



elevate your workplace™



Project ID / Who & Where	Date:	Quotation
1ST FL REMODEL-JOE MICHAEL-BUDGET	12/24/2019	174576

BILL TO:	SHIP TO:
1850	
SBCERA SN BRDO BOARD OF RETIREMENT 348 HOSPITALITY LANE 3RD FLOOR SAN BERNARDINO CA	SBCERA (HOSPITALITY LANE) 348 WEST HOSPITALITY LANE 3RD FLOOR SAN BERNARDINO CA 92415
JOSEPH MICHAEL Phone: (909)885-7980 Fax: (909)885-7446	JOSEPH MICHAEL Phone: (909)885-7980 Fax: (909)885-7446

Product Counts:	Systems	10	Desk Units	4	Tables	1	Files	0	Chairs	4	Storage	0	Ancillary	0
-----------------	---------	----	------------	---	--------	---	-------	---	--------	---	---------	---	-----------	---

GRAND TOTAL**\$94,043.45**

Scope of Work Narrative

Project Overview:

1ST FLOOR REMODEL. CONSTRUCTION PHASE IS CURRENT.

PROJECT INCLUDES (4) PRIVATE OFFICES-WILL USE CANVAS PRIVATE OFFICE WITH WALL MOUNT OVERHEADS AND TACK BOARDS, TASK LIGHTS

SMALL OPEN AREA WITH 2 POS ETHOSPACE WORK STATION, AND WAITING ROOM FOR 9-10 PEOPLE WITH OCCASSIONAL TABLES

SMALL BREAK ROOM TABLE AND CHAIRS FOR 4-6 PEOPLE

IT AREA-EXISTING PROSPECTS TO BE REMOVED, AND ADD ETHO 4 POD WORK STATION WITH INPUT PLATFORMS,

NEW AREA TO HAVE ADDTL 4 WORK WORKSTATION, PENN WORK SURFACE NOT NEEDED, WILL WRAP AROUND THE OFFICE WALLS. LAYOUT SHOWS 3. OUR GOAL IS TO FIT 4 FOR THE CLIENT.

Design Specifics:

AUTO CAD FILE FORWARDED OVER TO ALEX. SHE IS WORKING ON THE 3RD FLOOR AND WILL NEED TO SPACE PLAN SAME TYPICALS FROM QUOTE 169684

Electrical Needs:

WALL PWR AVAILABLE

Product Summary / Scope of Work

Account Executive: Martha Caldera (mcaldera@gmbi.net)
AMA: Martha Caldera (mcaldera@gmbi.net)

Project PAS: Alexandria Martinez
Page: 1

800-686-6583 800-686-6583 Fax: 951-684-0837
G/M Business Interiors
1099 W. La Cadena Drive, Riverside CA, 92501
<http://www.gmbi.net>

Exhibit B: Page 2

PROJECT # TBD
BUDGET PRICING FOR 1ST FLOOR
COLOR SCHEME HAS NOT YET BEEN SELECTED, REVIEWED OR FINALIZED

ORDER FOR SYSTEMS FURNITURE, DESKING AND SEATING
LEAD TIMES: SYSTEMS, CASEGOODS, CONFERENCE-7-8 WEEKS
WAITING AREA SEATING LEAD TIME 10 WEEKS

PRODUCT TYPE: ETHOSPACE SYSTEMS, HERMAN MILLER SEATING, SANDLER SEATING, NATIONAL CASEGOODS, CONFERENCE TABLE AND GUEST SEATING

WORKSTATION QTY # 4
DESKING UNITS QTY # 4

FOR: 1ST FLOOR REMODEL, RMS 111,112,113,114,123,
3RD FLOOR: CEO OFFICE AND HR OFFICE

*****PROJECT START DATE: 1ST FLOOR REMODEL
*****CUSTOMER MOVE-IN DATE : EARLY 2020

SCOPE OF WORK:

- 1) DESIGN SYSTEMS FURNITURE WHICH INCLUDES FIELD RESEARCH, PROGRAMMING WORKSTATIONS, MAKING COLOR SELECTIONS, PRODUCING ALL DRAWINGS, PRODUCT SPECIFICATIONS FOR REVIEW AND APPROVAL
- 2) COORDINATE AND PROJECT MANAGE ASSEMBLY OF SYSTEMS FURNITURE AND SUPPLY ELECTRICAL AND DATA INFORMATION WHERE APPLICABLE
- 3) G/M SERVICES QUOTED AS () TRIP DURING NORMAL BUSINESS HOURS
- 4) COORDINATE ALL SERVICES WITH : NAME OF PROJECT CONTACT

**NOTE: QUOTE WILL NEED TO BE ADJUSTED IF SERVICES TO TAKE PLACE AFTER BUSINESS HOURS, OR DURING THE WEEKEND

*****PROJECT MANAGER NOTES:

1)

*****SET UP MANAGER NOTES:

1)

*****ORDER ENTRY NOTES:

1)

G/M			Quotation # 174576			
BOM	A	Who/What/Where				
			List	List Ext	Sell	Sell Ext
LOT	1	BREAK ROOM				
			3,675.00	3,675.00	1,506.34	1,506.34
Description:						
			Non-Tax Svcs.	Taxable Svcs.	Freight	Design Fee
BUDGET TABLE AND 4 CHAIRS			.00	.00	.00	.00

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Page: 2

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BOM		Who/What/Where					
A			List	List Ext	Sell	Sell Ext	
LOT	1	BREAK ROOM		3,675.00	3,675.00	1,506.34	1,506.34
BOM: See Attached Bill of Materials							
Piece Count: 5							

BOM		Who/What/Where					
B			List	List Ext	Sell	Sell Ext	
LOT	1	CEO OFFICE		9,977.00	9,977.00	4,506.80	4,506.80
Description:				Non-Tax Svcs.	Taxable Svcs.	Freight	Design Fee
BUDGET CONF TABLE AND 6 CHAIRS				.00	.00	.00	.00
BOM: See Attached Bill of Materials Piece Count: 9							

BOM C		Who/What/Where				List	List Ext	Sell	Sell Ext
LOT	1	HR OFFICE			9,977.00	9,977.00	4,506.80	4,506.80	
Description:					Non-Tax Svcs.	Taxable Svcs.	Freight	Design Fee	
BUDGET CONF TABLE AND 6 CHAIRS					.00	.00	.00	.00	
BOM: See Attached Bill of Materials Piece Count: 9									

BOM		Who/What/Where					
D			List	List Ext	Sell	Sell Ext	
LOT	1	LOBBY		20,540.00	20,540.00	12,324.00	12,324.00
Description:				Non-Tax Svcs.	Taxable Svcs.	Freight	Design Fee
BUDGET SEATING-7 SEATER FABRIC HAS NOT YET BEEN FINALIZED				.00	.00	.00	.00
BOM: See Attached Bill of Materials Piece Count: 16							

Account Executive: Martha Caldera (mcaldere@gmbi.net)
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 Page: 3

BOM E		Who/What/Where	List	List Ext	Sell	Sell Ext
LOT	1	OFFICE 111	7,595.00	7,595.00	3,085.34	3,085.34
Description:			Non-Tax Srvcs.	Taxable Srvcs.	Freight	Design Fee
1 L SHAPE DESK 1 MIRRA TASK CHAIR 2 GUEST CHAIRS			.00	.00	.00	.00
BOM: See Attached Bill of Materials						
Piece Count: 17						

BOM F		Who/What/Where	List	List Ext	Sell	Sell Ext
LOT	1	OFFICE 112	7,709.00	7,709.00	3,130.94	3,130.94
Description:			Non-Tax Srvcs.	Taxable Srvcs.	Freight	Design Fee
1 L SHAPE DESK 1 MIRRA TASK CHAIR 2 GUEST CHAIRS			.00	.00	.00	.00
BOM: See Attached Bill of Materials						
Piece Count: 18						

BOM G		Who/What/Where	List	List Ext	Sell	Sell Ext
LOT	1	OFFICE 113	12,234.00	12,234.00	4,940.94	4,940.94
Description:			Non-Tax Srvcs.	Taxable Srvcs.	Freight	Design Fee
1 L SHAPE DESK 1 MIRRA TASK CHAIR 2 GUEST CHAIRS, 2 BARIATRIC CHAIRS WITH ARMS			.00	.00	.00	.00
BOM: See Attached Bill of Materials						
Piece Count: 21						

BOM H		Who/What/Where	List	List Ext	Sell	Sell Ext
LOT	1	OFFICE 114	11,985.00	11,985.00	4,841.34	4,841.34
Description:			Non-Tax Srvcs.	Taxable Srvcs.	Freight	Design Fee
1 L SHAPE DESK 1 MIRRA TASK CHAIR 2 GUEST CHAIRS, 2 BARIATRIC CHAIRS WITH ARMS			.00	.00	.00	.00
BOM: See Attached Bill of Materials						
Piece Count: 20						

Account Executive: Martha Caldera (mcaldere@gmbi.net)
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Project PAS: Alexandria Martinez
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BOM I		Who/What/Where	List	List Ext	Sell	Sell Ext
LOT	1	OFFICE 123				
			105,656.00	105,656.00	29,296.62	29,296.62
Description:			Non-Tax Srvcs.	Taxable Srvcs.	Freight	Design Fee
BUDGET 4 ETHOSPACE HEIGHT ADJUSTABLE STATIONS, 4 VERUS FULLY UPH TASK CHAIRS, 4 LOOP CPU HOLDERS, 8 WISHBONE SINGLE MONITOR ARMS, 4 EA PARI SCREENS, 4 EA LOGIC MINIS			.00	.00	.00	.00
BOM: See Attached Bill of Materials						
Piece Count: 221						

BOM J		Who/What/Where	List	List Ext	Sell	Sell Ext
LOT	1	Z G/M Services				
			.00	.00	.00	.00
Description:			Non-Tax Srvcs.	Taxable Srvcs.	Freight	Design Fee
G/M Furniture Planning Services, if applicable, include field measurements, drawing AutoCAD building shells, developing typical workstations and private office standards, space planning typicals into the floorplan, developing furniture color schemes, order specifications and receiving client approvals for all drawings and color schemes for order entry. G/M Project Management Services include drawings and field measure checks, order scheduling & routing, electrical consulting with contractors, field checks, monitoring construction progress along with delivery, assembly, punchlist coordination through final completion. G/M Project Services include receiving and inspecting of each product, shipping damage adjudication with vendors, transporting product if applicable, staging of products, delivery, setting in place of all furniture, level clean and polishing of all items, vacuum floors and recycling of all waste products associated with the furniture project. G/M Punchlist Services include formulation of the project punchlist, ordering and receiving of punchlist products, and delivery and assembly to finalize the punchlist and project. G/M Warranty Services Department is provided to offer clients our no-charge warranty service work for all furniture protected under valid factory warranties. G/M maintains electronic copies of our Client's invoices for warranty enforcement. For service requests, our Warranty Department may be contacted via e-mail at warranty@gmbi.net			4,000.00	13,200.00	.00	750.00
BOM: See Attached Bill of Materials						
Piece Count:						

Account Executive: Martha Caldera (mcaldere@gmbi.net)
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InStock
for immediate delivery!



framery



Product Subtotal:	\$68,139.12
Services (Taxable)	\$13,200.00
Freight (Taxable)	\$1,340.00
Services (Non-Taxable)	\$4,000.00
Design Services (Non-Taxable)	\$750.00
Taxable Subtotal:	\$82,679.12
Non-Taxable Subtotal:	\$4,750.00
Sales Tax (8.000%)	\$6,614.33
Total:	\$94,043.45

Terms:

Net 30 Days Terms with Purchase Order 100% \$94,043.45

I have reviewed the quote, the bill of materials, the drawings (if applicable), the color cards (if applicable), and other associated exhibits for my order.

- I approve the colors, fabrics, and finishes as previously selected and correct as shown on the attached exhibit.
- I am satisfied that the product I have selected is the correct size and is suitable and will perform for its intended purpose.
- I am aware this product is manufactured to order and is not returnable to G/M or to the manufacturer.
- I understand that legal title to the product will transfer upon delivery to my commercial or residential location and all associated labor is taxable until title transfers.
- I am aware additional costs charged for inside delivery, staging, setting in place, assembly, leveling, cleaning, polishing, recycling of waste materials are separately stated and are elected as an additional contract option.
- I am aware of the grand total price of this contract as shown on this quote.
- G/M is ordering your furniture from a variety of manufacturers to be aggregated and received into our G/M operated warehouse. Once the final portion of your order has been received, a "ready to deliver" notification will be sent to you. G/M, at this point, will graciously, store your complete order for up to two weeks at no charge. If for some reason you cannot accept a timely delivery within two weeks, a quote for one month's handling and storage shall be calculated and forwarded to you.

Approved by:

Signature

Print Name/Title

Signed Date

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Project PAS: Alexandria Martinez
Page: 6

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Exhibit B: Page 7

SBCERA

12/24/2019

1ST FL REMODEL-JOE MICHAEL-BU

12:54:38 PM

Quote # 174576

Department: BREAK ROOM

PO #

Sales Order #

Discount %

Item	Qty	Contract	Product	List Price		Sell Price		
				Unit	Extended	Unit	Extended	
BREAK ROOM HERMANMILLER <untagged>								
1	4	KEYN	KNN4SP	631.00	2,524.00	290.26	1,161.04	54.00 %
+Keyn Chair, 4-Leg Base, Seat Pad, Fixed Arms								
AGL • Casters/Glides • +acetal glide, carpet only								
47 • Base Finish • +trivalent chrome								
98 • Cradle/Arm Finis • +studio white								
98 • Shell Finish • +studio white								
1WS • Seat Fabric • +whisper-Pr Cat 1								
01 • 1WS_Colors • +whisper sand dollar								
Tag: BREAK ROOM								
2	1	30/72	DT1AS.3072LP	1,151.00	1,151.00	345.30	345.30	70.00 %
+Everywhere Rectangular Table,Squared Edge,Lam Top/Thermo Edge,Post Leg 30D 72W								
LBH • Top Finish • +earthen twill								
LBH • Edge Finish • +earthen twill								
G2 • Leg Finish • +graphite satin								
57 • Casters/Glides • +glides								
NTG • Grommets • +no grommet								
Tag: BREAK ROOM								

Product Subtotal: \$1,506.34



Exhibit B: Page 8

SBCERA

12/24/2019

1ST FL REMODEL-JOE MICHAEL-BU

12:54:41 PM

Quote # 174576

Department: CEO OFFICE

PO #

Sales Order #

Discount %

Item	Qty	Contract	Product	List Price		Sell Price		
				Unit	Extended	Unit	Extended	
CEO OFFICE NATIONAL <untagged>								
1	1	83N3672SRTL	83N3672SRTL FOOTINGS,36DX72W,SOFT RECTANGULAR TOP,HPL VMC CUT-G17C STD ... Tag: CEO OFFICE	891.00	891.00	356.40	356.40	60.00 %
2	1	CBV245628YBKP	CBV245628YBKP FOOTINGS,24DX56WX28H,Y BASE KIT 503 501 Tag: CEO OFFICE	808.00	808.00	323.20	323.20	60.00 %
3	1		NACG17BELPGS ACCESSORIES,G17B PIVOTING POWER/USB GROMMET,SILVER Tag: CEO OFFICE	340.00	340.00	136.00	136.00	60.00 %
HERMANMILLER <untagged>								
4	6	SETU	CQ51FA +Chr,Setu Multipurpose,5-star base,std-ht range,suspended upholstery seat/bck,ribbon arms G1 G1 HCC 1MV 05 Tag: CEO OFFICE	1,323.00	7,938.00	615.20	3,691.20	53.50 %

Product Subtotal: \$4,506.80



Exhibit B: Page 9

SBCERA

12/24/2019

1ST FL REMODEL-JOE MICHAEL-BU

12:54:41 PM

Quote # 174576

Department:

HR OFFICE

PO #

Sales Order #

Discount %

Item	Qty	Contract	Product	List Price		Sell Price		
				Unit	Extended	Unit	Extended	
HR OFFICE NATIONAL <untagged>								
1	1	83N3672SRTL	83N3672SRTL FOOTINGS,36DX72W,SOFT RECTANGULAR TOP,HPL VMC CUT-G17C STD MC Tag: HR OFFICE	891.00	891.00	356.40	356.40	60.00 %
2	1	CBV245628YBKP	CBV245628YBKP FOOTINGS,24DX56WX28H,Y BASE KIT 503 501 Tag: HR OFFICE	808.00	808.00	323.20	323.20	60.00 %
3	1		NACG17BELPGS ACCESSORIES,G17B PIVOTING POWER/USB GROMMET,SILVER Tag: HR OFFICE	340.00	340.00	136.00	136.00	60.00 %
HERMANMILLER <untagged>								
4	6	SETU	CQ51FA +Chr,Setu Multipurpose,5-star base,std-ht range,suspended upholstery seat/bck,ribbon arms G1 G1 HCC 1MV 05 Tag: HR OFFICE	1,323.00	7,938.00	615.20	3,691.20	53.50 %

Product Subtotal: \$4,506.80



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SBCERA

12/24/2019

1ST FL REMODEL-JOE MICHAEL-BU

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Quote # 174576

Department: LOBBY

PO #

Sales Order #

Discount %

Item	Qty	Contract	Product	List Price		Sell Price		
				Unit	Extended	Unit	Extended	
LOBBY								
SANDLER SEATING								
<untagged>								
1	5		LAPSE 0100	390.00	1,950.00	234.00	1,170.00	40.00 %
			Metal Leg					
			•	•				
			Tag: LOBBY					
2	1		LAPSE 0040	1,140.00	1,140.00	684.00	684.00	40.00 %
			Four Seater steel frame					
			•	•				
			Tag: LOBBY					
3	2		LAPSE 0430MA	730.00	1,460.00	438.00	876.00	40.00 %
			Table Top in Oak Veneer or Lacquered MDF					
			•	•				
			Tag: LOBBY					
4	2		LAPSE 0120TA	2,340.00	4,680.00	1,404.00	2,808.00	40.00 %
			Uph one seater coer unit with backrest					
			•	•				
			Tag: LOBBY					
5	5		LAPSE 0200TA	2,020.00	10,100.00	1,212.00	6,060.00	40.00 %
			Uph Seat with backrest					
			•	•				
			Tag: LOBBY					
6	1		LAPSE 0050	1,210.00	1,210.00	726.00	726.00	40.00 %
			Five Seater Steel Frame					
			•	•				
			Tag: LOBBY					

Product Subtotal: \$12,324.00



Exhibit B: Page 11

UBCERA

12/24/2019

1ST FL REMODEL-JOE MICHAEL-BU

12:54:43 PM

Quote # 174576

Department:

OFFICE 111

PO #

Sales Order #

Discount %

Item	Qty	Contract	Product	List Price		Sell Price		
				Unit	Extended	Unit	Extended	
OFFICE 111 NATIONAL <untagged>								
1	1	WW2436WSS VDL	WW2436WSSVDL WAVEWORKS,24DX36W,SURFACE,RECT,VERT GRAIN,HPL E VMC X X X X STD MC Tag: OFFICE 111	251.00	251.00	100.40	100.40	60.00 %
2	1	WW4272WSC EDRL7	WW4272WSCEDRL7 WAVEWORKS,42DX72W,SURFACE,EXT CORNER,RIGHT,HPL M NMC X X STD MC Tag: OFFICE 111	1,132.00	1,132.00	452.80	452.80	60.00 %
3	1	WW1715PUB BFL	WW1715PUBBFL WAVEWORKS,17DX15W,PEDESTAL,BOX/BOX/FILE,UNDERSURFACE,L AM 72SN X KS1S MC MC Tag: OFFICE 111	771.00	771.00	308.40	308.40	60.00 %
4	1	WW2315PUF FL	WW2315PUFFL WAVEWORKS,23DX15W,PEDESTAL,FILE/FILE,UNDERSURFACE,LAMIN ATE 72SN X KS1S MC MC Tag: OFFICE 111	771.00	771.00	308.40	308.40	60.00 %



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SBCERA

12/24/2019

1ST FL REMODEL-JOE MICHAEL-BU

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Quote # 174576

Department:

OFFICE 111

PO #

Sales Order #

Discount %

Item	Qty	Contract	Product	List Price		Sell Price		
				Unit	Extended	Unit	Extended	
OFFICE 111 NATIONAL <untagged>								
5	1	WW7227MPL	WW7227MPL	290.00	290.00	116.00	116.00	60.00 %
			WAVEWORKS,72WX27H,MODESTY PANEL,FULL,LAMINATE					
		M	• SUPPORT	• MAIN				
		X	• GROMMET	• NO MODESTY GROMMET				
		X	• MODIFIED WIDTH	• NO MODIFIED WIDTH (STANDARD)				
		MC	• CHASSIS LAMIN	• AMBER				
		Tag: OFFICE 111						
6	2	N59AL	N59BL	1,097.00	2,194.00	438.80	877.60	60.00 %
			ACQUAINT,GUEST,FULLY UPH BACK,ARMLESS					
		4	• UPHOLSTERY (	• GRADE 4				
		...	• PRIMARY UPH	• Skipped Option				
		MC	• FINISH	• AMBER				
		Tag: OFFICE 111						
7	1	WW2328EPL	WW2328EPL	249.00	249.00	99.60	99.60	60.00 %
			WAVEWORKS,23DX28H,END PANEL,LAMINATE					
		X	• GROMMET	• NO GROMMET				
		X	• MODIFIED DEPTH	• NO MODIFIED DEPTH (STANDARD)				
		MC	• CHASSIS LAMIN	• AMBER				
		Tag: OFFICE 111						
8	1	WW1228SSL	WW1228SSL	116.00	116.00	46.40	46.40	60.00 %
			WAVEWORKS,12DX28H,SUPPORT PANEL,LAMINATE					
		MC	• CHASSIS LAMIN	• AMBER				
		Tag: OFFICE 111						
9	1	WW1527MPV	WW1527MPVL	116.00	116.00	46.40	46.40	60.00 %
		L	WAVEWORKS,15WX27H,PEDESTAL BACK PANEL,VERT GRAIN,LAM					
		MC	• CHASSIS LAMIN	• AMBER				
		Tag: OFFICE 111						
10	1	WW3028STL	WW3028STL	379.00	379.00	151.60	151.60	60.00 %
			WAVEWORKS,30DX28H,T SUPPORT PANEL,LAMINATE					
		MC	• CHASSIS LAMIN	• AMBER				
		Tag: OFFICE 111						
11	1	NAC0236SUR	NAC0236SUR	164.00	164.00	65.60	65.60	60.00 %
			ACCESSORIES,36W,UNDERSURFACE SUPPORT RAIL,BLACK					
			•	•				
		Tag: OFFICE 111						



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SBCERA

12/24/2019

1ST FL REMODEL-JOE MICHAEL-BU

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Quote # 174576

Department: OFFICE 111

PO #

Sales Order #

Discount %

Item	Qty	Contract	Product	List Price		Sell Price		
				Unit	Extended	Unit	Extended	
OFFICE 111 NATIONAL <untagged>								
12	1		NAC03WM ACCESSORIES,WIRE MANAGER,PACK OF 5	31.00	31.00	12.40	12.40	60.00 %
			•	•				
			Tag: OFFICE 111					
13	1		NAC0612PT ACCESSORIES,6DX12W,PENCIL TRAY,BLACK	32.00	32.00	12.80	12.80	60.00 %
			•	•				
			Tag: OFFICE 111					
14	1		NCCB001S CASEGOODS,LOCK CORE & KEY,SILVER,NO 001	17.00	17.00	6.80	6.80	60.00 %
			•	•				
			Tag: OFFICE 111					
15	1		WW15FFB WAVEWORKS,15D FILE BAR,FRONT-TO-BACK,PKG 2	30.00	30.00	12.00	12.00	60.00 %
			•	•				
			Tag: OFFICE 111					
HERMANMILLER <untagged>								
16	1	MIRRA 2	MRF121PWFP +Wk Chr,Mirra 2,Std-Ht,Std Tlt,Fix Nonuphols Arms,Fix Seat,TriFlex Back	1,052.00	1,052.00	468.14	468.14	55.50 %
		N2	• Back Support Op	• +non-adjustable support				
		G1	• Base/Frame Fini	• +graphite				
		SC8	• Casters/Glides	• +2 1/2" caster, black yoke, hard floors or carpet with quiet roll techn				
		G1	• Back Finish	• +graphite				
		BK	• Armpad Finish	• +black				
		1A7	• AireWeave™ 2	• +aireweave-Pr Cat 1				
		03	• 1A7_Colors	• +aireweave 2 graphite				
			Tag: OFFICE 111					



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SBCERA

12/24/2019

1ST FL REMODEL-JOE MICHAEL-BU

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Quote # 174576

Department: OFFICE 111

PO #

Sales Order #

Discount %

Item	Qty	Contract	Product	List Price		Sell Price	
				Unit	Extended	Unit	Extended

Product Subtotal: \$3,085.34



Exhibit B: Page 15

UBCERA

12/24/2019

1ST FL REMODEL-JOE MICHAEL-BU

12:54:44 PM

Quote # 174576

Department:

OFFICE 112

PO #

Sales Order #

Discount %

Item	Qty	Contract	Product	List Price		Sell Price		
				Unit	Extended	Unit	Extended	
OFFICE 112 NATIONAL <untagged>								
1	1	WW2436WSS VDL	WW2436WSSVDL WAVEWORKS,24DX36W,SURFACE,RECT,VERT GRAIN,HPL E VMC X X X X STD MC Tag: OFFICE 112	251.00	251.00	100.40	100.40	60.00 %
2	1	WW4272WSC EDRL7	WW4272WSCEDRL7 WAVEWORKS,42DX72W,SURFACE,EXT CORNER,RIGHT,HPL M NMC X X STD MC Tag: OFFICE 112	1,132.00	1,132.00	452.80	452.80	60.00 %
3	1	WW1715PUB BFL	WW1715PUBBFL WAVEWORKS,17DX15W,PEDESTAL,BOX/BOX/FILE,UNDERSURFACE,L AM 72SN X KS1S MC MC Tag: OFFICE 112	771.00	771.00	308.40	308.40	60.00 %
4	1	WW2315PUF FL	WW2315PUFFL WAVEWORKS,23DX15W,PEDESTAL,FILE/FILE,UNDERSURFACE,LAMIN ATE 72SN X KS1S MC MC Tag: OFFICE 112	771.00	771.00	308.40	308.40	60.00 %



Exhibit B: Page 16

USBCERA

12/24/2019

1ST FL REMODEL-JOE MICHAEL-BU

12:54:44 PM

Quote # 174576

Department:

OFFICE 112

PO #

Sales Order #

Discount %

Item	Qty	Contract	Product	List Price		Sell Price		
				Unit	Extended	Unit	Extended	
OFFICE 112 NATIONAL <untagged>								
5	1	WW7227MPL	WW7227MPL	290.00	290.00	116.00	116.00	60.00 %
			WAVEWORKS,72WX27H,MODESTY PANEL,FULL,LAMINATE					
		M	• SUPPORT	• MAIN				
		X	• GROMMET	• NO MODESTY GROMMET				
		X	• MODIFIED WID	• NO MODIFIED WIDTH (STANDARD)				
		MC	• CHASSIS LAMIN	• AMBER				
		Tag: OFFICE 112						
6	2	N59AL	N59BL	1,097.00	2,194.00	438.80	877.60	60.00 %
			ACQUAINT,GUEST,FULLY UPH BACK,ARMLESS					
		4	• UPHOLSTERY (	• GRADE 4				
		...	• PRIMARY UPH	• Skipped Option				
		MC	• FINISH	• AMBER				
		Tag: OFFICE 112						
7	1	WW2328EPL	WW2328EPL	249.00	249.00	99.60	99.60	60.00 %
			WAVEWORKS,23DX28H,END PANEL,LAMINATE					
		X	• GROMMET	• NO GROMMET				
		X	• MODIFIED DEP	• NO MODIFIED DEPTH (STANDARD)				
		MC	• CHASSIS LAMIN	• AMBER				
		Tag: OFFICE 112						
8	1	WW0628CPF PL	WW0628CPFPL	114.00	114.00	45.60	45.60	60.00 %
			WAVEWORKS,6WX28H,FILLER PANEL,LAMINATE					
		MC	• CHASSIS LAMIN	• AMBER				
		Tag: OFFICE 112						
9	1	WW1228SSL	WW1228SSL	116.00	116.00	46.40	46.40	60.00 %
			WAVEWORKS,12DX28H,SUPPORT PANEL,LAMINATE					
		MC	• CHASSIS LAMIN	• AMBER				
		Tag: OFFICE 112						
10	1	WW1527MPV L	WW1527MPVL	116.00	116.00	46.40	46.40	60.00 %
			WAVEWORKS,15WX27H,PEDESTAL BACK PANEL,VERT GRAIN,LAM					
		MC	• CHASSIS LAMIN	• AMBER				
		Tag: OFFICE 112						
11	1	WW3028STL	WW3028STL	379.00	379.00	151.60	151.60	60.00 %
			WAVEWORKS,30DX28H,T SUPPORT PANEL,LAMINATE					
		MC	• CHASSIS LAMIN	• AMBER				
		Tag: OFFICE 112						



Exhibit B: Page 17

UBCERA

12/24/2019

1ST FL REMODEL-JOE MICHAEL-BU

12:54:44 PM

Quote # 174576

Department: OFFICE 112

PO #

Sales Order #

Discount %

Item	Qty	Contract	Product	List Price		Sell Price		
				Unit	Extended	Unit	Extended	
OFFICE 112 NATIONAL <untagged>								
12	1	NAC0236SUR	NAC0236SUR ACCESSORIES,36W,UNDERSURFACE SUPPORT RAIL,BLACK	164.00	164.00	65.60	65.60	60.00 %
			Tag: OFFICE 112					
13	1		NAC03WM ACCESSORIES,WIRE MANAGER,PACK OF 5	31.00	31.00	12.40	12.40	60.00 %
			Tag: OFFICE 112					
14	1		NAC0612PT ACCESSORIES,6DX12W,PENCIL TRAY,BLACK	32.00	32.00	12.80	12.80	60.00 %
			Tag: OFFICE 112					
15	1		NCCB001S CASEGOODS,LOCK CORE & KEY,SILVER,NO 001	17.00	17.00	6.80	6.80	60.00 %
			Tag: OFFICE 112					
16	1		WW15FFB WAVEWORKS,15D FILE BAR,FRONT-TO-BACK,PKG 2	30.00	30.00	12.00	12.00	60.00 %
			Tag: OFFICE 112					
HERMANMILLER <untagged>								
17	1	MIRRA 2	MRF121PWFP +Wk Chr,Mirra 2,Std-Ht,Std Tlt,Fix Nonuphols Arms,Fix Seat,TriFlex Back	1,052.00	1,052.00	468.14	468.14	55.50 %
		N2	• Back Support Op	• +non-adjustable support				
		G1	• Base/Frame Fini	• +graphite				
		SC8	• Casters/Glides	• +2 1/2" caster, black yoke, hard floors or carpet with quiet roll techn				
		G1	• Back Finish	• +graphite				
		BK	• Armpad Finish	• +black				
		1A7	• AireWeave™ 2 s	• +aireweave-Pr Cat 1				
		03	• 1A7_Colors	• +aireweave 2 graphite				
			Tag: OFFICE 112					



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SBCERA 12/24/2019
1ST FL REMODEL-JOE MICHAEL-BU 12:54:44 PM
Quote # 174576
Department: OFFICE 112
PO #
Sales Order # Discount %

Item	Qty	Contract	Product	List Price		Sell Price	
				Unit	Extended	Unit	Extended
				Product Subtotal:		\$3,130.94	



Exhibit B: Page 19

SBCERA

12/24/2019

1ST FL REMODEL-JOE MICHAEL-BU

12:54:46 PM

Quote # 174576

Department:

OFFICE 113

PO #

Sales Order #

Discount %

Item	Qty	Contract	Product	List Price		Sell Price		
				Unit	Extended	Unit	Extended	
OFFICE 113 NATIONAL <untagged>								
1	1	WW2436WSS VDL	WW2436WSSVDL WAVEWORKS,24DX36W,SURFACE,RECT,VERT GRAIN,HPL F VMC X X X X STD MC Tag: OFFICE 113	251.00	251.00	100.40	100.40	60.00 %
2	1	WW2472WSS DL	WW2472WSSDL WAVEWORKS,24DX72W,SURFACE,RECTANGULAR,HPL M VMC X X X X STD MC Tag: OFFICE 113	434.00	434.00	173.60	173.60	60.00 %
3	1	WW4272WSC EDRL7	WW4272WSCEDRL7 WAVEWORKS,42DX72W,SURFACE,EXT CORNER,RIGHT,HPL M NMC X X STD MC Tag: OFFICE 113	1,132.00	1,132.00	452.80	452.80	60.00 %
4	1	WW1715PUB BFL	WW1715PUBBFL WAVEWORKS,17DX15W,PEDESTAL,BOX/BOX/FILE,UNDERSURFACE,L AM 72SN X KS1S MC MC Tag: OFFICE 113	771.00	771.00	308.40	308.40	60.00 %



Exhibit B: Page 20

BOCERA

12/24/2019

1ST FL REMODEL-JOE MICHAEL-BU

12:54:46 PM

Quote # 174576

Department:

OFFICE 113

PO #

Sales Order #

Discount %

Item	Qty	Contract	Product	List Price		Sell Price		
				Unit	Extended	Unit	Extended	
OFFICE 113 NATIONAL <untagged>								
5	1	WW2330LFM 2L	WW2330LFM2L WAVEWORKS,23DX30W,LATERAL FILE,UNDERSURFACE,2 DRAWER,LAM	895.00	895.00	358.00	358.00	60.00 %
		72SN	• PULL	• BALANCE,SATIN NICKEL METALLIC				
		X	• GROMMET	• NO GROMMET				
		KS1S	• LOCK	• SPECIFY 1 SILVER CORE SEPARATE				
		MC	• DRAWER/DOOF	• AMBER				
		MC	• CHASSIS LAMIN	• AMBER				
		Tag: OFFICE 113						
6	1	WW7227MPL	WW7227MPL WAVEWORKS,72WX27H,MODESTY PANEL,FULL,LAMINATE	290.00	290.00	116.00	116.00	60.00 %
		M	• SUPPORT	• MAIN				
		X	• GROMMET	• NO MODESTY GROMMET				
		X	• MODIFIED WIDTH	• NO MODIFIED WIDTH (STANDARD)				
		MC	• CHASSIS LAMIN	• AMBER				
		Tag: OFFICE 113						
7	2	N59AL	N59BL ACQUAINT,GUEST,FULLY UPH BACK,ARMLESS	1,097.00	2,194.00	438.80	877.60	60.00 %
		4	• UPHOLSTERY (	• GRADE 4				
		...	• PRIMARY UPH	• Skipped Option				
		MC	• FINISH	• AMBER				
		Tag: OFFICE 113						
8	2	N59MM	N59MM ACQUAINT,BARIATRIC,HALF UPH BACK,ARMS	1,862.00	3,724.00	744.80	1,489.60	60.00 %
		4	• UPHOLSTERY (	• GRADE 4				
		...	• PRIMARY UPH	• Skipped Option				
		MC	• FINISH	• AMBER				
		Tag: OFFICE 113						
9	1	WW2328EPL	WW2328EPL WAVEWORKS,23DX28H,END PANEL,LAMINATE	249.00	249.00	99.60	99.60	60.00 %
		X	• GROMMET	• NO GROMMET				
		22.5625	• MODIFIED DEPTH	• 22 9/16 (573 MM)				
		MC	• CHASSIS LAMIN	• AMBER				
		Tag: OFFICE 113						



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CBCEA

12/24/2019

1ST FL REMODEL-JOE MICHAEL-BU

12:54:46 PM

Quote # 174576

Department:

OFFICE 113

PO #

Sales Order #

Discount %

Item	Qty	Contract	Product	List Price		Sell Price		
				Unit	Extended	Unit	Extended	
OFFICE 113 NATIONAL <untagged>								
10	1	WW2328EPL	WW2328EPL	249.00	249.00	99.60	99.60	60.00 %
			WAVEWORKS,23DX28H,END PANEL,LAMINATE					
		X	• GROMMET • NO GROMMET					
		X	• MODIFIED DEP' • NO MODIFIED DEPTH (STANDARD)					
		MC	• CHASSIS LAMIN • AMBER					
		Tag: OFFICE 113						
11	1	WW7208MPL	WW7208MPL	224.00	224.00	89.60	89.60	60.00 %
			WAVEWORKS,72WX8H,MODESTY PANEL,1/3 HEIGHT,LAMINATE					
		M	• SUPPORT • MAIN					
		X	• MODIFIED WID' • NO MODIFIED WIDTH (STANDARD)					
		MC	• CHASSIS LAMIN • AMBER					
		Tag: OFFICE 113						
12	1	WW1228SSL	WW1228SSL	116.00	116.00	46.40	46.40	60.00 %
			WAVEWORKS,12DX28H,SUPPORT PANEL,LAMINATE					
		MC	• CHASSIS LAMIN • AMBER					
		Tag: OFFICE 113						
13	1	WW3628STL	WW3628STL	379.00	379.00	151.60	151.60	60.00 %
			WAVEWORKS,36DX28H,T SUPPORT PANEL,LAMINATE					
		MC	• CHASSIS LAMIN • AMBER					
		Tag: OFFICE 113						
14	1	NAC0236SUR	NAC0236SUR	164.00	164.00	65.60	65.60	60.00 %
			ACCESSORIES,36W,UNDERSURFACE SUPPORT RAIL,BLACK					
			• •					
		Tag: OFFICE 113						
15	1		NAC03WM	31.00	31.00	12.40	12.40	60.00 %
			ACCESSORIES,WIRE MANAGER,PACK OF 5					
			• •					
		Tag: OFFICE 113						
16	1		NAC0612PT	32.00	32.00	12.80	12.80	60.00 %
			ACCESSORIES,6DX12W,PENCIL TRAY,BLACK					
			• •					
		Tag: OFFICE 113						
17	1		NCCB001S	17.00	17.00	6.80	6.80	60.00 %
			CASEGOODS,LOCK CORE & KEY,SILVER,NO 001					
			• •					
		Tag: OFFICE 113						



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SBCERA

12/24/2019

1ST FL REMODEL-JOE MICHAEL-BU

12:54:46 PM

Quote # 174576

Department: OFFICE 113

PO #

Sales Order #

Discount %

Item	Qty	Contract	Product	List Price		Sell Price		
				Unit	Extended	Unit	Extended	
OFFICE 113 NATIONAL <untagged>								
18	1		WW15FFB	30.00	30.00	12.00	12.00	60.00 %
			WAVEWORKS,15D FILE BAR,FRONT-TO-BACK,PKG 2					
			•	•				
			Tag: OFFICE 113					
HERMANMILLER <untagged>								
19	1	MIRRA 2	MRF121PWFP	1,052.00	1,052.00	468.14	468.14	55.50 %
			+Wk Chr,Mirra 2,Std-Ht,Std Tlt,Fix Nonuphols Arms,Fix Seat,TriFlex Back					
			N2	• Back Support Op	• +non-adjustable support			
			G1	• Base/Frame Fini	• +graphite			
			SC8	• Casters/Glides	• +2 1/2" caster, black yoke, hard floors or carpet with quiet roll techn			
			G1	• Back Finish	• +graphite			
			BK	• Armpad Finish	• +black			
			1A7	• AireWeave™ 2 §	• +aireweave-Pr Cat 1			
			03	• 1A7_Colors	• +aireweave 2 graphite			
			Tag: OFFICE 113					

Product Subtotal: \$4,940.94



Exhibit B: Page 23

12/24/2019

1ST FL REMODEL-JOE MICHAEL-BU

12:54:48 PM

Quote # 174576

Department:

OFFICE 114

PO #

Sales Order #

Discount %

Item	Qty	Contract	Product	List Price		Sell Price		
				Unit	Extended	Unit	Extended	
OFFICE 114 NATIONAL <untagged>								
1	1	WW2436WSS VDL	WW2436WSSVDL WAVEWORKS,24DX36W,SURFACE,RECT,VERT GRAIN,HPL F VMC X X X X STD MC Tag: OFFICE 114	251.00	251.00	100.40	100.40	60.00 %
2	1	WW2472WSS DL	WW2472WSSDL WAVEWORKS,24DX72W,SURFACE,RECTANGULAR,HPL M VMC X X X X STD MC Tag: OFFICE 114	434.00	434.00	173.60	173.60	60.00 %
3	1	WW4272WSC EDLL7	WW4272WSCDLL7 WAVEWORKS,42DX72W,SURFACE,EXT CORNER,LEFT,HPL M NMC X X STD MC Tag: OFFICE 114	1,132.00	1,132.00	452.80	452.80	60.00 %
4	1	WW2315PUB BFL	WW2315PUBBFL WAVEWORKS,23DX15W,PEDESTAL,BOX/BOX/FILE,UNDERSURFACE,L AM 72SN X KS1S MC MC Tag: OFFICE 114	771.00	771.00	308.40	308.40	60.00 %



Exhibit B: Page 24

BOCERA

12/24/2019

1ST FL REMODEL-JOE MICHAEL-BU

12:54:48 PM

Quote # 174576

Department: OFFICE 114

PO #

Sales Order #

Discount %

Item	Qty	Contract	Product	List Price		Sell Price		
				Unit	Extended	Unit	Extended	
OFFICE 114 NATIONAL <untagged>								
5	1	WW2330LFM 2L	WW2330LFM2L WAVEWORKS,23DX30W,LATERAL FILE,UNDERSURFACE,2 DRAWER,LAM	895.00	895.00	358.00	358.00	60.00 %
		72SN	• PULL	• BALANCE,SATIN NICKEL METALLIC				
		X	• GROMMET	• NO GROMMET				
		KS1S	• LOCK	• SPECIFY 1 SILVER CORE SEPARATE				
		MC	• DRAWER/DOOF	• AMBER				
		MC	• CHASSIS LAMIN	• AMBER				
		Tag: OFFICE 114						
6	1	WW7227MPL	WW7227MPL WAVEWORKS,72WX27H,MODESTY PANEL,FULL,LAMINATE	290.00	290.00	116.00	116.00	60.00 %
		M	• SUPPORT	• MAIN				
		X	• GROMMET	• NO MODESTY GROMMET				
		X	• MODIFIED WIDTH	• NO MODIFIED WIDTH (STANDARD)				
		MC	• CHASSIS LAMIN	• AMBER				
		Tag: OFFICE 114						
7	2	N59AL	N59BL ACQUAINT,GUEST,FULLY UPH BACK,ARMLESS	1,097.00	2,194.00	438.80	877.60	60.00 %
		4	• UPHOLSTERY (	• GRADE 4				
		...	• PRIMARY UPH	• Skipped Option				
		MC	• FINISH	• AMBER				
		Tag: OFFICE 114						
8	2	N59MM	N59MM ACQUAINT,BARIATRIC,HALF UPH BACK,ARMS	1,862.00	3,724.00	744.80	1,489.60	60.00 %
		4	• UPHOLSTERY (	• GRADE 4				
		...	• PRIMARY UPH	• Skipped Option				
		MC	• FINISH	• AMBER				
		Tag: OFFICE 114						
9	1	WW2328EPL	WW2328EPL WAVEWORKS,23DX28H,END PANEL,LAMINATE	249.00	249.00	99.60	99.60	60.00 %
		X	• GROMMET	• NO GROMMET				
		22.5625	• MODIFIED DEPTH	• 22 9/16 (573 MM)				
		MC	• CHASSIS LAMIN	• AMBER				
		Tag: OFFICE 114						



Exhibit B: Page 25

BOCERA

12/24/2019

1ST FL REMODEL-JOE MICHAEL-BU

12:54:48 PM

Quote # 174576

Department:

OFFICE 114

PO #

Sales Order #

Discount %

Item	Qty	Contract	Product	List Price		Sell Price		
				Unit	Extended	Unit	Extended	
OFFICE 114 NATIONAL <untagged>								
10	1	WW7208MPL	WW7208MPL	224.00	224.00	89.60	89.60	60.00 %
			WAVEWORKS,72WX8H,MODESTY PANEL,1/3 HEIGHT,LAMINATE					
		M	• SUPPORT	• MAIN				
		X	• MODIFIED WIDTH	• NO MODIFIED WIDTH (STANDARD)				
		MC	• CHASSIS LAMIN	• AMBER				
		Tag: OFFICE 114						
11	1	WW1228SSL	WW1228SSL	116.00	116.00	46.40	46.40	60.00 %
			WAVEWORKS,12DX28H,SUPPORT PANEL,LAMINATE					
		MC	• CHASSIS LAMIN	• AMBER				
		Tag: OFFICE 114						
12	1	WW3628STL	WW3628STL	379.00	379.00	151.60	151.60	60.00 %
			WAVEWORKS,36DX28H,T SUPPORT PANEL,LAMINATE					
		MC	• CHASSIS LAMIN	• AMBER				
		Tag: OFFICE 114						
13	1	NAC0236SUR	NAC0236SUR	164.00	164.00	65.60	65.60	60.00 %
			ACCESSORIES,36W,UNDERSURFACE SUPPORT RAIL,BLACK					
			•	•				
		Tag: OFFICE 114						
14	1		NAC03WM	31.00	31.00	12.40	12.40	60.00 %
			ACCESSORIES,WIRE MANAGER,PACK OF 5					
			•	•				
		Tag: OFFICE 114						
15	1		NAC0612PT	32.00	32.00	12.80	12.80	60.00 %
			ACCESSORIES,6DX12W,PENCIL TRAY,BLACK					
			•	•				
		Tag: OFFICE 114						
16	1		NCCB001S	17.00	17.00	6.80	6.80	60.00 %
			CASEGOODS,LOCK CORE & KEY,SILVER,NO 001					
			•	•				
		Tag: OFFICE 114						
17	1		WW15FFB	30.00	30.00	12.00	12.00	60.00 %
			WAVEWORKS,15D FILE BAR,FRONT-TO-BACK,PKG 2					
			•	•				
		Tag: OFFICE 114						
HERMANMILLER <untagged>								



Exhibit B: Page 26

SBCERA

12/24/2019

1ST FL REMODEL-JOE MICHAEL-BU

12:54:48 PM

Quote # 174576

Department: OFFICE 114

PO #

Sales Order #

Discount %

Item	Qty	Contract	Product	List Price		Sell Price		
				Unit	Extended	Unit	Extended	
OFFICE 114 HERMANMILLER <untagged>								
18	1	MIRRA 2	MRF121PWFP	1,052.00	1,052.00	468.14	468.14	55.50 %
+Wk Chr,Mirra 2,Std-Ht,Std Tlt,Fix Nonuphols Arms,Fix Seat,TriFlex Back								
			N2	● Back Support Op ● +non-adjustable support				
			G1	● Base/Frame Fini ● +graphite				
			SC8	● Casters/Glides ● +2 1/2" caster, black yoke, hard floors or carpet with quiet roll techn				
			G1	● Back Finish ● +graphite				
			BK	● Armpad Finish ● +black				
			1A7	● AireWeave™ 2 ● +aireweave-Pr Cat 1				
			03	● 1A7_Colors ● +aireweave 2 graphite				
Tag: OFFICE 114								

Product Subtotal: \$4,841.34



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SBCEA

12/24/2019

1ST FL REMODEL-JOE MICHAEL-BU

12:54:49 PM

Quote # 174576

Department:

OFFICE 123

PO #

Sales Order #

Discount %

Item	Qty	Contract	Product	List Price		Sell Price		
				Unit	Extended	Unit	Extended	
OFFICE 123 HERMANMILLER EXT								
1	2	(2) PER FRAME (TO GO UNDER THE GLIDE)	G1190.01 @Carpet Grippers 25/Pkg	56.00	112.00	12.88	25.76	77.00 %
Tag: OFFICE 123								
<untagged>								
2	4		LQ11D.20BF	725.00	2,900.00	210.25	841.00	71.00 %
+Ped Arc Pull,Mobile,Ptd Mtl Frnt, 20D B/F								
SB - Slides +full-extension ball-bearing								
XS - Paint/Steel Type +textured paint on smooth steel								
91 - Surface Finish +white								
KA - Lock +keyed alike								
NH - Pull Finish +brushed nickel								
5M - Drawer Interior +pencil tray in box drawer, 2 file converters in file drawer								
H1 - Handle +hand grip only								
Tag: OFFICE 123								
3	2		SPXZECXA	1,177.00	2,354.00	270.71	541.42	77.00 %
+Sq-Edge Vinyl Concv Cnr WS,w/o trough,Lam Top								
2256 - Left-Hand Depth @22" deep x 56" wide left								
2982 - Right-Hand Dept @29" deep x82" wide right								
S1 - Back Edge/Cord +no cable management trough, 1" gap (standard E2110 gap)								
91 - Top Color +white								
91 - Edge Color +white								
91 - Supports Cable I +white								
NA - Support Option @no supports (order supports separately)								
Tag: OFFICE 123								
4	2		SPXZECXA	1,177.00	2,354.00	270.71	541.42	77.00 %
+Sq-Edge Vinyl Concv Cnr WS,w/o trough,Lam Top								
2982 - Left-Hand Depth @29" deep x 82" wide left								
2256 - Right-Hand Dept @22" deep x 56" wide right								
S1 - Back Edge/Cord +no cable management trough, 1" gap (standard E2110 gap)								
91 - Top Color +white								
91 - Edge Color +white								
91 - Supports Cable I +white								
NA - Support Option @no supports (order supports separately)								
Tag: OFFICE 123								



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SBCEBA

12/24/2019

1ST FL REMODEL-JOE MICHAEL-BU

12:54:49 PM

Quote # 174576

Department: OFFICE 123

PO #

Sales Order #

Discount %

Item	Qty	Contract	Product	List Price		Sell Price		
				Unit	Extended	Unit	Extended	
OFFICE 123 HERMANMILLER <untagged>								
5	2		FM90A.524242BLL3L	3,533.00	7,066.00	847.92	1,695.84	76.00 %
			@Metal Vert Twr,Thin Top,Arc Pull, 2 1/4H Base,Wrdrb Lft,F/F Rt,Lam Frnt,3/8" Lam Top,Lock 46H 24W 24D					
		XS	● Paint/Steel Type ● @textured paint on smooth steel					
		91	● Surface Finish ● @white					
		LBA	● Front Finish ● +clear on ash					
		LBA	● Top Finish ● +clear on ash					
		NK	● Pull Finish ● @black nickel					
		KC	● Lock Option ● @keyed differently, chrome					
		Tag: OFFICE 123						
6	2		FM90A.524242BRL3L	3,533.00	7,066.00	847.92	1,695.84	76.00 %
			@Metal Vert Twr,Thin Top,Arc Pull, 2 1/4H Base,F/F Lft/Wrdrb Rt,Lam Frnt,3/8" Lam Top,Lock 46H 24W 24D					
		XS	● Paint/Steel Type ● @textured paint on smooth steel					
		91	● Surface Finish ● @white					
		LBA	● Front Finish ● +clear on ash					
		LBA	● Top Finish ● +clear on ash					
		NK	● Pull Finish ● @black nickel					
		KC	● Lock Option ● @keyed differently, chrome					
		Tag: OFFICE 123						
7	4		DU7F.D24C	4,674.00	18,696.00	1,402.20	5,608.80	70.00 %
			@Table Base Kit - 3 Legs, Elec Ext Range, 24D, C Foot Type					
		NNP	● Hidden Power Access ● @no power access					
		SUD	● Switch Option ● @simple up down					
		91	● Leg/Foot Finish ● @white leg with white foot					
		57	● Casters/Glides ● @glides					
		Tag: OFFICE 123						
8	4		PIA1B227AA	1,172.00	4,688.00	539.12	2,156.48	54.00 %
			+Wk Chair, Assembled,uphst back,standard-height range,synchronous w/ tilt limiter & seat angle,fully adj arms,adj seat depth,not fire retardant					
		BK	● Base/Frame Finish ● +black base/black frame					
		C7	● Casters ● +2 1/2" caster, black yoke, hard floors or carpet					
		213	● Fabric ● +mercer-Pr Cat 4					
		01	● 213_Colors ● +mercer stone					
		Tag: OFFICE 123						



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Department: OFFICE 123

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Discount %

Item	Qty	Contract	Product	List Price		Sell Price		
				Unit	Extended	Unit	Extended	
OFFICE 123 HERMANMILLER <untagged>								
9	4		Y1116.B30R	599.00	2,396.00	233.61	934.44	61.00 %
			@Pari Screen, Height Adjustable Tables, Privacy & Modesty (42H/9H Below Surface), Tack Fab, Horz 30W					
		NC	• Cable Trough	• @no cable way				
		1HA	• Fabric	• +medley-Pr Cat 2				
		01	• 1HA_Colors	• +medley stone				
		Tag: OFFICE 123						
10	1		LW400.3626	1,185.00	1,185.00	343.65	343.65	71.00 %
			+Storage Case,W-Pull 36W 26H					
		XS	• Paint/Steel Type	• +textured paint on smooth steel				
		91	• Surface Finish	• +white				
		KA	• Lock	• +keyed alike				
		Tag: OFFICE 123						
11	2		E1109.3036G	694.00	1,388.00	159.62	319.24	77.00 %
			+Frame,Pwr 4-Circ W/Com Pt Lc 30H 36W					
		NN	• Top Cap Finish	• +none				
		91	• Cable Managem	• +white				
		Tag: OFFICE 123						
12	10		E1109.3042G	747.00	7,470.00	171.81	1,718.10	77.00 %
			+Frame,Pwr 4-Circ W/Com Pt Lc 30H 42W					
		NN	• Top Cap Finish	• +none				
		91	• Cable Managem	• +white				
		Tag: OFFICE 123						
13	4		E1109.4636N	565.00	2,260.00	129.95	519.80	77.00 %
			+Frame,Npwr No Access 46H 36W					
		NN	• Top Cap Finish	• +none				
		91	• Cable Managem	• +white				
		Tag: OFFICE 123						
14	4		E1109.4642N	613.00	2,452.00	140.99	563.96	77.00 %
			+Frame,Npwr No Access 46H 42W					
		NN	• Top Cap Finish	• +none				
		91	• Cable Managem	• +white				
		Tag: OFFICE 123						
15	4		E111G.3036LAL	700.00	2,800.00	161.00	644.00	77.00 %
			@Gallery Panel, Lam Top/TP Edge, Pntd Arch Trim, Left Attach 30H 36W					
		LBH	• Top Finish	• @earthen twill				
		LBH	• Edge Finish	• @earthen twill				
		Tag: OFFICE 123						



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Department:

OFFICE 123

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Discount %

Item	Qty	Contract	Product	List Price		Sell Price		
				Unit	Extended	Unit	Extended	
OFFICE 123 HERMANMILLER <untagged>								
16	4		E1415.1636T	229.00	916.00	52.67	210.68	77.00 %
			+Tile,Window Top 16H 36W					
		91	• Frame Finish	• +white				
		TL	• Glazing Finish	• +translucent				
		Tag: OFFICE 123						
17	2		E1420.1636F	139.00	278.00	31.97	63.94	77.00 %
			+Tile,Face Fabric 16H 36W					
		51	• Surface Finish	• +cord-Pr Cat 2				
		03	• 51_Colors	• +cord linen				
		Tag: OFFICE 123						
18	6		E1420.1642F	147.00	882.00	33.81	202.86	77.00 %
			+Tile,Face Fabric 16H 42W					
		51	• Surface Finish	• +cord-Pr Cat 2				
		03	• 51_Colors	• +cord linen				
		Tag: OFFICE 123						
19	4		E1420V.2436K	410.00	1,640.00	94.30	377.20	77.00 %
			@Vary Easy Face Tile,Lam w/Sq-Edge and Horizontal Grain,24H 36W					
		LBA	• Surface Finish	• +clear on ash				
		LBA	• Edge Finish	• +clear on ash				
		Tag: OFFICE 123						
20	4		E1420V.2442K	456.00	1,824.00	104.88	419.52	77.00 %
			@Vary Easy Face Tile,Lam w/Sq-Edge and Horizontal Grain,24H 42W					
		LBA	• Surface Finish	• +clear on ash				
		LBA	• Edge Finish	• +clear on ash				
		Tag: OFFICE 123						
21	2		E1420V.4036K	643.00	1,286.00	147.89	295.78	77.00 %
			@Vary Easy Face Tile,Lam w/Sq-Edge and Horizontal Grain,40H 36W					
		LBA	• Surface Finish	• +clear on ash				
		LBA	• Edge Finish	• +clear on ash				
		Tag: OFFICE 123						
22	2		E1420V.4042K	704.00	1,408.00	161.92	323.84	77.00 %
			@Vary Easy Face Tile,Lam w/Sq-Edge and Horizontal Grain,40H 42W					
		LBA	• Surface Finish	• +clear on ash				
		LBA	• Edge Finish	• +clear on ash				
		Tag: OFFICE 123						



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Discount %

Item	Qty	Contract	Product	List Price		Sell Price		
				Unit	Extended	Unit	Extended	
OFFICE 123 HERMANMILLER <untagged>								
23	4		LG890.220	165.00	660.00	47.85	191.40	71.00 %
			+Pedestal Add-On Cushion Top 2H 20D					
		COM	● Cushion Top Fat ● @customer's own material-Pr Cat 1					
		COM	● ● @customer's own material-Pr Cat 1					
		Tag: OFFICE 123						
24	4		Y1116.A72R	809.00	3,236.00	315.51	1,262.04	61.00 %
			@Pari Screen, Height Adjustable Tables, Privacy (42H), Tack Fab, Horz 72W					
		8R	● Fabric	● @twist-Pr Cat 2				
		16	● 8R_Colors	● +twist graphite				
		Tag: OFFICE 123						
25	4		E1113.0878SG3	1,812.00	7,248.00	416.76	1,667.04	77.00 %
			@Frame Top Screen, Opal Etched Glass 3/8 Thick, 8H 78W Std					
		91	● Top Cap Finish	● @white				
		Tag: OFFICE 123						
26	1		E1250.30A	120.00	120.00	27.60	27.60	77.00 %
			+Fin End,Pntd Archtrl 30H					
		91	● Surface Finish	● +white				
		Tag: OFFICE 123						
27	3		E1250.46A	132.00	396.00	30.36	91.08	77.00 %
			+Fin End,Pntd Archtrl 46H					
		91	● Surface Finish	● +white				
		Tag: OFFICE 123						
28	6		E1251.16A	107.00	642.00	24.61	147.66	77.00 %
			+Chg of Ht Fin End Pntd Archtrl 16H					
		91	● Surface Finish	● +white				
		Tag: OFFICE 123						
29	4		E1251G.17A	113.00	452.00	25.99	103.96	77.00 %
			@Finished End for use with Gallery Panel, Painted Architectural 17H					
		91	● Surface Finish	● @white				
		Tag: OFFICE 123						
30	2		E1260.36A	116.00	232.00	26.68	53.36	77.00 %
			+Top Cap,Frame Pntd Archtrl 36W					
		91	● Surface Finish	● +white				
		Tag: OFFICE 123						



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Department:

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Sales Order #

Discount %

Item	Qty	Contract	Product	List Price		Sell Price		
				Unit	Extended	Unit	Extended	
OFFICE 123 HERMANMILLER <untagged>								
31	10		E1260.42A	128.00	1,280.00	29.44	294.40	77.00 %
			+Top Cap,Frame Pntd Archtrl 42W					
		91	● Surface Finish	● +white				
		Tag: OFFICE 123						
32	2		E1261.3A	93.00	186.00	21.39	42.78	77.00 %
			+Top Cap,Conn Pntd Archtrl 3-Way 90 Deg Conn					
		91	● Surface Finish	● +white				
		Tag: OFFICE 123						
33	4		E1261.5A	93.00	372.00	21.39	85.56	77.00 %
			+Top Cap,Conn Pntd Archtrl 2-Way 90 Deg Sq Conn					
		91	● Surface Finish	● +white				
		Tag: OFFICE 123						
34	2		E1281.46P	239.00	478.00	54.97	109.94	77.00 %
			+Conn Cover,2-Way 90-Deg,Archtrl,Ptd 46H					
		91	● Surface Finish	● +white				
		Tag: OFFICE 123						
35	2		E1282.46P	258.00	516.00	59.34	118.68	77.00 %
			+Conn Cover,Spacer/3-Way 90-Deg,Archtrl,Ptd 46H					
		91	● Surface Finish	● +white				
		Tag: OFFICE 123						
36	1		E1311.A	245.00	245.00	56.35	56.35	77.00 %
			+15 Amp Receptacle 4 Circuit, Duplex, Circuit A 6/Pkg					
		91	● Surface Finish	● +white				
		Tag: OFFICE 123						
37	2		E1311.B	245.00	490.00	56.35	112.70	77.00 %
			+15 Amp Receptacle 4 Circuit, Duplex, Circuit B 6/Pkg					
		91	● Surface Finish	● +white				
		Tag: OFFICE 123						
38	4		E1420.0842P	80.00	320.00	18.40	73.60	77.00 %
			+Tile,Face Pntd 08H 42W					
		91	● Surface Finish	● +white				
		Tag: OFFICE 123						
39	10		E1420.2436P	121.00	1,210.00	27.83	278.30	77.00 %
			+Tile,Face Pntd,24H 36W					
		91	● Surface Finish	● +white				
		Tag: OFFICE 123						



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Sales Order #

Discount %

Item	Qty	Contract	Product	List Price		Sell Price		
				Unit	Extended	Unit	Extended	
OFFICE 123 HERMANMILLER <untagged>								
40	22		E1420.2442P +Tile,Face Pntd,24H 42W 91 Tag: OFFICE 123 - Surface Finish +white	132.00	2,904.00	30.36	667.92	77.00 %
41	2		E1444.1642M +Tile,Open,Sq Stile,Middle/Bottom 16H 42W 91 Tag: OFFICE 123 - Frame Finish +white	260.00	520.00	59.80	119.60	77.00 %
42	1		LTPL-03620 @Tu File Top, Lam Top/TP Edge 36W 20D LBH Tag: OFFICE 123 - Top/Edge Finish +earthen twill	262.00	262.00	75.98	75.98	71.00 %
43	4		Y1425.FA06 @Logic G1000 Grommet Mounted Elec Dist,5 Simplex Recep,Pwr Cord w/Plug End,6' Cord/Conduit 91 Tag: OFFICE 123 - Finish @white	647.00	2,588.00	252.33	1,009.32	61.00 %
44	8		Y91011.WWC +Wishbone Single-Screen Monitor Arm Assembly,Wishbone Post,clamp mount for wishbone post 01 Tag: OFFICE 123 - Finish +silver	459.00	3,672.00	179.01	1,432.08	61.00 %
45	4		Y91104.05 @LOOP Adj CPU Holder Assembly, 5" track 01 Tag: OFFICE 123 - Finish +silver	217.00	868.00	84.63	338.52	61.00 %
46	10		E1120.30 +Draw Rod 30H • Tag: OFFICE 123	33.00	330.00	7.59	75.90	77.00 %
47	4		E1120.46 +Draw Rod 46H • Tag: OFFICE 123	34.00	136.00	7.82	31.28	77.00 %
48	2		E1219.30A +Conn,Bare 2-Way 90-Deg w/Draw Rod 30H • Tag: OFFICE 123	163.00	326.00	37.49	74.98	77.00 %



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Department:

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PO #

Sales Order #

Discount %

Item	Qty	Contract	Product	List Price		Sell Price		
				Unit	Extended	Unit	Extended	
OFFICE 123 HERMANMILLER <untagged>								
49	2		E1219.46A +Conn,Bare 2-Way 90-Deg w/Draw Rod 46H •	196.00	392.00	45.08	90.16	77.00 %
			Tag: OFFICE 123					
50	2		E1219.46C +Conn,Bare 3-Way 90-Deg 46H •	267.00	534.00	61.41	122.82	77.00 %
			Tag: OFFICE 123					
51	2		E1322.06E +Power Entry,Ext. Dir Con 4-Circ,6Ft L •	217.00	434.00	49.91	99.82	77.00 %
			Tag: OFFICE 123					
52	1		E1356.AE +Harness,Pass-Thru Conn,2-Way 90 Conn,Pwr 5/Pkg •	243.00	243.00	55.89	55.89	77.00 %
			Tag: OFFICE 123					
53	1		E1356.CE +Harness,Pass-Thru Conn,3-Way 90 Conn,Pwr 5/Pkg •	259.00	259.00	59.57	59.57	77.00 %
			Tag: OFFICE 123					
54	4		FV696.48 +Stiffener, 48W •	75.00	300.00	18.00	72.00	76.00 %
			Tag: OFFICE 123					
55	4		G1331. +Cord Cleat 2/Pkg •	23.00	92.00	5.29	21.16	77.00 %
			Tag: OFFICE 123					
LOWES GMHARDWARE								
56	4	(1) PER OFFICE (1) PER RENEW HEIGHT ADJ. TABLE	GMHARDWARE GM-SURGE - 8'--WHITE •	.00	.00	25.50	102.00	%
			Tag: OFFICE 123					
HERMANMILLER OPT								



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Department: OFFICE 123

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Discount %

				List Price		Sell Price	
Item	Qty	Contract	Product	Unit	Extended	Unit	Extended
OFFICE 123 HERMANMILLER OPT							
57	4	(1) PER TABLE	SA573504	73.00	292.00	21.90	87.60
				70.00 %			
				Renew / Motia Cable Management Kit			
				● Standard Product Reference:RENEW / MOTIA CABLE MANAGEMI			
				● Modified Product Reference::RENEW / MOTIA CABLE MANAGEMI			
				● Deviation::External Cable Management Kit for Renew or Motia Tabl			
				● Description::Kit to include: (1) 15.62" long wire manager, part # 900			
				● NOTE #1::Kit to be attached to back of Renew/Motia table leg (Star			
				● NOTE #2:**:HMI not responsible for durability of mesh			
Tag: OFFICE 123							

Product Subtotal: \$29,296.62