

one piece of equipment fail, which was replaced in less than the normal 4 hour required timeframe.

Staff obtained quotes for the necessary equipment from five government resellers, and recommends that the purchase be made from CDWG in the sum of \$79,083.35. CDWG is one of the largest government resellers in the nation, and as such have some of the most favorable government contracts when providing pricing. They have been a trusted partner with SBCERA for 15 years, are the lowest of the five vendors we procured quotes/pricing from, and are able to provide a 2 hour onsite service level agreement from Cisco. Notably, the service and contracts quoted or priced by the other vendors were at a 4 hour response as they did not have corresponding 2 hour responses available.

Vendor	CDWG	Insight	TigerDirect	PCMall	PCNation
Equipment	\$ 54,748.50	\$ 72,318.40	\$ 72,649.99	\$ 72,649.99	\$ 61,317.20
Licensing	\$ 5,186.70	\$ 4,776.02	\$ 3,329.99	\$ 5,159.99	\$ 5,361.04
Service Contract	\$ 14,768.27	\$ 13,011.79	\$ 14,299.96	\$ 13,176.98	\$ 13,720.19
Tax	\$ 4,379.88	\$ 5,785.47	\$ 7,222.40	\$ 6,251.75	\$ 5,828.89
Shipping	\$ -	\$ 42.82	\$ 28.74	\$ 54.27	\$ -
Total	\$ 79,083.35	\$ 95,934.50	\$ 97,531.08	\$ 97,292.98	\$ 86,227.32

BUDGET IMPACT:

Costs for this item are included in the current year administrative budget.

STRATEGIC PLANNING GOAL/OBJECTIVE:

Operational Excellence & Efficiency

STAFF CONTACT:

Joe Michael

ATTACHMENTS:

Exhibit A: CDWG Quote