

## Exhibit A: Page 1

### G/M Pricing Addendum to 4/2/2019 Proposal

Date: 8/5/2019

| Boardroom               | Base Amount | Quantity | Total        |
|-------------------------|-------------|----------|--------------|
| GUNLOCKE Olla High-Back | 950         | 20       | \$ 19,000.00 |
| NATIONAL Davari Guest   | 600         | 30       | \$ 18,000.00 |
| sub total               |             |          | \$ 37,000.00 |

| IS Suite                            | Base Amount | Quantity | Total        |
|-------------------------------------|-------------|----------|--------------|
| NAUGHTONE Polly Seating & Ped Table | \$ 1,411.94 | 1        | \$ 1,411.94  |
| HERMAN MILLER Ethospace 7x7 Station | \$ 4,579.85 | 3        | \$ 13,739.55 |
| sub total                           |             |          | \$ 15,151.49 |

| Reception                                     | Base Amount | Quantity | Total        |
|-----------------------------------------------|-------------|----------|--------------|
| NAUGHTONE Polly Seating & Ped Table           | \$ 1,411.92 | 1        | \$ 1,411.92  |
| HERMAN MILLER Plex Seating & About A Lounge   | \$ 4,923.82 | 2        | \$ 9,847.64  |
| HERMAN MILLER Laminate & Steel Canvas/ Bolero | \$ 3,103.02 | 4        | \$ 12,412.08 |
| sub total                                     |             |          | \$ 23,671.64 |

| Third Floor                                      | Base Amount | Quantity | Total         |
|--------------------------------------------------|-------------|----------|---------------|
| HERMAN MILLER About A Stool & Ped Standing Table | 1192.28     | 3        | \$ 3,576.84   |
| HERMAN MILLER About A Lounge & Hatch Seating     | 4670.71     | 2        | \$ 9,341.42   |
| HERMAN MILLER Ethospace 7x7 Station              | 7500        | 3        | \$ 22,500.00  |
| HERMAN MILLER Ethospace 6x6 Station              | 3200        | 12       | \$ 38,400.00  |
| HERMAN MILLER Ethospace 6x6 Station              | 3200        | 19       | \$ 60,800.00  |
| sub total                                        |             |          | \$ 134,618.26 |

|                       |  |  |                      |
|-----------------------|--|--|----------------------|
| <b>FurnitureTotal</b> |  |  | <b>\$ 210,441.39</b> |
|-----------------------|--|--|----------------------|

|                                    |  |  |                      |
|------------------------------------|--|--|----------------------|
| <b>Design</b>                      |  |  | <b>\$ 2,104.41</b>   |
| <b>Delivery &amp; Installation</b> |  |  | <b>\$ 52,610.35</b>  |
| <b>Tax</b>                         |  |  | <b>\$ 18,001.61</b>  |
| <b>Proposal Total</b>              |  |  | <b>\$ 283,157.76</b> |

## Selected Items


[Show All Departments](#)

Company Name

G|M Business Interiors

Design Firm

Sisson Design  
Group

Facilitator Name

Abby Carrillo

Date

4/2/2019

## Budget

SBCERA

|                                                                                                                                                                                                                                                                                                                                              |     |                         |         |           | Boardroom   |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-------------------------|---------|-----------|-------------|
|          | Qty | Product                 | Model # | Who/Where | Budget      |
|                                                                                                                                                                                                                                                             | 20  | GUNLOCKE Olla High-Back | GK2804  | BOARD RM  | \$950.00    |
|                                                                                                                                                                                                                                                                                                                                              |     |                         |         |           |             |
|     | Qty | Product                 | Model # | Who/Where | Budget      |
|                                                                                                                                                                                                                                                           | 30  | NATIONAL Davari Guest   | N48GFM  | BOARD RM  | \$600.00    |
|                                                                                                                                                                                                                                                                                                                                              |     |                         |         |           |             |
| Boardroom Dept Sub-Total                                                                                                                                                                                                                                                                                                                     |     |                         |         |           | \$37,000.00 |

|                                                                                                                                                                                                                                                                                                                                                 |     |                                       |              |           | First Floor |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|---------------------------------------|--------------|-----------|-------------|
|     | Qty | Product                               | Model #      | Who/Where | Budget      |
|                                                                                                                                                                                                                                                              | 1   | NAUGHTONE Polly Seating & Ped Table   | ELEMENTS 013 |           | \$1,411.94  |
|                                                                                                                                                                                                                                                                                                                                                 |     |                                       |              |           |             |
|     | Qty | Product                               | Model #      | Who/Where | Budget      |
|                                                                                                                                                                                                                                                              | 1   | OFS Intermix & Flexxy Conference Room |              |           | \$6,883.91  |
|                                                                                                                                                                                                                                                                                                                                                 |     |                                       |              |           |             |
|     | Qty | Product                               | Model #      | Who/Where | Budget      |
|                                                                                                                                                                                                                                                              | 5   | HERMAN MILLER Ethospace 7x7 Station   | EW-7X7-001   | Suite 106 | \$4,579.85  |
|                                                                                                                                                                                                                                                                                                                                                 |     |                                       |              |           |             |

## Exhibit A: Page 3

|   | Qty | Product               | Model #     | Who/Where | Budget      |
|-----------------------------------------------------------------------------------|-----|-----------------------|-------------|-----------|-------------|
|                                                                                   | 1   | HERMAN MILLER Landing | Landing-004 | Suite 106 | \$4,936.03  |
|  |     |                       |             |           |             |
| First Floor Dept Sub-Total                                                        |     |                       |             |           | \$36,131.13 |

| First Floor- Reception                                                              |     |                                                                  |              |           |             |
|-------------------------------------------------------------------------------------|-----|------------------------------------------------------------------|--------------|-----------|-------------|
|    | Qty | Product                                                          | Model #      | Who/Where | Budget      |
|                                                                                     | 1   | NAUGHTONE Polly Seating & Ped Table                              | ELEMENTS 013 |           | \$1,411.94  |
|    |     |                                                                  |              |           |             |
| Break Room                                                                          |     |                                                                  |              |           |             |
|    | Qty | Product                                                          | Model #      | Who/Where | Budget      |
|                                                                                     | 2   | HERMAN MILLER Plex Seating & About A Lounge                      | ELEMENTS 006 |           | \$4,923.82  |
|    |     |                                                                  |              |           |             |
|    | Qty | Product                                                          | Model #      | Who/Where | Budget      |
|                                                                                     | 4   | HERMAN MILLER Laminate & Steel Canvas/ Bolero/ Reason Private Of |              |           | \$3,103.02  |
|   |     |                                                                  |              |           |             |
|  | Qty | Product                                                          | Model #      | Who/Where | Budget      |
|                                                                                     | 2   | HERMAN MILLER Canvas Reception Station                           |              |           | \$2,850.00  |
|  |     |                                                                  |              |           |             |
| First Floor- Reception Dept Sub-Total                                               |     |                                                                  |              |           | \$29,371.66 |

| Second Floor                                                                        |     |                              |         |           |             |
|-------------------------------------------------------------------------------------|-----|------------------------------|---------|-----------|-------------|
|  | Qty | Product                      | Model # | Who/Where | Budget      |
|                                                                                     | 7   | OFS Aptos Private Office     |         |           | \$7,758.11  |
|  |     |                              |         |           |             |
| 7 Offices                                                                           |     |                              |         |           |             |
|  | Qty | Product                      | Model # | Who/Where | Budget      |
|                                                                                     | 1   | GEIGER Geiger Private Office |         |           | \$18,190.02 |
|  |     |                              |         |           |             |
| Chief Private Office                                                                |     |                              |         |           |             |
|  | Qty | Product                      | Model # | Who/Where | Budget      |
|                                                                                     |     |                              |         |           |             |

## Exhibit A: Page 4

|                                                                                                                                                 |               |                                         |                |              |            |
|-------------------------------------------------------------------------------------------------------------------------------------------------|---------------|-----------------------------------------|----------------|--------------|------------|
| <div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div> |               |                                         |                |              |            |
| <div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div> | 5             | HERMAN MILLER Ethospace 6x6 Station     | EW-6X6-001     |              | \$3,200.00 |
|                                                                                                                                                 |               |                                         |                |              |            |
| <div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div> | Qty           | Product                                 | Model #        | Who/Where    | Budget     |
| <div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div> | 1             | HERMAN MILLER Ethospace 8x8 Station     | EW-8X8-001     |              | \$4,000.00 |
|                                                                                                                                                 | Exec Sec.     |                                         |                |              |            |
| <div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div> | Qty           | Product                                 | Model #        | Who/Where    | Budget     |
| <div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div> | 1             | HERMAN MILLER Landing                   | Landing-003    |              | \$5,294.98 |
|                                                                                                                                                 |               |                                         |                |              |            |
| <div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div> | Qty           | Product                                 | Model #        | Who/Where    | Budget     |
| <div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div> | 60            | SIT ON IT Movi Nesting Chair            | 1061FT4.AR1.MB |              | \$276.50   |
|                                                                                                                                                 | Training Room |                                         |                |              |            |
| <div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div> | Qty           | Product                                 | Model #        | Who/Where    | Budget     |
| <div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div> | 15            | HERMAN MILLER Everywhere Flip Top Table | DT5AE.2448PT   |              | \$666.75   |
|                                                                                                                                                 |               |                                         |                |              |            |
| <div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div> | Qty           | Product                                 | Model #        | Who/Where    | Budget     |
| <div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div><div><div></div><div></div><div></div></div></div> | 4             | HERMAN MILLER Swoop Collaboration Area  |                |              | \$2,972.40 |
|                                                                                                                                                 |               |                                         |                |              |            |
| Second Floor Dept Sub-Total                                                                                                                     |               |                                         |                | \$136,272.62 |            |

| TASK SEATING                                                                                  |     |                                            |         |              |             |
|-----------------------------------------------------------------------------------------------|-----|--------------------------------------------|---------|--------------|-------------|
| <div><div><div>⬆</div><div>⬇</div></div><div><div>📄</div><div>🔗</div><div>🗑</div></div></div> | Qty | Product                                    | Model # | Who/Where    | Budget      |
|            | 50  | HERMAN MILLER Mirra 2 Ergonomic Task Chair |         | TASK SEATING | \$600.00    |
|                                                                                               |     |                                            |         |              |             |
| TASK SEATING Dept Sub-Total                                                                   |     |                                            |         |              | \$30,000.00 |

| Third Floor                                                                                                                                                                      |     |         |         |           |        |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|---------|---------|-----------|--------|
| <div><div><div><div><div></div><div></div></div><div><div></div><div></div></div></div><div><div><div></div><div></div></div><div><div></div><div></div></div></div></div></div> | Qty | Product | Model # | Who/Where | Budget |
|                                                                                                                                                                                  |     |         |         |           |        |

Exhibit A: Page 5

|                                                                                     |                           |                                                    |                |                  |               |
|-------------------------------------------------------------------------------------|---------------------------|----------------------------------------------------|----------------|------------------|---------------|
|     | 3                         | HERMAN MILLER About A Stool & Ped Standing Table   | ELEMENTS 015   |                  | \$1,192.28    |
|                                                                                     | Break Room                |                                                    |                |                  |               |
|    | <b>Qty</b>                | <b>Product</b>                                     | <b>Model #</b> | <b>Who/Where</b> | <b>Budget</b> |
|    | 2                         | HERMAN MILLER About A Lounge & Hatch Seating Lobby | ELEMENTS 001   |                  | \$4,670.71    |
|                                                                                     | Break Room                |                                                    |                |                  |               |
|    | <b>Qty</b>                | <b>Product</b>                                     | <b>Model #</b> | <b>Who/Where</b> | <b>Budget</b> |
|    | 6                         | HERMAN MILLER Ethospace 7x7 Station                | EW-7X7-001     |                  | \$7,500.00    |
|                                                                                     | 2 Pack + 3 Pack +1 single |                                                    |                |                  |               |
|    | <b>Qty</b>                | <b>Product</b>                                     | <b>Model #</b> | <b>Who/Where</b> | <b>Budget</b> |
|    | 12                        | HERMAN MILLER Ethospace 6x6 Station                | EW-6X6-001     |                  | \$3,200.00    |
|                                                                                     | (3) 4 Pack/Pods           |                                                    |                |                  |               |
|    | <b>Qty</b>                | <b>Product</b>                                     | <b>Model #</b> | <b>Who/Where</b> | <b>Budget</b> |
|  | 19                        | HERMAN MILLER Ethospace 6x6 Station                | EW-6X6-001     |                  | \$3,200.00    |
|                                                                                     | Open Office               |                                                    |                |                  |               |
|  | <b>Qty</b>                | <b>Product</b>                                     | <b>Model #</b> | <b>Who/Where</b> | <b>Budget</b> |
|  | 1                         | OFS Aptos Private Office                           |                |                  | \$7,758.11    |
|                                                                                     | Private Office            |                                                    |                |                  |               |
| Third Floor Dept Sub-Total                                                          |                           |                                                    |                |                  | \$164,876.37  |

Delete Checked

|               |              |
|---------------|--------------|
| Tax           | \$37,095.51  |
| Design        | \$3,750.00   |
| D&I           | \$104,076.43 |
| Budget Total: | \$578,573.72 |