOP	Included in Medical OOP
Rx Drug Annual Out-of-Pocket Limit/Family		Combined with Medical OOP	Included in Medical OOP
Generic		\$5 copay	\$5 copay (1a) - \$15 copay (1b)
Brand (Formulary/Preferred)		\$10 copay	\$30 copay
Brand (Non-Formulary/Non-preferred)		\$25 copay	\$50 copay
Specialty		\$10 copay	30% coinsurance up to \$250
Number of Days Supply		30 days	30 days
Mail Order			
Generic		\$10 copay	\$12.50 (1a) · \$37.50 (1b)
Brand (Formulary/Preferred)		\$20 copay	\$90 copay
Brand (Non-Formulary/Non-preferred)		\$50 copay	\$150 copay
Number of Days Supply for Mail Order		90 days	90 days
Other Services and Supplies			
Durable Medical Equipment		100%	80%
Home Health Care		100%	\$10 copay (30 visits/year)
Skilled Nursing or Extended Care Facility		100%	100% (100 days/year)
Hospice Care		100%	100%
Chiropractic Services		Not covered	\$10 copay (30 visits/year)
Acupuncture		Not covered	\$10 copay (30 visits/year)
Outpatient Rehabilitative Therapy Services			
Physical, Occupational, & Speech Therapy		\$0 first 3 visits, then \$10/visit	\$10 copay - \$30 outpatient
Rate Structure	Subs		
Employee Only	14	\$671.32	\$761.61
Employee + 1	2	\$1,338.39	\$1,590.30
Employee + Family	15	\$1,892.00	\$2,268.33
Monthly Premium		\$40,455.24	\$47,868.09
Annual Premium		\$485,462.90	\$574,417.08
% Change Over Current			18.32%
\$ Change Over Current			\$88,954.18



Access+ HMO

	Current	Proposed
Carrier Name	Blue Shield	Anthem (PACE)
Plan Name	Access+ HMO	HMO \$35
Rate Guarantee	July 2023	December 2023
General Plan Information		
Annual Deductible (Individual)	\$0	\$0
Annual Deductible (Family)	\$0	\$0
Coinsurance	N/A	N/A
Office Visit/Exam Copay	\$40 copay	\$35 copay
Outpatient Specialist Visit Copay	\$50 copay	\$45 copay
Annual Out-of-Pocket Limit/Individual	\$3,500	\$2,500
Annual Out-of-Pocket Limit/Family	\$7,000	\$5,000
Outpatient Services		
Preventive Services		
Most ACA-Mandated Preventive Care Services	100%	100%
Diagnostic X-Ray and Lab Tests	60%	100%
Maternity Care		
Pregnancy and Maternity Pre-Natal Care	100%	\$35 copay
Inpatient Hospital Services		
Inpatient Hospitalization	\$100 copay + 80%	\$750 copay/admit
Surgical Services		
Outpatient Facility Charge	60%	\$375 copay/admit
Emergency Services		
Emergency Room Copay (waived if admitted)	\$50 copay	\$100 copay
Ambulance		
Air & Ground	100%	\$100 copay
Urgent Care		
Urgent Care Facility	\$40 copay	\$35 copay
Mental Health & Substance Abuse		
Inpatient Care	\$100 copay + 80%	\$750 copay/admit
Outpatient Care	\$40 copay	\$35 copay



Access+ HMO

,		Current	Proposed
Carrier Name		Blue Shield	Anthem (PACE)
Plan Name		Access+ HMO	HMO \$35
Prescription Drug Benefits			
Rx Deductible		\$0	\$0
Rx Annual Out-of-Pocket Limit/Individual		Combined with Medical OOP	Included in Medical OOP
Rx Drug Annual Out-of-Pocket Limit/Family		Combined with Medical OOP	Included in Medical OOP
Generic		\$5 copay	\$5 copay (1a) - \$15 copay (1b)
Brand (Formulary/Preferred)		\$10 copay	\$30 copay
Brand (Non-Formulary/Non-preferred)		\$25 copay	\$50 copay
Specialty		20% coinsurance (\$250 max/Rx)	30% coinsurance up to \$250
Number of Days Supply		30 days	30 days
Mail Order			
Generic		\$10 copay	\$12.50 (1a) · \$37.50 (1b)
Brand (Formulary/Preferred)		\$20 copay	\$90 copay
Brand (Non-Formulary/Non-preferred)		\$50 copay	\$150 copay
Number of Days Supply for Mail Order		90 days	90 days
Other Services and Supplies			
Durable Medical Equipment		60%	80%
Home Health Care		100% (100 visits/year)	\$10 copay (30 visits/year)
Skilled Nursing or Extended Care Facility		100% (100 days/year)	100% (100 days/year)
Hospice Care		100%	100%
Chiropractic Services		Not covered	\$10 copay (30 visits/year)
Acupuncture		Not covered	\$10 copay (30 visits/year)
Outpatient Rehabilitative Therapy Services			
Physical, Occupational, & Speech Therapy		\$40 copay	\$35 copay - \$45 outpatient
Rate Structure	Subs		
Employee Only	4	\$583.20	\$714.18
Employee + 1	0	\$1,162.14	\$1,490.71
Employee + Family	2	\$1,642.62	\$2,126.06
Monthly Premium		\$5,618.04	\$7,108.84
Annual Premium		\$67,416.44	\$85,306.08
% Change Over Current			26.54%
\$ Change Over Current			\$17,889.64



PPO Comparison

	Current Propos			osed		
Carrier Name	Blue S	Blue Shield		PACE Anthem Blue Cross		
Plan Name	Custom F	Custom PPO \$250		PPO 250		
Rate Guarantee	July	2023	Decem	ber 2023		
	Blue Shield	Non-PPO	Anthem Blue Cross	Non-PPO		
General Plan Information	In Network	Out of Network	In Network	Out of Network		
Annual Deductible/Individual	\$2	50	9	\$250		
Annual Deductible/Family	\$5	00	4	5750		
Coinsurance	80%	70%	90%	70%		
Office Visit/Exam	\$10 copay	70%	\$20 copay (deductible waived)	70%		
Outpatient Specialist Visit	\$10 copay	70%	\$20 copay (deductible waived)	70%		
Annual Out-of-Pocket Limit/Individual	\$1,750	\$2,250	\$2,500	\$6,500		
Annual Out-of-Pocket Limit/Family	\$3,500	\$4,500	\$5,000	\$13,000		
Outpatient Services						
Preventive Services						
Most ACA-Mandated Preventive Care Services	100% (deductible waived)	70%	100% (deductible waived)	70%		
Diagnostic X-Ray and Lab Tests	80%	70%	100% (deductible waived)	70%		
Maternity Care						
Pregnancy and Maternity Pre-Natal Care	80%	70%	\$20 copay (deductible waived)	70%		
Inpatient Hospital Services						
Inpatient Hospitalization	80%	70%	90%	70% (\$1,000/day non-emergency)		
Surgical Services						
Outpatient Facility Charge	80%	70%	90%	70% (\$350 max/admit)		
Emergency Services						
Emergency Room Copay (Waived if Admitted)	\$50 copay	\$50 copay	\$150 copay	\$150 copay		
Ambulance						
Air & Ground	80%	80%	90%	90% (70% non-emergency)		
Urgent Care						
Urgent Care Facility	\$10 copay	70%	\$20 copay (deductible waived)	70%		
Mental Health & Substance Abuse Benefits						
Inpatient Care	80%	70%	90%	70% (\$1,000/day non-emergency)		
Outpatient Care	\$10 copay	70%	\$20 copay (deductible waived)	70%		



PPO Comparison

·		Current		Proposed		
Carrier Name		Blue Shield		PACE Anthe	em Blue Cross	
Plan Name		Custom PPO \$250		PPO 250		
Rate Guarantee		July 2023		December 2023		
		Blue Shield	Non-PPO	Anthem Blue Cross	Non-PPO	
Prescription Drug Benefits						
Rx Deductible			\$0	\$0	\$0	
Rx Annual Out-of-Pocket Limit/Individual		Combined with Medical OOP	Combined with Medical OOP	Included in Medical OOP	Included in Medical OOP	
Rx Drug Annual Out-of-Pocket Limit/Family		Combined with Medical OOP	Combined with Medical OOP	Included in Medical OOP	Included in Medical OOP	
Generic		\$15 copay	\$15 copay + 25% coinsurance	\$10 copay	\$10 copay + 50%	
Brand (Formulary/Preferred)		\$30 copay	\$30 copay + 25% coinsurance	\$30 copay	\$30 copay + 50%	
Brand (Non-Formulary/Non-preferred)		\$30 copay	\$30 copay + 25% coinsurance	\$50 copay	\$50 copay + 50%	
Specialty		\$15 copay	Not covered	30% coinsurance up to \$150	Not covered	
Number of Days Supply		30 days	30 days	30 days	30 days	
Mail Order						
Generic		\$30 copay	Not covered	\$10 copay	Not covered	
Brand (Formulary/Preferred)		\$60 copay	Not covered	\$60 copay	Not covered	
Brand (Non-Formulary/Non-preferred)		\$60 copay	Not covered	\$100 copay	Not covered	
Number of Days Supply for Mail Order		90 days	N/A	90 days	N/A	
Other Services and Supplies						
Durable Medical Equipment		80%	70%	90%	70%	
Home Health Care		80% (100 visits/year)	Not covered	90% (100 visits/year)	70% (100 visits/year)	
Skilled Nursing or Extended Care Facility		80% (100 days/year)	70% (100 days/year)	90% (100 days/year)	70% (100 days/year)	
Hospice Care		100%	Not covered	100% (deductible waived)	70%	
Chiropractic Services		80% (20 visits/year)	70% (20 visits/year)	\$20 (ded waived); 30 visits/year	70% (30 visits/year)	
Acupuncture		80% (30 visits/year)	70% (30 visits/year)	\$20 (ded waived); 20 visits/year	70% (20 visits/year)	
Outpatient Rehabilitative Therapy Services						
Physical & Occupational		80%	70%	90%	70%	
Speech		80%	70%	90%	70%	
Rate Structure	Subs					
Employee Only	1	\$1,247.26		\$881.93		
Employee + 1	0	\$2,537.41		\$1,763.86		
Employee + Family	0	\$3,936.03 \$2,733.99		733.99		
Monthly Premium		\$1,	\$1,247.26 \$881.93		81.93	
Annual Premium		\$14,	967.16	\$10,	583.16	
% Change Over Current				-29	0.29%	
\$ Change Over Current				-\$4,	384.00	



Kaiser Comparison

Litetive. October 1, 2022	Current	Proposed
Carrier Name	Kaiser	Kaiser (PACE)
Plan Name	HMO \$10	PACE HMO \$10
Rate Guarantee	July 2023	December 2023
General Plan Information		
Annual Deductible (Individual)	\$0	\$0
Annual Deductible (Family)	\$0	\$0
Coinsurance	N/A	N/A
Office Visit/Exam Copay	\$10 copay	\$10 copay
Outpatient Specialist Visit Copay	\$10 copay	\$10 copay
Annual Out-of-Pocket Limit/Individual	\$1,500	\$1,500
Annual Out-of-Pocket Limit/Family	\$3,000	\$3,000
Outpatient Services		
Preventive Services		
Most ACA-Mandated Preventive Care Services	100%	100%
Maternity Care		
Pregnancy and Maternity Pre-Natal Care	100%	100%
Inpatient Hospital Services		
Inpatient Hospitalization	100%	100%
Surgical Services		
Outpatient Facility Charge	\$10 copay/procedure	\$10 copay/procedure
Emergency Services	450	4100.0
Emergency Room Copay (waived if admitted)	\$50 copay	\$100 Copay
Ambulance	1001	
Air & Ground	100%	100%
Urgent Care	#10	¢10
Urgent Care Facility	\$10 copay	\$10 copay
Mental Health & Substance Abuse	100%	100%
Inpatient Care	100%	100%
Outpatient Care	\$10 copay	\$10 copay



Kaiser Comparison

		Current	Proposed
Carrier Name		Kaiser	Kaiser (PACE)
Plan Name		HMO \$10	PACE HMO \$10
Prescription Drug Benefits			
Rx Deductible		\$0	\$0
Rx Annual Out-of-Pocket Limit/Individual		Combined with Medical OOP	Combined with Medical OOP
Rx Drug Annual Out-of-Pocket Limit/Family		Combined with Medical OOP	Combined with Medical OOP
Generic		\$10 copay	\$10 copay
Brand (Formulary/Preferred)		\$15 copay	\$20 copay
Brand (Non-Formulary/Non-preferred)		Not covered	Not covered
Specialty		\$15 copay	20% up to \$150/Rx
Number of Days Supply		100 days	30 days
Mail Order			
Generic		\$10 copay	\$20 copay
Brand (Formulary/Preferred)		\$15 copay	\$40 copay
Brand (Non-Formulary/Non-preferred)		Not covered	Not covered
Number of Days Supply for Mail Order		100 days	100 days
Other Services and Supplies			
Durable Medical Equipment		100%	100%
Home Health Care		100% (100 visits/year)	100% (100 visits/year)
Skilled Nursing or Extended Care Facility		100% (100 days/year)	100% (100 days/year)
Hospice Care		100%	100%
Chiropractic Services		Not covered	\$10 (30 visits/year)
Acupuncture		Not covered	Not covered
Outpatient Rehabilitative Therapy Services			
Physical, Occupational, & Speech Therapy		\$10 copay	\$10 copay
Rate Structure	Subs		
Employee Only	7	\$698.32	\$693.96
Employee + 1	3	\$1,392.28	\$1,387.92
Employee + Family	6	\$1,968.24	\$1,963.89
Monthly Premium		\$20,874.51	\$20,804.82
Annual Premium		\$250,494.14	\$249,657.84
% Change Over Current			-0.33%
\$ Change Over Current			-\$836.30



Kaiser Comparison

	Current	Proposed
Carrier Name	Kaiser	Kaiser (PACE)
Plan Name	Choice HMO	PACE HMO \$25
Rate Guarantee	July 2023	December 2023
General Plan Information		
Annual Deductible (Individual)	\$0	\$0
Annual Deductible (Family)	\$0	\$0
Coinsurance	N/A	N/A
Office Visit/Exam Copay	\$40 copay	\$25 copay
Outpatient Specialist Visit Copay	\$50 copay	\$25 copay
Annual Out-of-Pocket Limit/Individual	\$3,500	\$1,500
Annual Out-of-Pocket Limit/Family	\$7,000	\$3,000
Outpatient Services		
Preventive Services		
Most ACA-Mandated Preventive Care Services	100%	100%
Maternity Care		
Pregnancy and Maternity Pre-Natal Care	100%	100%
npatient Hospital Services		
Inpatient Hospitalization	\$500/day	\$250 per admission
Surgical Services		
Outpatient Facility Charge	\$250 copay/procedure	\$25 Copay
Emergency Services		
Emergency Room Copay (waived if admitted)	\$150 copay	\$100 copay
Ambulance		
Air & Ground	\$150 per trip	100%
Jrgent Care		
Urgent Care Facility	\$40 copay	\$25 copay
Mental Health & Substance Abuse		
Inpatient Care	\$500/day	\$250 per admission
Outpatient Care	\$40 copay (\$20 outpatient)	\$25 copay



Kaiser Comparison

		Current	Proposed
Carrier Name	Ī	Kaiser	Kaiser (PACE)
Plan Name	Ī	Choice HMO	PACE HMO \$25
Prescription Drug Benefits			
Rx Deductible		\$0	\$0
Rx Annual Out-of-Pocket Limit/Individual		Combined with Medical OOP	Combined with Medical OOP
Rx Drug Annual Out-of-Pocket Limit/Family		Combined with Medical OOP	Combined with Medical OOP
Generic		\$15 copay	\$15 copay
Brand (Formulary/Preferred)		\$35 copay	\$30 copay
Brand (Non-Formulary/Non-preferred)		Not covered	Not covered
Specialty		30% coinsurance (\$200 max/Rx)	30% coinsurance (\$150 max/Rx)
Number of Days Supply		30 days	30 days
Mail Order			
Generic		\$30 copay	\$30 copay
Brand (Formulary/Preferred)		\$70 copay	\$60 copay
Brand (Non-Formulary/Non-preferred)		Not covered	Not covered
Number of Days Supply for Mail Order		100 days	100 days
Other Services and Supplies			
Durable Medical Equipment		50%	100%
Home Health Care		100% (100 visits/year)	100% (100 visits/year)
Skilled Nursing or Extended Care Facility		100% (100 days/year)	100% (100 days/year)
Hospice Care		100%	100%
Chiropractic Services		Not covered	\$10 (30 visits/year)
Acupuncture		Not covered	Not covered
Outpatient Rehabilitative Therapy Services			
Physical, Occupational, & Speech Therapy		\$40 copay	\$25 copay
Rate Structure	Subs		Breakaway Rates
Employee Only	1	\$606.43	\$602.07
Employee + 1	0	\$1,208.50	\$1,204.15
Employee + Family	2	\$1,708.27	\$1,703.91
Monthly Premium		\$4,022.96	\$4,009.89
Annual Premium		\$48,275.50	\$48,118.68
% Change Over Current			-0.32%
\$ Change Over Current			-\$156.82



SBCERA Dental PPO

		Cur	rent	Proposed		
Carrier Name		Delta	Dental	Delta Dental (MDP)		
Rate Guarantee	July	2023	July 2023			
Plan Name		DP	PO	Shelf Plan	1 w/Ortho E	
Network		Delta	Non-PPO	Delta	Non-PPO	
General Plan Information						
Annual Deductible/Individual		\$0	\$0	\$0	\$75	
Annual Deductible/Family		\$0	\$0	\$0	\$225	
Annual Plan Maximum		\$1,	700	\$2,000	\$1,500	
Waiting Period		No	ne	No	one	
Out-of-Network Reimbursement		N/A	TBD	N/A	50th% UCR	
Covered Services						
Diagnostic and Preventive						
Diagnostic and Preventive		100%	100%	100%	100%	
Sealants		90%	90%	100%	100%	
Basic Services						
Basic		100%	90%	90%	80%	
Endodontic Treatment		100%	90%	90%	80%	
Periodontic Treatment		90%	90%	90%	80%	
Major Services						
Major		75%	70%	80%	60%	
Prosthodontics		75%	70%	80%	50%	
Implants		Not covered	Not covered	Included	Included	
Orthodontia Services						
Lifetime Maximum		\$1,700	\$1,700	\$2,000	\$2,000	
Orthodontia (Child) - to age 26		50%	50%	50%	50%	
Orthodontia (Adult)		50%	50%	50%	50%	
Rate Structure	Subs					
Employee Only	16	\$50).25	\$51.54		
Employee + 1	8	\$93	3.51	\$100.50		
Employee + Family 20		\$15	9.90	\$15	2.04	
Monthly Premium		\$4,750.08		\$4,669.44		
Annual Premium		\$57,000.96		\$56,033.28		
% Change Over Current	_			-1.7	70%	
\$ Change Over Current				-\$96	67.68	



Dental HMO

Carrier Name Delta Delta Dec Rate Guarantee July 20 Plan Name CAD9 Diagnostic and Preventive Services CAD9 D0150 Comprehensive Oral Evaluation \$0 D1510 Space Maintainers \$15 Restorative Services \$15 D2392 Composite Filling (two surfaces, posterior) \$55 Endontics \$0 D3220 Therapeutic Pulpotomy \$0 D3310 Root Canal Therapy - Anterior \$20 D3320 Root Canal Therapy - Bicuspid \$60 D3330 Root Canal Therapy - Molar \$90 Periodontics \$0 D4210 Gingivectomy (per quadrant) \$75 D4260 Osseous Surgery \$150 D4341 Scaling and Root Planing (per quadrant) \$0 Prosthodontics \$0 D5110 Complete (Upper) \$75 D5130 Immediate (Upper) \$90 Crown and Bridge \$0 Crown - Porcelain/Ceramic Substrate \$195 </th <th></th>	
Plan Name Diagnostic and Preventive Services D0150 Comprehensive Oral Evaluation \$0 D1510 Space Maintainers \$15 Restorative Services D2392 Composite Filling (two surfaces, posterior) \$55 Endontics D3220 Therapeutic Pulpotomy \$0 D3310 Root Canal Therapy · Anterior \$20 D3320 Root Canal Therapy · Bicuspid \$60 D3330 Root Canal Therapy · Molar \$90 Periodontics D4210 Gingivectomy (per quadrant) \$75 D4260 Osseous Surgery \$150 D4341 Scaling and Root Planing (per quadrant) \$0 Prosthodontics D5110 Complete (Upper) \$75 D5130 Immediate (Upper) \$90 Crown and Bridge	
Diagnostic and Preventive Services D0150 Comprehensive Oral Evaluation \$0 D1510 Space Maintainers \$15 Restorative Services D2392 Composite Filling (two surfaces, posterior) \$55 Endontics \$0 D3220 Therapeutic Pulpotomy \$0 D3310 Root Canal Therapy - Anterior \$20 D3320 Root Canal Therapy - Bicuspid \$60 D3330 Root Canal Therapy - Molar \$90 Periodontics D4210 Gingivectomy (per quadrant) \$75 D4260 Osseous Surgery \$150 D4341 Scaling and Root Planing (per quadrant) \$0 Prosthodontics D5110 Complete (Upper) \$75 D5130 Immediate (Upper) \$90 Crown and Bridge)25 July 2023
D0150 Comprehensive Oral Evaluation \$0 D1510 Space Maintainers \$15 Restorative Services D2392 Composite Filling (two surfaces, posterior) \$55 Endontics D3220 Therapeutic Pulpotomy \$0 D3310 Root Canal Therapy · Anterior \$20 D3320 Root Canal Therapy · Bicuspid \$60 D3330 Root Canal Therapy · Molar \$90 Periodontics D4210 Gingivectomy (per quadrant) \$75 D4260 Osseous Surgery \$150 D4341 Scaling and Root Planing (per quadrant) \$0 Prosthodontics D5110 Complete (Upper) \$75 D5130 Immediate (Upper) \$90 Crown and Bridge	90 11B
D1510 Space Maintainers \$15 Restorative Services D2392 Composite Filling (two surfaces, posterior) \$55 Endontics D3220 Therapeutic Pulpotomy \$0 D3310 Root Canal Therapy · Anterior \$20 D3320 Root Canal Therapy · Bicuspid \$60 D3330 Root Canal Therapy · Molar \$90 Periodontics D4210 Gingivectomy (per quadrant) \$75 D4260 Osseous Surgery \$150 D4341 Scaling and Root Planing (per quadrant) \$0 Prosthodontics D5110 Complete (Upper) \$75 D5130 Immediate (Upper) \$90 Crown and Bridge	
Restorative Services D2392 Composite Filling (two surfaces, posterior) \$55 Endontics \$0 D3220 Therapeutic Pulpotomy \$0 D3310 Root Canal Therapy - Anterior \$20 D3320 Root Canal Therapy - Bicuspid \$60 D3330 Root Canal Therapy - Molar \$90 Periodontics \$75 D4210 Gingivectomy (per quadrant) \$75 D4260 Osseous Surgery \$150 D4341 Scaling and Root Planing (per quadrant) \$0 Prosthodontics \$75 D5110 Complete (Upper) \$75 D5130 Immediate (Upper) \$90 Crown and Bridge	\$0
D2392 Composite Filling (two surfaces, posterior) \$55 Endontics D3220 Therapeutic Pulpotomy \$0 D3310 Root Canal Therapy · Anterior \$20 D3320 Root Canal Therapy · Bicuspid \$60 D3330 Root Canal Therapy · Molar \$90 Periodontics D4210 Gingivectomy (per quadrant) \$75 D4260 Osseous Surgery \$150 D4341 Scaling and Root Planing (per quadrant) \$0 Prosthodontics D5110 Complete (Upper) \$75 D5130 Immediate (Upper) \$90 Crown and Bridge \$90	\$25
Endontics D3220 Therapeutic Pulpotomy \$0 D3310 Root Canal Therapy · Anterior \$20 D3320 Root Canal Therapy · Bicuspid \$60 D3330 Root Canal Therapy · Molar \$90 Periodontics \$75 D4210 Gingivectomy (per quadrant) \$75 D4260 Osseous Surgery \$150 D4341 Scaling and Root Planing (per quadrant) \$0 Prosthodontics \$75 D5110 Complete (Upper) \$75 D5130 Immediate (Upper) \$90 Crown and Bridge	
D3220 Therapeutic Pulpotomy \$0 D3310 Root Canal Therapy · Anterior \$20 D3320 Root Canal Therapy · Bicuspid \$60 D3330 Root Canal Therapy · Molar \$90 Periodontics D4210 Gingivectomy (per quadrant) \$75 D4260 Osseous Surgery \$150 D4341 Scaling and Root Planing (per quadrant) \$0 Prosthodontics D5110 Complete (Upper) \$75 D5130 Immediate (Upper) \$90 Crown and Bridge	\$65
D3310 Root Canal Therapy · Anterior \$20 D3320 Root Canal Therapy · Bicuspid \$60 D3330 Root Canal Therapy · Molar \$90 Periodontics D4210 Gingivectomy (per quadrant) \$75 D4260 Osseous Surgery \$150 D4341 Scaling and Root Planing (per quadrant) \$0 Prosthodontics D5110 Complete (Upper) \$75 D5130 Immediate (Upper) \$90 Crown and Bridge	
D3320 Root Canal Therapy · Bicuspid \$60 D3330 Root Canal Therapy · Molar \$90 Periodontics D4210 Gingivectomy (per quadrant) \$75 D4260 Osseous Surgery \$150 D4341 Scaling and Root Planing (per quadrant) \$0 Prosthodontics D5110 Complete (Upper) \$75 D5130 Immediate (Upper) \$90 Crown and Bridge	\$0
D3330 Root Canal Therapy · Molar \$90 Periodontics D4210 Gingivectomy (per quadrant) \$75 D4260 Osseous Surgery \$150 D4341 Scaling and Root Planing (per quadrant) \$0 Prosthodontics D5110 Complete (Upper) \$75 D5130 Immediate (Upper) \$90 Crown and Bridge	\$55
Periodontics D4210 Gingivectomy (per quadrant) \$75 D4260 Osseous Surgery \$150 D4341 Scaling and Root Planing (per quadrant) \$0 Prosthodontics D5110 Complete (Upper) \$75 D5130 Immediate (Upper) \$90 Crown and Bridge	\$120
D4210 Gingivectomy (per quadrant) \$75 D4260 Osseous Surgery \$150 D4341 Scaling and Root Planing (per quadrant) \$0 Prosthodontics D5110 Complete (Upper) \$75 D5130 Immediate (Upper) \$90 Crown and Bridge	\$250
D4260 Osseous Surgery \$150 D4341 Scaling and Root Planing (per quadrant) \$0 Prosthodontics D5110 Complete (Upper) \$75 D5130 Immediate (Upper) \$90 Crown and Bridge	
D4341 Scaling and Root Planing (per quadrant) \$0 Prosthodontics D5110 Complete (Upper) \$75 D5130 Immediate (Upper) \$90 Crown and Bridge \$90	\$130
Prosthodontics D5110 Complete (Upper) \$75 D5130 Immediate (Upper) \$90 Crown and Bridge	\$280
D5110 Complete (Upper) \$75 D5130 Immediate (Upper) \$90 Crown and Bridge \$90	\$25
D5130 Immediate (Upper) \$90 Crown and Bridge	
Crown and Bridge	\$145
	\$165
D6740 Crown - Porcelain/Ceramic Substrate \$195	
	5 \$240
D6750 Crown - Porcelain Fused to High Noble Metal \$160	9240
D6790 Crown · Full Cast High Noble Metal \$160	\$210
Oral Surgery	
D7220 Extractions (impacted tooth; soft tissue) \$0	\$50
D7230 Extractions (impacted tooth; partial bony) \$30	\$70
D7240 Extractions (impacted tooth; full bony) \$40	\$90
Orthodontics - Comprehensive	
D8070 Children (to age 18) \$1,75	50 \$1,700
D8090 Adults \$1,75	50 \$1,900
Rate Structure Subs	
Employee Only 6 \$21.4	\$15.52
Employee + 1 4 \$34.5	54 \$31.20
Employee + Family 9 \$45.0	00 \$44.72
Monthly Premium \$671.	60 \$620.40
Annual Premium \$8,059	\$7,444.80
% Change Over Current	-7.62%
\$ Change Over Current	-\$614.42



Vision (Combined Pop. w/Non-Exempt Dependents) Tiered Rates

			Current		Proposed	
Carrier Name			EyeMed		Standard (EyeMed)	
Rate Guarantee			July 2023		24 months	
Plan Name			\$0/\$0-12/	12/12-\$135	Option 1	
Network			EyeMed Select	Non-Network	EyeMed Insight	Non-Network
General Plan Information						
Copay						
Examination			\$0 copay	\$48 reimbursed	\$0 copay	\$35 reimbursed
Materials			\$0 copay	N/A	\$0 copay	N/A
Benefit Frequency						
Examination			12 m	ionths	12 m	onths
Lenses			12 m	onths	12 m	onths
Contacts			12 m	onths	12 months	
Frames			12 m	onths	12 months	
Covered Services						
Lenses						
Single Vision Lens			\$0	\$40 reimbursed	\$0 copay	\$25 reimbursed
Bifocal Lens			\$0	\$55 reimbursed	\$0 copay	\$40 reimbursed
Trifocal Lens			\$0	\$75 reimbursed	\$0 copay	\$55 reimbursed
Standard Progressive			\$65 copay	\$70 reimbursed	\$0 copay	Not covered
Contact Lenses						
Fit-and-Follow-Up			Up to \$40 copay	Not covered	Up to \$40 copay	Not covered
Medically Necessary			\$0	\$250 reimbursed	\$0 copay	\$200 reimbursed
Elective			\$135 allowance	\$125 reimbursed	\$150 allowance	\$120 reimbursed
Frames			\$135 allowance	\$125 reimbursed	\$150 allowance	\$75 reimbursed
Rate Structure	Subs		Exempt	Non-Exempt	Exempt	Non-Exempt
Employee Only	7	31	\$12.48	\$4.98	\$7.10	\$7.10
Employee + 1	3	2	\$12.48		\$13.42	\$13.42
Employee + Family	12	13	\$12.48		\$19.52	\$19.52
Monthly Premium			\$274.56	\$154.38	\$324.20	\$500.70
Combined Monthly Premium			\$428.94		\$824.90	
Annual Premium			\$5,1	47.28	\$9,8	98.80
% Change Over Current						31%
\$ Change Over Current *Providing coverage to the Gener	10					51.52

^{*}Providing coverage to the General Group for Employee Dependents · not previously covered. Employer pays 100% of cost for Employees and Dependents.



Group Life and AD&D

	Current	Proposed
Carrier Name	Minnesota Life	Standard
Rate Guarantee	July 2024	3 years
Plan Name	Group Life	GL Plan 6
Life-AD&D Benefits		
Class 1: Non-Exempt		
ADM, MGMT	\$50k	\$100k
SUP, TI	\$35k	\$100k
CLK	\$20k	\$100k
Class 2: Exempt		
EXEC	\$50k	\$100k
Guaranteed Issue		
All Classes	100%	100%
Plan Features		
Air Bag	Lesser of 10% or \$10k	Lesser of 10% or \$10k
Career Adjustment	Lesser of 5% or \$5k	\$5k/yr, up to lesser of \$10k or 25% of AD&D benefit
Child Care	Lesser of 12% or \$5k or actual incurred expense	\$5k/yr, up to lesser of \$10k or 25% of AD&D benefit
Higher Education	Lesser of 5% or \$5k	\$5k/yr for 4 years, up to \$20k or 25% of AD&D benefit
Repatriation of Remains	Up to \$5k	Up to \$5k
Seat Belt	Lesser of 10% or \$10k	Lesser of 10% or \$10k
Traumatic Brain Injury	Lesser of 1% of your amount of insurance or 1% of diff between insurance amount and schedule of benefits	Not Included, but can include upon request
Reduction of Benefits Schedule		
Age 65	No reduction	Reduced by 35%
Age 70	Reduced by 35%	Reduced by 50%
Age 75	Reduced by 55%	Reduced by 65%
Age 80	Reduced by 70%	No further reduction





Group Life and AD&D

	Current	Proposed
Rate Structure		
Group Life Volume	\$2,800,000	\$7,500,000
Premium Rate (Basic Life) per \$1,000	\$0.076	\$0.068
Premium Rate (AD&D) per \$1,000		\$0.018
Monthly Premium	\$212.24	\$645.00
Annual Premium	\$2,546.88	\$7,740.00
% Change Over Current		203.90%
\$ Change Over Current		\$5,193.12

^{*} Calculated from bi-weekly premiums



Voluntary Life and Voluntary AD&D

	Current		Proposed	
Carrier	Minnesota Life		Standard	
Rate Guarantee	July 2024		3 years	
Voluntary Life and AD&D			Pla	n 8
Employee	Up to \$700,000 \$10,000	in increments of	Increments of \$10k up to \$700k	
Spouse	Up to \$250,000 in increments of \$10,000		Increments of \$5k up to \$250k	
Child	\$20,000		Increments of \$10k up to \$20k	
Guaranteed Issue				
Employee	\$250k		\$150k	
Spouse	\$50k		\$50k	
Child	\$20k		\$20k	
Age Reduction				
65 - 69	No reduction		Reduced by 35%	
70 - 74	Reduced by 6	5%	Reduced by 50%	
75 - 79	Reduced by 45%		Reduced by 65%	
80 +	Reduced by 3	0%	No further reduction	
AD&D Rate (per \$1,000)	Employee	EE + Fam	EE/Sp.	Child
Employee, Spouse, Child	\$0.0200	\$0.0300	\$0.020	\$0.030
Rate Structure (per \$1,000)	Employee	Spouse	Employee	Spouse
Under 20	\$0.040	\$0.053	\$0.030	\$0.030
20 - 24	\$0.040	\$0.053	\$0.030	\$0.030
25 - 29	\$0.040	\$0.053	\$0.030	\$0.030
30 - 34	\$0.053	\$0.064	\$0.030	\$0.030
35 - 39	\$0.059	\$0.074	\$0.040	\$0.040
40 - 44	\$0.066	\$0.095	\$0.070	\$0.070
45 - 49	\$0.056	\$0.148	\$0.100	\$0.100
50 - 54	\$0.151	\$0.223	\$0.180	\$0.180
55 - 59	\$0.283 \$0.413		\$0.270	\$0.270
60 - 64	\$0.436	\$0.625	\$0.270	\$0.270
65 - 69	\$0.837	\$1.208	\$0.380	\$0.380
70 - 74	\$1.359	\$1.696	\$1.180	\$1.180
75 - 79	\$1.359	\$1.696	\$1.180	\$1.180
80 · 84	\$1.359	\$1.696	\$1.180	\$1.180
Optional Life - Child	\$0.100		\$0.100	

^{*} Calculated from bi-weekly premiums



Disability

Elicotivo: October 1, Lorr	Current	Proposed
Carrier Name	MetLife	Standard
Rate Guarantee	July 2024	3 years
Plan Name	STD	STD Option 6
General Plan Information		
Elimination Period	7 days	7 days
Benefit Percentage		
Non-Exempt	55%	60%
Exempt	55%	60%
Maximum Weekly Benefit		
Non-Exempt	\$1,357	\$1,540
Exempt	\$1,934	\$1,853
Maximum Period of Payment		
Non-Exempt	365 days	365 days
Exempt	180 days	180 days
Rate Structure		
Total Volume	\$70,698	\$75,399
Premium Rate (per \$10)	\$0.935	\$0.398
Total Monthly Premium	\$6,610.26	\$3,000.88
Total Annual Premium	\$79,323.16	\$36,010.56
% Change Over Current		-54.60%
\$ Change Over Current		-\$43,312.59



Disability

Effective: October 1, 2022

	Current	Proposed
Carrier Name	MetLife	Standard
Rate Guarantee	1/1/2023	1/1/2025
Plan Name	LTD	LTD Plan 9
General Plan Information		
Elimination Period		
Non-Exempt	N/A	180 days
Exempt	180 days	180 days
Benefit Percentage	60%	60%
Maximum Monthly Benefit		
Non-Exempt	N/A	\$10,000
Exempt	\$10,000	\$10,000
Maximum Benefit Period	SSNRA	SSNRA
Own Occupation Period	24 months	24 months
Pre-Existing Condition Limitations	3/12	3/12
Rate Structure		
LTD Volume	\$289,673	\$576,559
Premium Rate (per \$100)	\$0.240	\$0.310
LTD Monthly Premium	\$695.22	\$1,787.33
LTD Annual Premium	\$8,342.58	\$21,447.99
% Change Over Current		157.09%
\$ Change Over Current		\$13,105.41

Rate Structure		
Total Monthly Premium	\$7,305.48	\$4,788.21
Total Annual Premium	\$87,665.74	\$57,458.56
% Change Over Current		-34.46%
\$ Change Over Current		-\$30,207.18

CONFIDENTIAL: The information contained in this chart is intended for the exclusive use of the recipient in connection with the recipient's review of this proposal. It is not intended for any other purpose. The information described on this page is only intended to be a summary of your benefits. It does not include all benefit provisions, limitations, exclusions, or qualifications for coverage. Please review your Summary Plan Description (SPD) for a complete summary of your benefits. If the information on this page conflicts in any way with the SPD, the contract provisions of the appropriate policy or plan document (available through your employer) will prevail. The rates outlined are intended as a sample rate comparison only. Final rates may differ and are based upon actual enrollment, plan design(s) selected, and underwriting approval.



Employee Assistance Program

		Current	Proposed
Carrier Name		Professional Resources	Standard
Plan Name		5-visit EAP	EAP
Rate Guarantee		July 2023	3 years
Schedule of Benefits			
Number of Face-to-Face Visits			3 visits included at no cost
5 visits (PEPM)		Current	N/A
6 visits (PEPM)		N/A	\$0.25 PEPM
Rate Structure	Subs	5 Visits	6 Visits
Monthly Premium	68	\$100.00	\$17.00
Annual Premium		\$1,200.00	\$204.00
% Change Over Current			-83.00%
\$ Change Over Current			-\$996.00



COBRA Administration

Lifective. October 1, 2022	Proposed	
Carrier	Igoe	
Rate Guarantee	12/31/2025	
Customer Service		
Assigned Account Manager	Included	
24 Hour Access for Enrollment	Included	
Toll Free Number	(800) 633-8818	
Service Center Hours	M-F, 8am - 5pm PST	
Administration		
New Hire Notices	Included	
Qualifying Events	Included	
ACH Premium Transfer to Client	Included	
Eligibility Reporting	Included	
Premium Disbursement to Carrier	Not included	
Annual Open Enrollment Packet	Included	
Annual Rate Change Notices	Included	
Open Enrollment Suite	\$10 per enrolled/pending COBRA Member (\$200 minimum)	
Initial Set Up Fees		
Implementation	\$0	
Minimum Set Up Fees	\$0	
Monthly Fee Options		
PEPM fee (based on 68 Employees)	\$0.75 PEPM	
Flat Monthly/Annual Fee	N/A	
Takeover Fees	\$10 per notice	
Minimum Monthly Fees	\$75	
Renewal Fee	N/A	
Other Charges		
Midyear plan termination charge	\$0	
End-of-plan-year termination charge	\$0	
Rate Structure		
Total Monthly Premium (Includes OE cost)	\$275.00	
Total Annual Premium	\$3,300.00	

Proposed



FMLA

Effective: October 1, 2022

Carrier	MetLife	The Standard
Rate Guarantee	July 2023	3 years
Customer Service		
Assigned Account Manager	Included	Included
FMLA Case Manager	Included	Included
Toll Free Number	(877) 638-8269	(866) 756-8116
Service Center Hours	Unknown	24 hours per day, 7 days
		per week
Administration		
Standard Onboarding with HR staff	Included	Included
Compliance with Fed & State regulations	Included	Included
Monthly status reports	Included	Included
Real-time updates with HR staff	Included	Included
Initial Set Up Fees		
Administration Set-Up fees	N/A	N/A
Monthly Fee Options		
PEPM Fee (based on 68 FTE)	3.49 PEPM	\$3.00 PEPM
Minimum Monthly Fee	N/A	N/A
Optional Services Available		
Midyear plan termination	N/A	N/A
End-of-year termination charge	N/A	N/A
Employer portal access (under 300 EE's)	Included	Included
Rate Structure		
Total Monthly Premium	\$237.32	\$204.00
Total Annual Premium	\$2,847.84	\$2,448.00
% Change Over Current		-14.04%
\$ Change Over Current		-\$399.84
Additional a la carte services		
Health Advocacy Solution		\$1.00 PEPM
Monthly Premium (68 FTE)		\$68.00
Annual Premium		\$816.00
ADAAA Accommodation Services		\$1.00 PEPM
Monthly Premium (68 FTE)		\$68.00
Annual Premium		\$816.00

Current



FSA Administration

Elicetive: October 1, 2022	Branasad
Carrier	Proposed Igoe
Odifici	
Rate Guarantee	12/31/2025
Customer Service	
Assigned Account Manager	Included
24 Hour Access for Enrollment	Included
Toll Free Number	(800) 633-8818
Service Center Hours	M-F, 8am - 5pm PST
Administration	
Non-discrimination testing	Included
5500 preparation assistance	Not Included
Section 125 POP	Included
Onsite or virtual meetings/benefit fairs	\$300 per day + travel Waived if within 100 miles of Igoe's San Diego corporate facility
Standard enrollment materials	Included
Plan document amendments	Included
Initial Set Up Fees	
Implementation	Waived if implementing more than 90 days prior or post 1/1
Minimum Set Up Fees	\$0
Monthly Fee Options	
PEPM fee (based on 68 Employees)	\$4.90 PEPM
Flat Monthly/Annual Fee	N/A
Takeover Fees	\$0
Minimum Monthly Fees	\$100
Renewal Fee	N/A
Optional Services Available	
FSA plan 2% grace period provision	N/A
Travel for Meetings	None
IRS-mandated doc amendment	\$100
Midyear plan termination charge	None
End-of-plan-year termination charge	None
Rate Structure	
Total Monthly Premium (based on 68 FTE)	\$333.20
Total Annual Premium	\$3,998.40